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1	STATE OF MINNESOTA DISTRICT COURT
2	COUNTY OF RAMSEY SECOND JUDICIAL DISTRICT
3	
4	The State of Minnesota,
5	by Hubert H. Humphrey, III,
6	its attorney general,
7	and
8	Blue Cross and Blue Shield
9	of Minnesota,
10	Plaintiffs,
11	vs. File No. C1-94-8565
12	Philip Morris Incorporated, R.J.
13	Reynolds Tobacco Company, Brown
14	& Williamson Tobacco Corporation,
15	B.A.T. Industries P.L.C., Lorillard
16	Tobacco Company, The American
17	Tobacco Company, Liggett Group, Inc.,
18	The Council for Tobacco Research-U.S.A.,
19	Inc., and The Tobacco Institute, Inc.,
20	Defendants.
21	
22	DEPOSITION OF LAWRENCE E. SAVELL
23	Volume I, Pages 1 - 377

STIREWALT & ASSOCIATES
P.O. BOX 18188, MINNEAPOLIS, MN 55418 1-800-553-1953

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1	(The following is the deposition of
2	LAWRENCE E. SAVELL, taken pursuant to Notice of
3	Taking Deposition, under Rule 30.02(f), at the
4	offices of Robins, Kaplan, Miller & Ciresi, 2800
5	LaSalle Plaza, 800 Lasalle Avenue, Minneapolis,
6	Minnesota, commencing at approximately 8:32 o'clock
7	a.m., April 14, 1997.
8	APPEARANCES:
9	On Behalf of the Plaintiffs:
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16	On Behalf of The American Tobacco Company:
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1	PROCEEDINGS
2	(Plaintiffs' Exhibit 27 was
3	marked for identification.)
4	(Witness sworn.)
5	MS. YELENICK: Yes, good morning. I have a
6	brief statement for the record before we begin, Mr.
7	O'Fallon. As you know, Larry Savell is an attorney
8	and is appearing here today under rather unusual
9	circumstances necessitated by the unique situation in
10	this case; to-wit, that The American Tobacco Company
11	as an entity no longer exists. Clearly Mr. Savell's
12	presence here does not constitute nor can it be
13	construed in any manner as any kind of a waiver.
14	While I don't anticipate that your questioning
15	this morning will impermissibly stray into areas
16	covered by the attorney-client privilege or
17	work-product protection, to the extent that any
18	questions do, I will, of course, instruct Mr. Savell
19	not to answer in accordance with the Minnesota Rules
20	of Civil Procedure and Judge Fitzpatrick's Case
21	Management Order in this case as amended on March
22	20th, 1996.
23	MR. O'FALLON: And just so the record is
24	clear, I'm going to be deposing Mr. Savell just as I
25	would any other deponent who appears pursuant to
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- 1 designation under our Rule 30.02(f). The information
- 2 I am seeking is factual information.
- 3 LAWRENCE E. SAVELL
- 4 called as a witness, being first duly
- 5 sworn, was examined and testified as
- follows:
- 7 ADVERSE EXAMNATION
- 8 BY MR. O'FALLON:
- 9 Q. And Mr. Savell, if I could just have your
- 10 agreement on this. Do you understand that when I'm
- 11 asking you questions, I'm not seeking your legal
- 12 opinions as an attorney; rather, I am seeking factual
- 13 information from you as a representative as you sit
- 14 here today on behalf of The American Tobacco Company?
- 15 A. I imagine it would depend on the questions you
- 16 ask, but I am here on behalf of The American Tobacco
- 17 Company.
- 18 Q. And you're here to give factual testimony; is
- 19 that correct?
- 20 A. I'm here in response to a notice you have
- 21 served.
- 22 Q. That's not answering my question, sir. Would
- 23 you answer my question?
- 24 A. Could you repeat your question?
- 25 MS. YELENICK: Object to the form,

- 1 counsel.
- 2 MR. O'FALLON: Read the question back.
- 3 (Record read by the court reporter.)
- 4 A. That is correct.
- 5 Q. Would you please formally state your name for
- 6 the record.
- 7 A. My complete name is Lawrence Edward Savell,
- 8 L-a-w-r-e-n-c-e, E-d-w-a-r-d, S-a-v-e-l-l.
- 9 Q. And what is your current position?
- 10 A. I am counsel at the law firm of Chardbourne &
- 11 Parke.
- 12 Q. And how long have you been counsel at the law
- 13 firm of Chadbourne and Park?
- 14 A. I believe I've been counsel since January 1,
- 15 1996.
- 16 Q. How long have you represented American Tobacco?
- 17 MS. YELENICK: Objection. Counsel, you may
- 18 ask him his tenure at Chadbourne, but the nature of
- 19 his association with a client is subject to
- 20 attorney-client privilege.
- 21 MR. O'FALLON: Oh, that is -- that is
- 22 simply ridiculous. I am simply asking him how long
- 23 he has represented the company. I'm not asking him
- 24 for any of his opinions, I'm not asking him for any
- 25 of his legal advice, I just want to know factually

- 1 how long he himself has represented this entity, and
- 2 I'm entitled to that information.
- 3 MS. YELENICK: You can reframe the question
- 4 to get around the objection.
- 5 MR. O'FALLON: I'm not going to reframe the
- 6 question.
- 7 Q. Are you going to take your attorney's advice?
- 8 A. Yes.
- 9 Q. How long have you been associated with American
- 10 Tobacco Company?
- 11 A. What do you mean by "associated?"
- 12 Q. What do you mean by that term? Do you know what
- 13 the --
- Do you know what the word "associated" means,
- 15 Mr. Savell?
- 16 A. It has a variety of meanings.
- MS. YELENICK: Object to form, counsel.
- 18 There's no reason to be argumentative.
- MR. O'FALLON: No speaking objections. You
- 20 stated your objection; leave it at that.
- 21 Q. Now, do you understand what the word
- 22 "associated" means?
- 23 A. Not in the context of your question.
- 24 Q. Okay. You've had, what, seven years of higher
- 25 education?

- 1 A. I went to law school and graduated, yes.
- 2 Q. Okay. Well in that period of time have you
- 3 become associated --
- 4 Do you understand or have you used the word
- 5 "associated?"
- 6 A. I was an associate for many years at
- 7 Chadbourne. I'm just --
- 8 I'm not trying to argue with you. I just want
- 9 to know what you mean by your question.
- 10 Q. And what did that mean --
- 11 What did that mean to you, to be an associate at
- 12 Chadbourne?
- 13 A. It means I worked there.
- 14 Q. When did you start as an associate at
- 15 Chadbourne?
- 16 A. I began --
- I was a summer associate in 1981 and I began as
- 18 an associate in the firm in 1982.
- 19 Q. When is the first time you heard of The American
- 20 Tobacco Company?
- 21 A. It's interesting. It's when I was about four or
- 22 five years old.
- 23 Q. When is the first time you heard about The
- 24 American Tobacco Company in your professional career?
- 25 A. I don't remember exactly. I suspect it was

- 1 after I came to Chadbourne.
- 2 Q. What time period after you came to Chadbourne?
- 3 A. I don't remember precisely, but I would imagine
- 4 I learned -- or other than my initial knowledge of
- 5 the company, it was probably relatively soon after I
- 6 came to Chadbourne, in the first two or three years.
- 7 Q. So in the 1982/1983 timeframe.
- 8 A. Well I came there in '82. I -- you know, I
- 9 don't believe I had any special knowledge for the
- 10 first two or three years.
- 11 Q. That's really not answering my question.
- 12 A. If you'd just ask the question direct; I'm not
- 13 quite sure what you're getting at.
- 14 Q. Really? Well what I'm trying to get at is how
- 15 long have you known about or worked with American
- 16 Tobacco Company.
- 17 A. I've known about The American Tobacco Company,
- 18 as I said, since 1965.
- 19 Q. How long have you worked for The American
- 20 Tobacco Company?
- 21 MS. YELENICK: Objection. Instruct you not
- 22 to answer.
- 23 Q. How long have you worked for The American
- 24 Tobacco Company?
- MS. YELENICK: Same objection.

- 1 Q. So you're not going to tell me how long you
- 2 worked for The American Tobacco Company.
- 3 A. I'm following the direction of my attorney.
- 4 Q. Do you know of American Brands?
- 5 A. Yes.
- 6 Q. How?
- 7 A. I --
- 8 MS. YELENICK: It's a rather vague
- 9 question, counsel.
- 10 A. I've heard of them. I know they exist.
- 11 Q. You do. How do you know they exist?
- 12 A. Well they make a wide variety of products.
- 13 Q. Yeah. Well how do you know that?
- 14 A. I don't know how I first became aware of it, but
- 15 I've obviously known about it for a long time.
- 16 Q. Does the law firm of Chadbourne & Parke
- 17 represent American Brands?
- 18 A. Yes.
- 19 Q. Do you know how long the law firm of Chadbourne
- 20 & Parke has represented American Brands?
- 21 A. I don't know precisely.
- 22 Q. Can you give me your best estimate?
- 23 A. I believe they represented them prior to my
- 24 coming to the company, to Chadbourne.
- 25 Q. Do you know how long the law firm of Chadbourne

- 1 & Parke has represented American Tobacco?
- 2 A. I don't know precisely, but again, I believe it
- 3 was prior to my coming to the firm.
- 4 Q. How long prior to your coming to the firm?
- 5 A. Again, I don't know precisely.
- 6 Q. Give me your best estimate.
- 7 A. I would imagine it would be in excess of 10
- 8 years before I came to the company. It might be even
- 9 a longer period. I don't know precisely how long.
- 10 Q. Does the law firm of Chadbourne & Parke
- 11 represent Gallaher's, Ltd.?
- MS. YELENICK: Counsel, this is beyond the
- 13 scope of this deposition.
- 14 You may answer.
- THE WITNESS: Can you repeat the question,
- 16 please.
- 17 (Record read by the court reporter.)
- 18 A. I believe so.
- 19 Q. How long have they represented Gallaher's, Ltd.?
- 20 A. I have absolutely no idea.
- 21 Q. Have you personally ever represented Gallaher's,
- 22 Ltd.?
- 23 A. No.
- 24 Q. Have you ever reviewed Gallaher's, Ltd.
- 25 documents?

- 1 MS. YELENICK: Objection. Instruct not to
- 2 answer. Privileged, counsel.
- 3 MR. O'FALLON: Whether he reviewed a
- 4 document from that corporation is not privileged;
- 5 that's a factual piece of information.
- 6 MS. YELENICK: We contend it is encompassed
- 7 by the attorney-client privilege.
- 8 MR. O'FALLON: Well we're going to be back
- 9 here, I can tell.
- 10 BY MR. O'FALLON:
- 11 Q. I'm going to hand you Exhibit No. 27. Do you
- 12 recognize that exhibit?
- 13 A. Yes, I do.
- 14 Q. Would you please identify it.
- 15 A. It is titled "NOTICE OF TAKING DEPOSITION,"
- 16 bears the date of March 24, 1997. I believe, if I
- 17 can read your handwriting, it's signed by you, and
- 18 it's addressed to defendants and their counsel.
- 19 Appears to be a 32 -- 30.02(f) notice.
- 20 Q. And you're familiar with that court rule;
- 21 correct?
- MR. O'FALLON: Let's go off the record for
- 23 a second.
- THE REPORTER: Off the record, please.
- 25 (Discussion off the record.)
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- 1 (Record read by the court reporter.)
- 2 A. I have not read the court rule, but I have an
- 3 understanding of what this deposition is about
- 4 pursuant to that court rule.
- 5 Q. And what is your understanding?
- 6 A. As reflected in this document, you have asked
- 7 for the testimony of one or more representatives who
- 8 shall be qualified to testify as to matters known or
- 9 reasonably available to The American Tobacco Company
- 10 concerning the collection and production of documents
- 11 produced in the above-captioned litigation.
- 12 Q. And you were the person that has been designated
- 13 to speak on behalf of The American Tobacco Company;
- 14 correct?
- 15 A. That is correct.
- 16 Q. And what issues are you prepared to talk about
- 17 today, what subject matters?
- 18 A. I am -- I am prepared to talk about the subject
- 19 matters identified in the notice you have referred
- 20 to.
- 21 Q. Please tell me everything you did in preparation
- 22 for this deposition.
- 23 A. Well I reviewed the documents identified in the
- 24 notice we received from your firm designating certain
- 25 documents for this deposition.

- 1 Q. Anything else?
- 2 A. I have to be careful to distinguish what I did
- 3 in preparation for this deposition from my normal
- 4 work on this case. As you know, I'm actively
- 5 involved in this case.
- 6 Q. And you understand I am not asking you about
- 7 your normal work; don't you?
- 8 A. And I am not answering about my normal work.
- 9 I believe it is fair to say that, partly in
- 10 preparation for my testimony, I reviewed portions of
- 11 some of the other 32 -- 30.02(f) depositions that
- 12 have been taken.
- 13 Q. Which ones are those?
- 14 A. I believe I looked at the portion of -- of the
- 15 Philip Morris and portions of the Brown & Williamson
- 16 depositions.
- 17 Q. You did not look at the transcript for the
- 18 Lorillard deposition?
- 19 A. No.
- 20 Q. Did you happen to receive a copy of the letter
- 21 that I sent to Mr. Getsinger stating that I would be
- 22 asking today about the collection and production of
- 23 documents both before and after 1994, the date on
- 24 which American Tobacco Corporation was sold to B.A.T.
- 25 Industries?

- 1 A. Is that the letter that lists the documents
- 2 designated?
- 3 Q. Yes, it is.
- 4 A. Yeah, I -- I did see that document.
- 5 Q. And are you prepared to testify on the
- 6 collection and production of documents by The
- 7 American Tobacco Company prior to its merger with
- 8 Brown & -- Brown & Williamson?
- 9 A. I'm prepared to testify as to the matters
- 10 identified in your notice of taking deposition.
- 11 Q. Well with all due respect, that really didn't
- 12 answer my question, and so I ask it one more time.
- 13 Are you prepared to testify concerning the collection
- 14 and production of documents by The American Tobacco
- 15 Company prior to December of 1994?
- MS. YELENICK: Asked and answered, counsel.
- 17 A. I've told you I'm -- I'm here in response to
- 18 your notice of taking deposition. I'm not aware that
- 19 you have amended this notice in any way.
- 20 Q. I'm asking you the question, sir. Can you
- 21 please give me an answer?
- 22 MS. YELENICK: Objection, argumentative,
- 23 counsel. You can ask the questions --
- MR. O'FALLON: I've asked the questions and
- 25 I want an answer. I haven't yet received an answer.

- 1 Q. Are you prepared to testify concerning the
- 2 collection of documents prior to 1994. "Yes" or
- 3 "no."
- 4 A. As I -- as I indicated, I'm here to answer
- 5 and -- and respond to your notice of deposition. As
- 6 I indicated, I've reviewed materials that you
- 7 designated for this deposition, and that's why I'm
- 8 here today.
- 9 Q. Is there something about my question you simply
- 10 don't understand?
- 11 A. You -- are you asking -- the answer is no. I
- 12 mean I just --
- 13 Are you asking me if I am prepared to discuss
- 14 matters apart from those listed in your notice of
- 15 taking deposition?
- 16 Q. It's part of what's listed in my deposition.
- 17 I'm specifically asking you about a certain part of
- 18 that deposition notice and I'm asking you the
- 19 question. Now is there something you don't
- 20 understand? Am I unclear about my timeframe here?
- 21 A. What I'm unclear about is to the extent you're
- 22 asking me a question regarding matters that are
- 23 outside the scope of the deposition notice. If you
- 24 are asking me a question regarding a subset of those
- 25 matters, then certainly the answer is yes, I am

- 1 prepared to testify as to the matters raised in your
- 2 notice of taking deposition. If what you're asking
- 3 is a subset of that, then the answer is yes, I'm
- 4 prepared.
- 5 Q. Mr. Savell, you and I can play word games all
- 6 day long. And if that's what you want to do, I'm
- 7 more than happy to be here because I have time. And
- 8 eventually we're going to end up at the court on this
- 9 matter anyhow. So I'm going to ask you the question
- 10 again and see if I can get an answer to my previse
- 11 question.
- 12 Are you prepared as we sit here today to talk
- 13 about the collection and production of documents by
- 14 American Tobacco prior to December of 1994?
- MS. YELENICK: Objection to form,
- 16 argumentative.
- 17 A. I am here to talk about the collection and
- 18 production of documents produced in the
- 19 above-captioned litigation as specified in your
- 20 notice.
- 21 I'm not trying to be argumentative. I don't
- 22 want to be here today. I came here to be in your
- 23 city, in your law office, to answer your questions.
- 24 I'm prepared to do that. I -- my understanding was I
- 25 was here in response to your notice, and if you're

- 1 telling me something different, well, I have your
- 2 notice and I have no amendment to your notice.
- 3 Q. Are you prepared to talk about issues, including
- 4 the collection and production of documents, pursuant
- 5 to that subpoena -- or that notice of deposition that
- 6 precede 1994?
- 7 MS. YELENICK: Counsel, objection. Why
- 8 don't you ask him questions and see whether he will
- 9 respond to those questions.
- 10 MR. O'FALLON: Counsel, do you understand
- 11 what "no speaking objection" means? Are you familiar
- 12 with the phrase?
- MS. YELENICK: We don't seem to be getting
- 14 anywhere.
- MR. O'FALLON: Have you read the court
- 16 order? Have you read the court order in this case?
- MS. YELENICK: Absolutely.
- MR. O'FALLON: Good. And you understand
- 19 there are no speaking objections; correct?
- MS. YELENICK: To the extent you don't
- 21 under -- there's some kind of a misunderstanding
- 22 here, --
- MR. O'FALLON: Are we having a problem
- 24 here?
- 25 MS. YELENICK: -- perhaps some colloquy

- 1 needs to --
- 2 MR. O'FALLON: Do you or don't you
- 3 understand that?
- 4 MS. YELENICK: Understand?
- 5 MR. O'FALLON: You understand what "no
- 6 speaking objections" means?
- 7 MS. YELENICK: Do you understand what the
- 8 objection "argumentative" means?
- 9 MR. O'FALLON: Yes. And that's all you
- 10 need to do is state it, and then it's up to him to
- 11 answer.
- 12 A. I am prepared to answer your questions which
- 13 relate to the matters identified in your notice of
- 14 deposition. I would suggest, rather than arguing
- 15 about whether what you're asking me to respond to
- 16 is -- is -- is or is not within the scope of what you
- 17 have noticed, why don't you just ask me the
- 18 substantive questions and I will give you substantive
- 19 answers.
- I want to get this done. I want to give you the
- 21 information that I'm able to give you based on your
- 22 notice. And let's just move ahead and do that.
- 23 Q. You're not going to answer my question.
- 24 A. I've answered it.
- 25 Q. Well no. You've answered a lot of questions.

- 1 You suggested that you state questions, but you still
- 2 haven't answered my question. So that's what I'm
- 3 going to ask you to do.
- 4 Are you prepared to answer questions that --
- 5 about American Tobacco's production and collection of
- 6 documents prior to 1994? Are you or aren't you?
- 7 A. To the extent they are subsumed within your
- 8 notice in this case, I will answer your questions.
- 9 Q. Well do you think they're subsumed within the
- 10 notice in this case?
- 11 A. You want a legal opinion?
- 12 Q. I want you to state your opinion here as a lay
- 13 person. You're here as a person who's been
- 14 designated by the -- by the corporation.
- 15 If you all want to the play these legal games,
- 16 we can play these legal games all --
- 17 A. I don't want to play any games at all.
- 18 THE REPORTER: Okay, gentlemen, one at a
- 19 time.
- 20 THE WITNESS: I apologize.
- 21 Q. We can be as cute as you want to be here, you
- 22 can lawyer this to death, but I'm going to eventually
- 23 get the answers to my questions.
- MS. YELENICK: Then ask the question,
- 25 counsel.

- 1 MR. O'FALLON: I've asked it numerous
- 2 times.
- 3 Q. Is there something about my question, sir, you
- 4 simply don't get?
- 5 A. Can I just ask for a clarification? Is --
- 6 Are you asking me about any subjects that are
- 7 extraneous and not subsumed within your notice?
- 8 Q. Well since you're a lawyer, apparently we're
- 9 going to have this whole fight here --
- 10 A. Why can't you answer that question? Just
- 11 tell --
- 12 Q. -- about whether or not --
- Well see, Mr. Savell, --
- MS. YELENICK: Can we go off the record?
- 15 Q. -- you've been taking depositions a long time,
- 16 and guess what, in a deposition I get to ask the
- 17 question, you get to answer the question.
- 18 A. Your question was confusing. I'm asking you to
- 19 clarify your question.
- 20 Q. Okay. What is confusing about my question?
- 21 A. What is --
- I would like you to clarify whether you're
- 23 asking me about any matters which are not subsumed
- 24 within your notice of deposition. It's a very simple
- 25 question.

- 1 Q. Okay.
- 2 A. If the answer is they are all subsumed, then my
- 3 answer to your question is yes, I'm prepared to
- 4 testify to those.
- 5 Q. My answer is they're subsumed.
- 6 A. Then I'm prepared to testify. Now let's move
- 7 on, please.
- 8 MR. O'FALLON: Off the record.
- 9 THE REPORTER: Off the record, please.
- 10 (Discussion off the record.)
- 11 BY MR. O'FALLON:
- 12 Q. Prior to December of 1994, who at American
- 13 Tobacco was most responsible for document retention?
- 14 A. I don't believe I know who at the company was
- 15 most responsible for that.
- 16 Q. Who were the individuals most responsible for
- 17 maintaining documents at American Tobacco prior to
- 18 December of 1994?
- 19 A. I don't know.
- 20 Q. And you made no efforts before coming here today
- 21 to find out that information.
- MS. YELENICK: Objection, argumentative.
- 23 A. I don't know the answer to that. I -- I don't
- 24 know.
- 25 Q. You don't know -- you don't know the answer to

- 1 whether or not --
- 2 A. I don't know --
- 3 Q. -- whether you took any steps to find that out?
- 4 A. I believe I did not take any steps to find out
- 5 that particular piece of information.
- 6 Q. Do you know whether there were any specific
- 7 document retention facilities at American Tobacco
- 8 prior to December of 1994?
- 9 A. What do you man by "document retention
- 10 facilities?"
- 11 Q. Places where documents were stored officially,
- 12 such as cold storage. Do you understand what "cold
- 13 storage" means?
- 14 A. Not precisely.
- 15 Q. Do you understand what "document storage
- 16 facilities" means?
- 17 A. I know that there were, among the various
- 18 facilities, were some warehouses.
- 19 Q. Okay. And this is, again, prior to December of
- 20 1994; correct?
- 21 A. Yes.
- 22 Q. Where were these warehouses at?
- 23 A. I know of two --
- 24 Apart from documents being maintained at -- at
- 25 other facilities, I know of two specific warehouses,

- 1 to use your phrase. There was one warehouse, I
- 2 believe, in Richmond, Virginia, and one warehouse in,
- 3 I believe, Bronksville, New York.
- 4 Q. And who owned those warehouses?
- 5 A. Who owned them?
- 6 Q. That's right.
- 7 A. I've never seen the deed. I -- I -- I
- 8 can't say for sure. I believe that the Richmond
- 9 warehouse was in all probability owned by American
- 10 Tobacco Company, although I don't know that for a
- 11 fact.
- 12 The Bronksville warehouse, if I'm not mistaken,
- 13 was owned by a warehouse company, and space I believe
- 14 was -- was leased. I'm not absolutely sure about
- 15 that. That is my best understanding at this point.
- 16 Q. Who --
- Which company leased the space at Bronksville?
- 18 A. I don't know specifically who took out the
- 19 lease, if indeed it was a -- a lease situation.
- 20 Q. Which corporations used that space?
- 21 A. Bronksville warehouse, my understanding is that
- 22 documents from the legal department at American
- 23 Brands, which related to The American Tobacco
- 24 Company, I believe, were stored there.
- 25 Q. And was that the only documents stored there?

- 1 A. I don't know what else was stored in there.
- 2 Q. Again, on behalf of American Brands, American
- 3 Tobacco.
- 4 A. I -- I don't know of any other materials.
- 5 Q. So it's your understanding that at the
- 6 Bronksville facility were predominantly legal
- 7 documents -- or strike that -- documents from the
- 8 legal department at American Brands on behalf of
- 9 American Tobacco Company.
- 10 A. I believe that is correct.
- 11 Q. I just want to go back and -- and finish up
- 12 another subject matter. Other than what you've
- 13 testified to previously, have you done anything else
- 14 in preparation for this deposition?
- 15 A. Again trying to distinguish my -- my ordinary
- 16 work from preparation, I believe I may have flipped
- 17 through the clip pleadings file in this case.
- 18 Q. I'm sorry, what?
- 19 A. The clip pleadings. You know, the pleadings
- 20 from this -- that have been filed in this case.
- 21 Q. Anything else?
- 22 A. I met with Ms. Yelenick.
- 23 Q. Did you meet with anybody else?
- 24 A. I met with John Getsinger, who is here.
- 25 Q. Did you meet with anyone else?

- 1 A. And -- and -- and Byron Starns. Byron Starns,
- 2 S-t-a-r-n-s.
- 3 Q. And the three individuals you've just identified
- 4 now, Ms. Yelenick, Mr. Getsinger and Mr. Starns, are
- 5 all attorneys; correct?
- 6 A. That's correct.
- 7 Q. Did you meet with anybody else?
- 8 A. I met with some attorneys in -- in my office.
- 9 Q. And when you say "attorneys in my office," you
- 10 meant attorneys from your office, or you physically
- 11 met with some attorneys in your office?
- 12 A. Attorneys from Chadbourne & Parke.
- 13 Q. Who were those attorneys?
- 14 A. Philip Cohen, C-o-h-e-n, Sarah Efroymson,
- 15 E-f-r-o-y-m-s-o-n, and I believe I spoke to Arthur
- 16 Fahlbusch, F-a-h-l-b-u-s-c-h.
- 17 Q. Are all those attorneys attorneys from your
- 18 office who have been involved in the collection and
- 19 production of documents from The American Tobacco
- 20 Company?
- 21 A. Yes, under my supervision.
- 22 Q. Anybody else?
- 23 A. I do not believe so.
- 24 Q. Did you make any attempt to contact any of the
- 25 former employees of American Tobacco Company who may

- 1 now be working for Brown & Williamson?
- 2 A. Not in preparation for my deposition.
- 3 Q. Did you make any attempt to meet any former
- 4 employees of American Tobacco Company who are not
- 5 working for Brown & Williamson?
- 6 A. Not in preparation for my deposition.
- 7 Q. Did you make any contact with anyone from
- 8 American Brands?
- 9 A. Not in preparation for my deposition.
- 10 Q. Did you make any contact with anyone from
- 11 Gallaher's, Ltd.?
- 12 A. Not in preparation for my deposition.
- 13 Q. Did you do anything else in preparation for this
- 14 deposition?
- 15 A. Other than coming out here, I don't believe so.
- 16 Q. Are you the person primarily responsible for the
- 17 collection and production of the documents from The
- 18 American Tobacco Company for this litigation, the
- 19 Minnesota litigation?
- 20 A. Yes, I am.
- 21 Q. In other words, are final decisions as to what
- 22 will or will not be collected or what will or will
- 23 not be produced, do those rest with you?
- MS. YELENICK: Objection, that is work
- 25 product. Instruct not to answer.

- 1 Q. Is there anybody with the American Tobacco
- 2 Company who has any responsibility for the collection
- 3 and production of documents?
- 4 A. Are you speaking currently?
- 5 Q. Currently.
- 6 A. The American Tobacco Company does not currently
- 7 exist.
- 8 Q. That corporation has been dissolved?
- 9 A. I don't know about dissolved. My understanding
- 10 is that The American Tobacco Company was merged into
- 11 Brown & Williamson.
- 12 Q. Is there any employee of Brown & Williamson who
- 13 has primary responsibility for collecting and
- 14 producing the documents from The American Tobacco
- 15 Company files?
- 16 A. Well as I indicated, I have primary
- 17 responsibility for this production.
- 18 Q. Is there any employee of Brown & Williamson who
- 19 also has some responsibility for the collection and
- 20 production of documents in this case for American
- 21 Tobacco Company?
- 22 A. It's my responsibility. I'm not aware of
- 23 anybody in particular.
- 24 Q. Okay. Do you work with any employees at Brown &
- 25 Williamson concerning collection and production of

- 1 American Tobacco documents?
- 2 A. I'm not sure what you mean by work with them in
- 3 connection with this. We -- we are performing this
- 4 production on behalf of The American Tobacco Company
- 5 as attorneys for Brown & Williamson.
- 6 Q. Do you have any employee of Brown & Williamson
- 7 who's your primary contact at those companies?
- 8 A. With regard to what?
- 9 Q. Well with regard to the scope of this
- 10 deposition, sir, the collection and production of
- 11 documents.
- 12 A. There are -- there are various people at the
- 13 company whom I deal with on occasion with regard to
- 14 these matters.
- 15 Q. Okay. Who?
- 16 A. Trying to think with regard --
- 17 Are you limiting this to my deposition or to the
- 18 subject matter of your notice?
- 19 Q. The subject matter of my notice.
- 20 A. Okay.
- 21 Q. Subject matter of my notice is the collection
- 22 and production of documents.
- 23 A. Okay.
- 24 Q. Now I -- I don't think that's --
- 25 There is no distinction between your deposition

- 1 and the subject matter of this deposition.
- 2 A. Okay. I just want -- I just want to be precise.
- 3 Q. You're a corporate designeee. I'm entitled to
- 4 information from you as though you were the
- 5 corporation sitting right here in front of me.
- 6 A. Okay. Okay. In answer to your question, I have
- 7 worked on these matters with Philip Scourfield,
- 8 S-c-o-u-r-f-i-e-l-d.
- 9 Q. And where is he located?
- 10 A. He's in the legal department.
- 11 Q. Is he another attorney?
- 12 A. Yes, he is.
- 13 Q. He's an in-house attorney for Brown &
- 14 Williamson?
- 15 A. That's my understanding.
- 16 Q. Did he have any affiliation with American
- 17 Tobacco Company prior to the time that Brown &
- 18 Williamson acquired American Tobacco?
- 19 A. Not to my knowledge.
- 20 Q. Anyone else?
- 21 MS. YELENICK: Objection to form.
- 22 A. I'm sorry, can you repeat the question?
- 23 (Record read by the court reporter.)
- 24 Q. The question is who you worked with at Brown &
- 25 Williamson concerning these production and collection

- 1 of documents.
- 2 A. At any point.
- 3 Q. Please --
- 4 A. At any point in time.
- 5 Q. Concerning the collection and -- collection and
- 6 production of American Tobacco Company documents,
- 7 yes.
- 8 A. John Kiser, K-i-s-e-r.
- 9 O. And who is he?
- 10 A. An attorney at Brown & Williamson.
- 11 Q. Anyone else?
- 12 A. Those would be the two people I would
- 13 specifically identify with. I mean I have -- you
- 14 know, in representing Brown & Williamson, I have
- 15 dealings with a number of people. Those are the
- 16 people that I would have the most direct contact with
- 17 with regard to these matters.
- 18 Q. Did you contact either of these individuals
- 19 prior to today's deposition in preparation for
- 20 today's deposition?
- 21 A. No, I did not.
- 22 Q. Have we now discussed everything you have done
- 23 in preparation for this deposition?
- 24 A. I believe so.
- 25 Q. One of the pieces of information I $\operatorname{--}$ I want to

- 1 learn during this deposition is the physical location
- 2 of documents both before the merger and at the
- 3 merger -- after the merger of American Tobacco and
- 4 B&W, and I believe to understand that that I need to
- 5 have some better understanding than I do currently of
- 6 the corporate structure of American Brands and the
- 7 history of that corporate structure. And with that,
- 8 I would like to mark as the next exhibit the answers
- 9 and objections concerning The American Tobacco
- 10 Company of Brown & Williamson Tobacco Corporation,
- 11 successor by merger of The American Tobacco Company
- 12 to plaintiffs' first set of interrogatories.
- 13 (Plaintiffs Exhibit 28 was marked
- for identification.)
- 15 BY MR. O'FALLON:
- 16 Q. Do you have Plaintiffs' Exhibit 28 in front of
- 17 you, sir?
- 18 A. Yes, I do.
- 19 Q. I'd ask you to turn to page 12. Do you see
- 20 Interrogatory No. 10 on page 12?
- 21 A. Yes, I do.
- 22 Q. What Interrogatory No. 10 asks for is the
- 23 corporate history of the corporation, and in the
- 24 answer to Interrogatory No. 10 it appears the
- 25 attorneys for American have attempted to set out that

- 1 history.
- 2 Is it your understanding that prior to 1969
- 3 there was simply one company known as The American
- 4 Tobacco Company?
- 5 A. I don't have any independent knowledge other
- 6 than the information contained in the answer to this
- 7 interrogatory.
- 8 Q. Did you take any part in answering this
- 9 interrogatory, sir?
- 10 MS. YELENICK: Objection. That's work
- 11 product, counsel.
- 12 Q. Well in all the time you've worked with the
- 13 American Tobacco Company, you haven't come to know
- 14 independently its corporate history?
- 15 A. I don't recall its --
- I have no reason to believe it is anything
- 17 different than what is in this response, this
- 18 interrogatory.
- 19 Q. Is it your understanding that as of July 1st,
- 20 1969, The American Tobacco Company became the company
- 21 known as American Brands, Inc.?
- 22 A. My understanding, looking at this document, is
- 23 on July 1, 1969, the name of this New Jersey
- 24 corporation referred to in the prior sentence was
- 25 changed to American Brands, comma, Inc., which

- 1 continued to be involved in the manufacture and sale
- 2 of tobacco products.
- 3 Q. And that up until December 31st of 1995, The
- 4 American Tobacco Company and the American Brands,
- 5 Inc. were one company; correct?
- 6 A. Again, I have no independent knowledge of the
- 7 corporate history. I'm not a corporate attorney. I
- 8 believe --
- 9 My understanding is this statement here is
- 10 completely accurate, and I have no knowledge other
- 11 than what is laid out here. And, you know, that's
- 12 all --
- 13 Q. In 1969 when the name of American Tobacco
- 14 Company was changed to American Brands, was there any
- 15 physical transfer of documents from American Tobacco
- 16 Company to American Brands?
- 17 A. I don't know.
- 18 Q. Have you made any inquiry to find that out
- 19 before coming here today?
- 20 A. No, I have not.
- 21 Q. In 1985 a reorganization took place and American
- 22 Brands, the New Jersey corporation, was merged into a
- 23 Delaware corporation known as The American Tobacco
- 24 Company; correct?
- 25 A. That's what this answer says.

- 1 Q. Was any transfer of documents done at that time?
- 2 A. I don't know.
- 3 Q. Do you know whether or not there was any
- 4 separation of documents between American Tobacco and
- 5 American Brands up until the time that American
- 6 Tobacco was sold to B.A.T. Industries in 1994?
- 7 THE WITNESS: Could you repeat that
- 8 question?
- 9 (Record read by the court reporter.)
- 10 A. I'm not sure what you mean by "separation of
- 11 documents."
- 12 Q. Was there a physical distinction made between
- 13 the two corporations as far as their documents went?
- 14 MS. YELENICK: Objection to form.
- 15 A. I don't know the answer to that question. I
- 16 just don't know.
- 17 Q. Have you done any investigation to try to find
- 18 that kind of information out?
- 19 A. No, I have not.
- 20 Q. Wouldn't that information be important to you as
- 21 someone who's collecting and producing documents on
- 22 behalf of The American Tobacco Company?
- MS. YELENICK: Objection, counsel.
- 24 A. I don't want to argue with you. I mean we
- 25 collected the documents that related to The American

- 1 Tobacco Company.
- 2 Q. Is it or is it not important information from
- 3 your point of view?
- 4 A. Is what important?
- 5 Q. Whether or not there was a physical separation
- 6 of documents between American Brands and American
- 7 Tobacco prior to 1994.
- 8 A. I don't know if it's important or not. I --
- 9 Q. As the representative of The American Tobacco
- 10 Company and as the person most responsible for
- 11 collection and production of documents, you don't
- 12 know whether it's important or not for American
- 13 Tobacco's documents and American Brand's documents to
- 14 remain separated or not; correct?
- MS. YELENICK: Objection, asked and
- 16 answered.
- 17 A. I don't know what you mean by "separated" and
- 18 things like that. All I know is in production in
- 19 this case we produced the responsive documents that
- 20 existed, to the extent they were not privileged.
- 21 Q. From where?
- MS. YELENICK: Objection to form.
- 23 A. From -- from the American Tobacco's facilities
- 24 where there were American Tobacco documents.
- 25 Q. Okay. Well that's what we're going to go

- 1 through here in a minute.
- 2 A. That's fine.
- 3 Q. I'm just trying to get at the corporate issues.
- 4 Do you know whether or not American Brands
- 5 operated as an entity separate from The American
- 6 Tobacco Company prior to 1994?
- 7 MS. YELENICK: Counsel, are you seeking a
- 8 legal conclusion?
- 9 MR. O'FALLON: I'm seeking facts, ma'am.
- 10 A. My understanding is that The American Tobacco
- 11 Company was a subsidiary of American Brands.
- 12 Q. Okay. And did they operate separately?
- 13 A. I'm not a corporate attorney.
- 14 Q. I'm not asking you for a legal opinion. I'm
- 15 asking you physically did they -- okay. Let's go
- 16 back for a second.
- 17 A. Sure.
- 18 Q. Let's start in 1995.
- 19 A. Uh-huh.
- 20 Q. Where were American Tobacco's offices located in
- 21 1995?
- 22 A. When in 1995 are you talking about?
- 23 Q. Or 1985. I'm sorry.
- 24 A. 1985.
- 25 Q. 1985. Where were American Tobacco Company's

- 1 offices located in 1985?
- 2 A. I don't know for a fact what offices existed in
- 3 1985. I thought we were talking about the production
- 4 in this case.
- 5 Q. You don't know the answer to that question.
- 6 A. I don't know what facilities existed in 1985.
- 7 Q. You don't know what facilities existed for
- 8 American Brands; correct?
- 9 A. I -- I don't -- I don't have complete knowledge
- 10 of that, no.
- 11 Q. Well why don't you give me what knowledge you
- 12 have.
- MS. YELENICK: We're getting far afield of
- 14 the designated matters here.
- 15 A. I believe -- and again, I don't know this for a
- 16 fact. I don't want to start speculating. I believe
- 17 that American Brands possibly in 1985 had offices
- 18 in -- in New York. Again, I don't -- I don't know
- 19 these for -- for a fact and I don't want to
- 20 speculate.
- 21 Q. Have you ever been in those offices in New
- 22 York?
- 23 MS. YELENICK: Objection to form.
- 24 A. I believe at one point in time, possibly more
- 25 than one point in time, I was in what I believe to be

- 1 American Brand's offices in New York.
- 2 Q. And where were those offices located?
- 3 A. I believe they were on Park Avenue.
- 4 Q. Do you know the address?
- 5 A. I believe it was, if I'm not mistaken, 245 Park
- 6 Avenue.
- 7 Q. Is that an office building?
- 8 A. I believe so, yes.
- 9 Q. Did American Brands take up that entire office
- 10 building?
- 11 A. I honestly don't know the answer to that
- 12 question.
- 13 Q. Do you know any part of the office building they
- 14 took up?
- 15 A. I remember going to an office. I don't recall
- 16 what floor it was on or any other details other than
- 17 that.
- 18 Q. Was American Tobacco also located in that same
- 19 office building?
- 20 A. That I don't know.
- 21 Q. Are you aware of any other offices that American
- 22 Brands had in 1985?
- 23 A. Again, I don't know what they had and did not
- 24 have in 1985. I've given you the best of my
- 25 recollection as to one particular location. I'm not

- 1 a hundred percent sure of that, but that's my best
- 2 recollection.
- 3 Q. Do you know whether they had any offices other
- 4 than the New York office prior to 1985?
- 5 A. For American Brands?
- 6 Q. American Brands. And let me say, when I say
- 7 "offices," I'm referring to offices or facilities.
- 8 A. For American Brands, I don't recall whether
- 9 American Brands had other facilities at that time.
- 10 Again, I'm not a corporate lawyer, I'm not very
- 11 familiar with the types of matters we discussed and
- 12 answered in Interrogatory No. 10, so I'm very careful
- 13 about not stating something that I'm just guessing
- 14 about.
- 15 Q. In 1985 was there a separate corporation --
- 16 strike that.
- 17 Prior to 1985 was there a separate corporation
- 18 known as The American Tobacco Company in existence?
- 19 A. Well according to the response to Interrogatory
- 20 No. 10, it says that The American Tobacco Company was
- 21 incorporated in the state of New Jersey on October
- 22 19, 1904. So --
- 23 Q. So why don't you tell me all the physical
- 24 locations of The American Tobacco Company prior to
- 25 December 31st, 1985.

- 1 A. Of The American Tobacco Company?
- 2 Q. Yes.
- 3 A. I don't know at that point in time.
- 4 Q. And you've taken no efforts to find that
- 5 information out; correct?
- 6 A. I frankly don't understand the relevance of
- 7 1985. If you could enlighten me as to why that is --
- 8 Q. I don't think I'm required to go into the
- 9 relevancy, sir.
- 10 A. Okay. I -- I did not prepare for the
- 11 information relevant to 1985 or that time period for
- 12 this deposition.
- 13 Q. Can you tell me physically where documents were
- 14 located at American Tobacco Company in 1985?
- 15 A. Well, I can tell you where they were located
- 16 more recently. I would be speculating as to whether
- 17 any and/or all of those facilities were operating,
- 18 had documents at earlier points in time. I don't
- 19 want to speculate. I -- I don't know what the
- 20 situation was in 1985.
- 21 Q. Can you tell me whether or not there were
- 22 documents in existence in 1985 that are no longer --
- 23 strike that -- that were not transferred or are now
- 24 contained in American Tobacco Company files?
- 25 A. I don't know of any particular document that

- 1 would meet that criteria.
- 2 Q. Do you know whether there were any facilities
- 3 that were closed prior to 1985 in which American
- 4 Tobacco Company documents from that facility were not
- 5 somehow shipped to The American Tobacco Company?
- 6 A. I have no knowledge of -- of that.
- 7 Q. Wouldn't that be important information to know
- 8 in making sure you've collected all the documents?
- 9 A. I don't believe so.
- 10 Q. Why not?
- 11 A. Are you asking me for a legal conclusion?
- MS. YELENICK: Argumentative, counsel.
- 13 Q. I'm asking you facts, sir.
- 14 A. What's relevant to this production is the
- 15 documents as they exist at -- at the time the request
- 16 is served. My understanding in any litigation is one
- 17 receives a request, one reviews the documents
- 18 potentially responsive to those requests, and one
- 19 produces the ones that are truly responsive and
- 20 retains and logs the ones that are privileged.
- 21 Q. Sir, is it your understanding that American
- 22 Tobacco Company has been in litigation with
- 23 individuals alleging that American Tobacco Company
- 24 products caused them physical injuries since the
- 25 1950s?

- 1 A. That is my understanding.
- 2 Q. And did The American Tobacco Company produce
- 3 documents in any of those cases?
- 4 A. Any case ever brought against it?
- 5 Q. Prior to 1985.
- 6 MS. YELENICK: Counsel, this is well beyond
- 7 the scope of this deposition, but --
- 8 A. I honestly don't know whether in cases prior to
- 9 1985 document requests had been served. I don't want
- 10 to speculate. In some cases there are documents --
- 11 just speaking of general litigation generally, in
- 12 some cases there are document requests, in other
- 13 cases there are not. It is my understanding that
- 14 American has always complied with its obligations.
- 15 Q. Would that include its obligation to retain
- 16 documents relevant to smoking and health?
- 17 A. It is my understanding that the American Tobacco
- 18 Company retained documents that it was required to
- 19 retain.
- 20 Q. And would those include documents related to
- 21 smoking and health?
- 22 A. I'm sure it did include documents that would
- 23 have related to smoking and health.
- 24 Q. Is it your understanding that since the 1950s
- 25 American has been under an ongoing obligation to

- 1 retain documents related to smoking and health due to
- 2 the pendency of litigation concerning those issues?
- 3 MS. YELENICK: Objection to form.
- 4 A. Are you asking me as an attorney whether --
- 5 Q. I'm asking you as a person sitting here on
- 6 behalf of The American Tobacco Company.
- 7 A. Uh-huh.
- 8 Q. Now you understand that employees of the
- 9 American Tobacco would know what kind of edicts had
- 10 been sent down to them about what they should retain;
- 11 correct?
- 12 A. That's correct.
- 13 Q. So since you're a representative of The American
- 14 Tobacco Company and since I'm asking for the American
- 15 Tobacco Company's knowledge, that's the knowledge I
- 16 want.
- 17 A. All right. Could you repeat the question that
- 18 was originally asked.
- 19 (Record read by the court reporter.)
- 20 MS. YELENICK: Same objection. Calls for a
- 21 legal conclusion.
- 22 A. It is my understanding that American has
- 23 retained documents and has complied with any
- 24 obligations that existed, whether they may have been
- 25 due to litigation or other reasons.

- 1 Q. Is it your testimony that American Tobacco has
- 2 retained all the documents that have ever been in its
- 3 possession concerning smoking and health?
- 4 A. I don't know how to answer a question like
- 5 that. I don't know for a fact. It is my
- 6 understanding that American has, but I don't know
- 7 every single piece of paper.
- 8 Q. Have you ever interviewed the individuals who
- 9 were around American Tobacco during the time periods
- 10 to ask them that question: "Have you retained every
- 11 document related to smoking and health?"
- 12 A. Going back to the 1950s?
- 13 Q. Yes.
- 14 A. No, I have not.
- 15 Q. There are individuals around who have that
- 16 information; correct?
- 17 A. I don't know.
- 18 Q. Who would you go to ask that question?
- 19 A. With regard to the 1950s?
- 20 Q. Sure.
- 21 A. I don't know. It would be somebody old.
- 22 Q. Who?
- 23 A. I -- I -- I don't know. I -- I don't know. I
- 24 don't know. I don't know --
- 25 Q. None of the former --

- 1 None of the former employees of American Tobacco
- 2 are somebody you think you could get that information
- 3 from.
- 4 A. Well you're talking about a time period before I
- 5 was born. I don't -- I don't know --
- I don't know who would have been involved in
- 7 such matters at that time.
- 8 Q. Well wouldn't you imagine that there would be
- 9 some corporate history such that that knowledge would
- 10 have been passed down to predecessors?
- 11 A. I don't want to speculate.
- 12 Q. Well I'm not asking you to speculate.
- 13 A. You're asking me --
- 14 Q. I'm asking you did you ever go out and ask.
- 15 A. I have not made inquiry with regard to the
- 16 1950s. It is my understanding, as I said before,
- 17 that the American Tobacco Company has complied with
- 18 all of its obligations to retain materials.
- 19 Q. Who gave you that information?
- 20 A. That is an understanding I have, and I have no
- 21 reason to believe to the contrary.
- 22 Q. Where did you --
- 23 What's the factual basis for that understanding?
- 24 A. I can't cite to anything specific other than my
- 25 understanding that The American Tobacco Company has

- 1 always complied with its obligations.
- 2 Q. Well, but there has to be some factual basis for
- 3 that. Or do you base it on documents you've seen
- 4 from The American Tobacco Company?
- 5 A. I base it -- I base it on the lack of any
- 6 knowledge to the contrary.
- 7 Q. Well, but your lack of knowledge could be due to
- 8 the fact you haven't talked to anybody; correct?
- 9 A. I have not talked to anybody about the 1950s
- 10 period you talked about.
- 11 Q. Okay.
- 12 A. I am telling you that, to my knowledge, the
- 13 company has complied and has continued to comply with
- 14 all of its obligations.
- 15 Q. But you've never specifically asked that
- 16 question from American Tobacco employees who may know
- 17 one way or the other whether it's true; correct?
- 18 A. I don't know whether there are any American
- 19 Tobacco employees who know whether it's true or not.
- 20 There are no American Tobacco employees existing
- 21 currently, so the answer to your question is no.
- 22 Q. The answer to my question is no, you didn't make
- 23 the inquiry; correct?
- 24 A. I have not asked anybody about events in the
- 25 1950s.

- 1 Q. 1960s, have you asked anybody from American
- 2 Tobacco whether or not all smoking and health related
- 3 documents were retained from the 1960s?
- 4 A. I have not asked anybody that question. I have
- 5 no reason to believe it's not the case.
- 6 Q. But again, you've made no effort to actually
- 7 talk to an American Tobacco Company employee who was
- 8 around in the 1960s and who may have specific
- 9 knowledge of that information; correct?
- MS. YELENICK: Asked and answered.
- 11 A. There is nothing suggesting anything contrary to
- 12 what I've testified to.
- 13 Q. So the answer to my question is no, I haven't
- 14 undertaken to look for that information.
- 15 A. No.
- 16 MS. YELENICK: Objection, mischaracterizing
- 17 the testimony.
- 18 Q. Have you ever even tried to make that inquiry,
- 19 sir?
- 20 A. There was no reason to.
- 21 Q. So your answer is no, I have not; correct?
- 22 A. I have not asked anyone regarding the 1950s and
- 23 1960s periods you have specified.
- $24\,$ Q. How about the 1970s, have you asked anyone from
- 25 The American Tobacco Company whether or not all

- 1 documents related to smoking and health were retained
- 2 from the 1970s?
- 3 A. No, I have not.
- 4 Q. The 1980s, have you asked anyone from the
- 5 American Tobacco Company whether all documents
- 6 relating to smoking and health were retained in the
- 7 1980s?
- 8 A. No, I have not.
- 9 Q. Do you know how long that American Tobacco or
- 10 American Brands has owned Gallaher's, Ltd.?
- 11 A. I have no idea.
- 12 Q. Have you asked anyone from American Tobacco
- 13 whether or not American Tobacco Company had access to
- 14 research done by Gallaher's in the 1950s relating to
- 15 smoking and health?
- MS. YELENICK: Objection, beyond the scope
- 17 of this deposition notice.
- 18 A. Have I asked anyone?
- 19 Q. Yes.
- 20 A. No.
- 21 Q. Have you asked anyone from American Brands
- 22 whether they have in their files smoking and health
- 23 related documents from Gallaher's from the 1950s?
- 24 A. No, I have not.
- 25 Q. Have you asked anyone from American Tobacco

- 1 whether or not they had access to smoking and health
- 2 research from Gallaher's in the 1960s?
- 3 A. No, I have not.
- 4 Q. Have you asked anyone from American Brands
- 5 whether or not American Brands had access to smoking
- 6 and health documents from Gallaher's in the 1960s?
- 7 A. No, I have not.
- 8 Q. Have you asked anyone from American Brands
- 9 whether or not they have retained documents relating
- 10 to smoking and health from Gallaher's in the 1960s?
- 11 A. No, I have not.
- 12 Q. Okay. So as you sit here today, you can't tell
- 13 me whether American Tobacco in fact had access to
- 14 research from Gallaher's for the '50s and '60s;
- 15 correct?
- MS. YELENICK: Objection. Way beyond the
- 17 scope of this deposition notice, counsel.
- 18 A. I -- I don't have any knowledge.
- 19 Q. Okay. You can't tell me whether or not American
- 20 Brands had access to smoking and health research from
- 21 Gallaher's for the 1950s and '60s; correct?
- MS. YELENICK: Objection to form.
- 23 A. I have no idea.
- 24 Q. Do you know whether Gallaher's research was sent
- 25 to Chadbourne & Parke for storage in the 1950s or

- 1 1960s?
- 2 MS. YELENICK: Objection, far beyond the
- 3 scope of this deposition.
- 4 A. I have no -- I have no knowledge of that.
- 5 Q. Do you know whether documents from Gallaher's
- 6 were ever collected for previous litigation involving
- 7 American Tobacco in the 1950s and 1960s?
- 8 A. I have no knowledge.
- 9 Q. Until the 1970s, did you make any effort --
- 10 strike that.
- 11 Did you make any effort to determine whether The
- 12 American Tobacco Company had access to research on
- 13 smoking and health from Gallaher's in the 1970s?
- MS. YELENICK: Objection to form.
- 15 A. No.
- 16 Q. Did you make any effort to determine whether or
- 17 not American Brands had access to smoking and health
- 18 research from Gallaher's in the 1970s?
- MS. YELENICK: Objection to form.
- 20 A. No.
- 21 Are we going to get to the notice of my
- 22 deposition and the subject matters I'm here today to
- 23 discuss?
- 24 Q. I'm sorry. Do I have an answer to my last
- 25 question?

- 1 A. My answer was no.
- 2 Q. Okay.
- 3 A. I thought I was here pursuant to your notice and
- 4 you've asked virtually no questions that are
- 5 regarding the matters you've asked me to come here
- 6 for today.
- 7 Q. Any other comments you'd like to make, Mr.
- 8 Savell, and get them out of your system and then
- 9 we'll go on with questions?
- 10 A. No. I'm here to give you factual testimony
- 11 relating to the matters in your notice. I've come
- 12 all the way out here. I'm sitting in your offices.
- 13 Let's just ask me the questions that relate to these
- 14 matters.
- 15 Q. Did you make any effort to determine whether or
- 16 not American Tobacco had access to Gallaher's smoking
- 17 and health research from the 1980s?
- 18 MS. YELENICK: Objection.
- 19 A. No.
- 20 Q. Did you make any effort to determine whether
- 21 American Brands had access to Gallaher's smoking and
- 22 health research from the 1980s?
- MS. YELENICK: Objection.
- 24 A. No.
- 25 Q. Did you make any effort to determine whether The

- 1 American Tobacco Company had access to Gallaher's
- 2 smoking and research -- smoking and health research
- 3 in the 1990s?
- 4 MS. YELENICK: Objection.
- 5 A. No.
- 6 Q. Did you make any effort to determine whether
- 7 Gallaher's -- whether American Tobacco Company had
- 8 access to Gallaher's smoking and health research --
- 9 strike that.
- 10 Did you make any effort to determine whether
- 11 American Brands had access to Gallaher's smoking and
- 12 health research in the 1990s?
- MS. YELENICK: Objection to form, scope.
- 14 A. No.
- 15 Q. Do you know whether or not The American Tobacco
- 16 Company, through the American Brands, had
- 17 computerized access to American Brands files?
- 18 A. I don't understand the question.
- 19 Q. You were present --
- Were you present at the B&W deposition?
- 21 A. No, I was not.
- 22 Q. But you've read some of the B&W transcript;
- 23 correct?
- 24 A. Portions of it, yes.
- 25 Q. British American Tobacco Company has a

- 1 computerized system known as INTERBAT which allows
- 2 all of its subsidiaries to have access to its various
- 3 research, including its smoking and health research.
- 4 Do you know whether or not such a system was in place
- 5 at American Brands and American Tobacco?
- 6 A. I don't know.
- 7 MS. YELENICK: Objection to form.
- 8 THE WITNESS: I'm sorry.
- 9 MS. YELENICK: Beyond the scope.
- 10 A. I don't know.
- 11 Q. Did you make any inquiry about that?
- 12 A. No.
- 13 Q. Did you ever ask American Tobacco employees
- 14 whether or not they had full access to American
- 15 Brands files?
- 16 A. I don't remember asking that question.
- 17 Q. Did you ever ask American Brands employees
- 18 whether they had full access to The American Tobacco
- 19 files?
- 20 A. I don't remember asking that question.
- 21 Q. Did you ever ask an American Tobacco Company
- 22 employee whether they had any access to the
- 23 Gallaher's files?
- 24 A. I don't remember ever asking that question.
- 25 Q. Did you ever ask American Tobacco --

- 1 Did you ever ask an American Brands employee if
- 2 they had access to the Gallaher's file?
- 3 A. I don't remember ever asking that question.
- 4 Q. Was Gallaher's still a subsidiary of American
- 5 Brands at the time American Tobacco was sold to
- 6 British American Tobacco Company?
- 7 MS. YELENICK: Objection.
- 8 THE WITNESS: Could you repeat the
- 9 question, please.
- 10 (Record read by the court reporter.)
- 11 MS. YELENICK: Objection to form.
- 12 A. I'm not totally familiar with the corporate
- 13 structure, but I believe that is the case. I believe
- 14 that is the case.
- 15 Q. Is it your understanding that Gallaher's is
- 16 still a subsidiary of American Brands as we sit here
- 17 today?
- 18 A. Again, I really am not familiar with the
- 19 corporate structure in that regard. I believe that
- 20 is the case, but I'm -- I -- I am under oath and
- 21 don't know that for an absolute fact.
- 22 Q. I would now like to ask and inquire into the
- 23 area of previous document collections. Were there
- 24 ever previous document collections undertaken at
- 25 American Tobacco Company prior to 1994?

- 1 MS. YELENICK: Objection, beyond the scope
- 2 of this notice.
- 3 You may answer.
- 4 THE WITNESS: Could you repeat the
- 5 question, please.
- 6 (Record read by the court reporter.)
- 7 A. To the extent --
- 8 I believe the answer is yes.
- 9 Q. Okay. When were those previous collections
- 10 undertaken?
- 11 A. They would have been taken following the receipt
- 12 of document requests in cases and the responses to
- 13 those requests.
- 14 Q. Do you know specifically about any such
- 15 collections?
- 16 A. Yes.
- 17 Q. Why don't you tell me what you know about the
- 18 collections generally, and then we'll break it out
- 19 and ask specific questions.
- 20 MS. YELENICK: Objection again, counsel,
- 21 far beyond the scope.
- You may answer.
- 23 A. It's hard to say anything generally about them.
- 24 Each preparation response is to individual discovery
- 25 requests. Individual cases will vary.

- 1 Q. Why don't you tell me each collection you know
- 2 about. And let's start -- let's start from the
- 3 earliest to the latest.
- 4 MS. YELENICK: Counsel, I'm going to object
- 5 on the basis of work product and instruct you not to
- 6 answer.
- 7 MR. O'FALLON: Oh, now come on, I am just
- 8 asking when the collections took place. I don't need
- 9 to know yet what he did. I just want to know when
- 10 the collections took place. Is it your --
- 11 Are you going to sit here and tell me that when
- 12 a collection took place is work product?
- MS. YELENICK: Counsel, your question --
- 14 Could you read back the question that he made --
- 15 the question that he posed?
- 16 (Record read by the court reporter.)
- MS. YELENICK: That's your question,
- 18 counsel.
- 19 MR. O'FALLON: That's right. I'm asking
- 20 him about each collection.
- 21 Q. Tell me when each collection took place.
- MS. YELENICK: Different question.
- 23 A. I don't know, beyond what I've said before, when
- 24 individual collections took place. To the extent
- 25 that there were collections, I would imagine they

- 1 were following receipt of discovery requests and
- 2 responses thereto. I -- I don't have in my mind a
- 3 chronology of these -- of the sequences.
- 4 Q. You understand again that you're sitting here as
- 5 part of American Tobacco; correct?
- 6 A. I am sitting here as -- on behalf of American
- 7 Tobacco.
- 8 Q. Okay. And you're supposed to have the
- 9 collective knowledge of American Tobacco in order to
- 10 testify here today; correct?
- 11 A. I am sitting here in response to your notice of
- 12 taking deposition to testify as to the matters
- 13 specified in your notice, and I'm hoping that
- 14 sometime today we'll get to those subjects.
- 15 Q. And I'm asking about previous collection of
- 16 documents. Tell me when at least one previous
- 17 collection of documents was undertaken.
- 18 A. I believe in early 1994 there was a collection
- 19 of documents in connection with a pending litigation.
- 20 Q. What pending litigation?
- 21 A. I believe it was the Rogers litigation in
- 22 Indiana.
- 23 Q. And what was done in connection with collecting
- 24 those documents?
- 25 MS. YELENICK: Objection. We may be

- 1 getting into work product here, counsel. I would
- 2 object to the form.
- 3 MR. O'FALLON: Well that's --
- 4 Your problem is who you designated. Okay.
- 5 MS. YELENICK: I would object.
- 6 MR. O'FALLON: Certainly someone from The
- 7 American Tobacco Company knows this information, so
- 8 the fact that you've put this gentleman here and he
- 9 happens to be an attorney cannot be used to shield my
- 10 gathering facts. And I'm just asking for the facts
- 11 of that collection. I'm not asking for his legal
- 12 opinions at all. I want to know physically what was
- 13 done.
- MS. YELENICK: By whom?
- MR. O'FALLON: By The American Tobacco
- 16 Company.
- 17 MS. YELENICK: Separate question. Clarify
- 18 that and maybe he can answer.
- MR. O'FALLON: Restate my first question.
- 20 (Record read by the court reporter.)
- 21 Q. By The American Tobacco Company.
- 22 And -- and let me just go back here since
- 23 counsel seems to be having a huge problem with this.
- 24 A. Well I have the same problem.
- 25 Q. Do you mind? I'm talking.

- 1 A. Sorry.
- 2 Q. When I am asking you questions here, I am not
- 3 asking Larry Savell questions. Okay? I am not
- 4 asking you as a lawyer about anything you did
- 5 necessarily as a lawyer except to the extent that
- 6 involves knowledge of facts that the American Tobacco
- 7 Company would hold. Do you understand that?
- 8 A. I understand that.
- 9 Q. Okay.
- 10 A. I don't think your questions have been
- 11 consistent with that.
- 12 Q. And do you understand --
- 13 And do you understand that that's what I'm
- 14 seeking?
- 15 A. I would hope that's what you're seeking.
- 16 Q. Good. Now would you please answer my question.
- 17 THE WITNESS: Could you please repeat
- 18 whatever question it was that he had asked me?
- 19 (Record read by the court reporter.)
- 20 A. Documents --
- 21 Well "by The American Tobacco Company." I would
- 22 say that, to the extent necessary, assistance was
- 23 provided by the company to lawyers working on the
- 24 production in that matter.
- 25 Q. What files were searched?

- 1 A. I don't know.
- 2 Q. What departments were searched?
- 3 A. I don't know.
- 4 Q. What departments were in existence at the time?
- 5 A. I honestly don't know at a given point in time
- 6 what departments were or were not in existence. The
- 7 scope of inquiry would have been tailored by the
- 8 request pending in that case.
- 9 Q. And what was the scope of inquiry?
- 10 A. I don't have the request in front of me. I
- 11 don't remember them precisely.
- 12 Q. What do you --
- What do you recall about the requests?
- 14 A. I recall they were --
- MS. YELENICK: Objection, far beyond the
- 16 scope in this case.
- 17 A. Well I -- I recall they were different than the
- 18 requests in this case.
- 19 Q. What kind of documents did those requests ask
- 20 for?
- 21 A. I believe it requested --
- 22 Again I don't remember precisely. I believe it
- 23 requested documents on some narrow issues as
- 24 reflected in the -- in the request. I --
- 25 Q. What type of documents?

- 1 A. Company documents.
- 2 Q. What type of issues?
- 3 MS. YELENICK: Objection.
- 4 A. Whatever issues were raised in that particular
- 5 litigation.
- 6 Q. What issues were raised in that litigation?
- 7 A. I don't remember. It was --
- 8 Q. Was it an allegation that smoking caused
- 9 disease?
- 10 A. Yes.
- 11 Q. So did they ask for smoking and health
- 12 documents?
- 13 A. Again, I don't remember precisely what they
- 14 asked for. I believe documents within the scope of
- 15 smoking and health documents were requested.
- 16 Q. Did they ask for research done on smoking and
- 17 health?
- 18 A. I honestly don't remember precisely what they
- 19 asked for.
- 20 Q. So you don't remember what they asked for;
- 21 correct?
- 22 A. Precisely, no. I have not committed the
- 23 requests in that case and all responses and any --
- 24 any modifying court orders or agreements with the
- 25 plaintiffs to my memory. I have not committed that

- 1 to memory.
- 2 My understanding is it was a case, as you've
- 3 said, involving a smoking and health type claim.
- 4 They requested certain types of documents and certain
- 5 types of documents were collected. To go anywhere
- 6 beyond that in terms of interpreting requests, which
- 7 frankly I don't remember the exact language of,
- 8 would, I believe, go into attorney work product.
- 9 Q. You said they collected certain types of --
- 10 They asked for certain types of documents. Do
- 11 you remember what those certain types of documents
- 12 were?
- MS. YELENICK: Objection.
- 14 A. I recall they asked for certain documents
- 15 relating to certain aspects of lung cancer, certain
- 16 documents relating to certain aspects of alleged
- 17 addiction, and certain aspects relating to -- certain
- 18 matters relating in some ways to -- to nicotine. To
- 19 go anywhere beyond that, one, I don't recall
- 20 specifically, and two, would require work-product
- 21 information.
- 22 Q. And you don't know what files at the American
- 23 Tobacco Company were searched; correct?
- 24 A. I don't know specifically what files were
- 25 searched. It's my understanding that whatever files

- 1 were necessary to be searched to comply with our
- 2 obligations in that case were done.
- 3 Q. Who would know what files were searched?
- 4 MS. YELENICK: Objection, beyond the scope.
- 5 A. I -- I honestly don't know the answer to that
- 6 question.
- 7 Q. Who --
- 8 Who undertook that search?
- 9 MS. YELENICK: Objection.
- 10 A. I don't know specifically. My understanding is
- 11 the search was undertaken by Chadbourne attorneys
- 12 working with company employees.
- 13 Q. Were the Chadbourne attorneys the only attorneys
- 14 involved in that search?
- 15 A. There may have been in-house attorneys involved.
- 16 Q. Okay. Do you know which in-house attorneys
- 17 would have been involved?
- 18 A. Not specifically.
- 19 Q. Who was primarily responsible at Chadbourne for
- 20 that document collection?
- 21 MS. YELENICK: Objection, instruct you not
- 22 to answer. This is work product.
- 23 Q. Are you going to follow your counsel's advice?
- 24 A. Always.
- 25 Q. Is it also your opinion that your identity here

- 1 today is work product? Didn't have any problem --
- 2 MS. YELENICK: Objection, argumentative.
- 3 Q. -- answering my question when I asked you if you
- 4 were primarily responsible. Is that also protected
- 5 by work product?
- 6 A. I think we'd make a little more progress if we
- 7 didn't get snotty here.
- 8 Q. I'm trying to get answers to questions, sir, and
- 9 I seem to keep hitting road blocks, and so I'm trying
- 10 to figure out how I can avoid those road blocks. And
- 11 since you have a mission here to go jumping around, I
- 12 think I'm going to ask you questions.
- 13 A. I think that is all totally inappropriate. I am
- 14 here to answer questions relating to the subject of
- 15 your deposition notice, and when and if we get to
- 16 that point, we'll do it.
- 17 Q. So it's your opinion that --
- 18 Well what's your opinion about the scope of my
- 19 deposition notice?
- 20 A. My opinion?
- 21 Q. Sure, as a designee of the American Tobacco
- 22 Company.
- 23 A. My opinion is it's a subject that I'd love to
- 24 talk to you about.
- 25 Q. What do you believe the scope of it is?

- 1 A. It's as specified in your notice. I read it
- 2 before; I don't want to take up any time to read it
- 3 again.
- 4 Q. And you don't think anything I've asked you has
- 5 anything to do with that; do you?
- 6 A. I think a lot of the questions you've asked are
- 7 way beyond the scope of this deposition, and I think
- 8 they are inappropriate.
- 9 Q. How many documents were collected in that
- 10 1980 -- '94 collection?
- 11 MS. YELENICK: Objection.
- 12 A. I don't know the number of documents that were
- 13 collected.
- 14 Q. Can you approximate?
- MS. YELENICK: Objection. Counsel, is this
- 16 the Rogers litigation you're talking about?
- MR. O'FALLON: That's what we've been
- 18 talking about.
- 19 MS. YELENICK: Objection, instruct you not
- 20 to answer.
- MR. O'FALLON: You're going to instruct him
- 22 not to answer.
- MS. YELENICK: Yes, I am.
- 24 Q. What was done with the documents collected from $\,$
- 25 the American Tobacco Company for the Rogers

- 1 litigation?
- 2 A. The document requests in that case were
- 3 reviewed, documents responsive to those requests were
- 4 identified, the documents that were responsive and
- 5 non-privileged made available to the plaintiffs in
- 6 that case who, after American spent a considerable
- 7 amount of money preparing and doing that collection,
- 8 never came to look at those documents.
- 9 Q. Okay. Where were those documents physically
- 10 collected and -- and placed?
- 11 MS. YELENICK: Beyond the scope. You may
- 12 answer.
- 13 A. I don't know where they were physically placed.
- 14 A copy of the responsive materials, I believe, was
- 15 made available to the plaintiffs at local counsel in
- 16 Indiana, where they gathered dust.
- 17 Q. Has the entirety of that document collection
- 18 been produced in this litigation, the Minnesota
- 19 litigation?
- 20 A. Documents responsive to the requests in this
- 21 case, to the extent they are non-privileged, either
- 22 have been or will be produced in this litigation.
- 23 Q. That's not -- that's not my question. My
- 24 question is: Were the documents collected and
- 25 produced in the Rogers case produced in this

- 1 litigation?
- 2 A. I don't know how to answer your question any
- 3 other way than I've answered it. To the extent there
- 4 are differing requests in different cases, you
- 5 produced the documents responsive to the requests in
- 6 that case.
- 7 Q. Well --
- 8 A. I don't believe the plaintiffs would want
- 9 documents that are not responsive to their requests
- 10 in this case, and the plaintiffs have been very vocal
- 11 about that, and we have not given them documents that
- 12 are not relevant to the requests in this case.
- 13 Q. Is that a "yes" or a "no?"
- 14 A. I -- I answered your question the first time you
- 15 asked it. I -- I can't give you an answer different
- 16 than that.
- 17 Q. How would I be able to tell the documents that
- 18 were produced in the Rogers case by looking at
- 19 documents in the Minnesota depository? Would they
- 20 have a separate Bates stamp number on them?
- 21 MS. YELENICK: Objection. That's work
- 22 product.
- MR. O'FALLON: That's work product?
- MS. YELENICK: Yes, counsel.
- 25 Q. How were the documents collected physically from

- 1 the American Tobacco Company in the Rogers
- 2 litigation?
- 3 A. My understanding is that attorneys from
- 4 Chadbourne & Parke working with people from the
- 5 company, given the requests that had been served,
- 6 searched those locations where potentially responsive
- 7 documents might be found.
- 8 Q. Okay. Let's take an example. Let's assume they
- 9 went into the R&D department. Physically what would
- 10 happen at that point? Were documents pulled from the
- 11 files?
- 12 A. I don't know what happened. I wasn't there.
- 13 Q. Were the documents marked in any way?
- MS. YELENICK: Counsel, is this Rogers
- 15 again?
- MR. O'FALLON: Ma'am, we've been talking
- 17 about Rogers now for some minutes.
- 18 MS. YELENICK: Okay.
- 19 A. The documents --
- 20 You say were the documents physically marked in
- 21 any way?
- 22 Q. Right.
- 23 A. To my knowledge no document was altered.
- 24 Q. What I mean by that, is there some way that
- 25 subsequent searchers going through it would know that

- 1 here is a group of documents that have been
- 2 previously looked at and marked?
- 3 MS. YELENICK: That's work product,
- 4 counsel.
- 5 MR. O'FALLON: Well it's really funny
- 6 because, you know, when an employee for Lorillard sat
- 7 and told me all of this information recently in a
- 8 deposition -- and I assume there were some employees
- 9 along --
- 10 Q. Let me ask that: Did employees assist the
- 11 attorneys in going through the files for the Rogers
- 12 litigation?
- 13 A. Again, I don't know this for a fact, I was not
- 14 involved in that aspect of -- of that, my
- 15 understanding is lawyers from Chadbourne worked with
- 16 lawyers of the company, and they may have worked in
- 17 that connection with other employees of the company
- 18 to locate documents responsive to the requests in the
- 19 Rogers case.
- 20 Q. So if I had an employee of American Tobacco
- 21 sitting here, they might be able to tell me whether
- 22 or not the documents were somehow marked in those
- 23 files for copying so that subsequent employees who
- 24 may receive those files would know that in fact, yes,
- 25 this group of documents had been marked in some

- 1 litigation --
- 2 MS. YELENICK: Objection to form.
- 3 Q. -- for collection; correct?
- 4 A. You're asking me if an employee who was
- 5 performing tasks in connection with litigation at the
- 6 direction of counsel would have that kind of
- 7 information?
- 8 Q. Absolutely.
- 9 A. And that strikes me as -- as attorney-client
- 10 communications and possibly work product.
- 11 Q. So now are you instructing yourself not to
- 12 answer?
- MS. YELENICK: Argumentative, counsel.
- 14 A. Mr. O'Fallon, I am very conscious of the
- 15 attorney-client privilege and the work-product
- 16 protection. I am not going to violate those matters.
- 17 Q. So it's your testimony that the fact of
- 18 collection is protected.
- 19 MS. YELENICK: Mischaracterization of the
- 20 testimony. Object.
- 21 A. I can only answer specific questions you are
- 22 asking me. To the extent you're asking me questions
- 23 which violate the attorney-client privilege or affect
- 24 work-product protection, I am ethically obligated not
- 25 to answer those questions.

- 1 Q. So we'll have to get relief from the court to
- 2 get the answers to those questions; correct?
- 3 A. I think you'd have to overrule the canons of
- 4 ethics.
- 5 Q. Was there any list of the documents collected
- 6 made for the Rogers collection?
- 7 MS. YELENICK: Objection to form.
- 8 A. Well I believe that might be work product.
- 9 Q. The fact of whether a list was created.
- 10 A. By whom?
- 11 Q. Anybody.
- 12 A. Sorry. Could you -- could you please rephrase
- 13 the question?
- 14 Q. Certainly.
- Was a listing of the documents collected in the
- 16 Rogers litigation made?
- MS. YELENICK: Counsel, that's very
- 18 ambiguous. Would you specify --
- MR. O'FALLON: Ma'am, no speaking
- 20 objections. Just say "objection."
- 21 A. The reason I'm pausing is because I'm not really
- 22 clear what you mean by "listing."
- 23 Q. What do you mean by "listing?"
- 24 A. I don't know. I don't know what
- 25 you're talking about.

- 1 Q. You never used that word, "list?"
- 2 A. I use -- I use the word all the time.
- 3 Q. Okay. If you collect four or five documents and
- 4 write them down on a piece of paper, the titles of
- 5 those documents, what would you call that?
- 6 A. A list of titles.
- 7 Q. Okay. Was a list of titles made for the
- 8 documents collected in the Rogers litigation?
- 9 A. Not to my knowledge.
- 10 Q. Who would be the person I'd ask that question
- 11 of?
- 12 A. You asked that of me. I'm not aware of the
- 13 existence of that. Since I'm not aware of the
- 14 existence of that, I don't know who I would tell you
- 15 to ask.
- 16 Q. Were you specifically involved in the Rogers
- 17 production?
- 18 A. I was involved to a degree.
- 19 Q. Who else was involved in the Rogers production?
- 20 MS. YELENICK: Objection to form.
- 21 A. I believe other attorneys at Chadbourne & Parke
- 22 were involved in that.
- 23 Q. I kind of figured that. How about some names.
- MS. YELENICK: Objection, counsel. He's
- 25 not going to respond to information about attorneys

- 1 in another unrelated litigation.
- 2 A. Are we ever going to get to this case, or no?
- 3 Just --
- 4 This is the case in Minnesota.
- 5 Q. Look, you know, I'm --
- 6 A. Let's just get to it.
- 7 Q. -- I'm well aware I'm not taking the deposition
- 8 you'd like me to take.
- 9 A. I'd like you to take the deposition in the
- 10 Minnesota case as opposed to the Indiana case.
- 11 Q. How about you -- how about you just let go of
- 12 the extraneous comments and answer my questions.
- Would you tell me the attorneys involved?
- MS. YELENICK: Instruct not to answer.
- MR. O'FALLON: And again, counsel, you're
- 16 making a claim that the identity of attorneys
- 17 involved in document collection is, what, work
- 18 product, attorney client?
- MS. YELENICK: My instruction speaks for
- 20 itself.
- 21 MR. O'FALLON: Well I actually don't think
- 22 it did. So why don't you just clarify which of those
- 23 bases you're using.
- MS. YELENICK: Work product, counsel.
- 25 BY MR. O'FALLON:

- 1 Q. Do you know whether American Tobacco kept a list
- 2 of the documents that were collected in the Rogers
- 3 case?
- 4 A. Not to my knowledge.
- 5 Q. Did you make any inquiry about that in the
- 6 process of collecting documents in this litigation?
- 7 A. No.
- 8 Q. You didn't deem that important?
- 9 A. I have no --
- 10 MS. YELENICK: Argumentative, counsel.
- 11 A. I have no evidence that such a list was created
- 12 by them.
- 13 Q. How about an index? Was an index of documents
- 14 collected in that litigation made?
- MS. YELENICK: By whom?
- MR. O'FALLON: American Tobacco.
- 17 A. Not to my knowledge.
- 18 Q. Was an index of documents collected in the
- 19 Rogers case made by any outside attorneys?
- 20 A. That to me would be work product, whether or not
- 21 such a list was created.
- 22 Q. That would be work product. Do you understand
- 23 that in this litigation you have been ordered to
- 24 produce indices created in litigation?
- 25 A. I understand that in this case the judge has

- 1 made an order requiring the production of certain
- 2 indices and databases. I also know that there were
- 3 discussions and agreements reached with the plaintiff
- 4 in this case regarding that matter, and I also know
- 5 that the American Tobacco Company complied in full
- 6 with that as well as any other obligation imposed
- 7 upon it in this or any other case.
- 8 Q. When was the 4A index in this case produced?
- 9 Strike that.
- 10 When was the 4A index in this case, that's been
- 11 produced in this case, when were those entries first
- 12 made?
- 13 A. Sitting here today, I do not know the timing of
- 14 when those entries were made for each of those
- 15 indices.
- 16 Q. How many indices is it your understanding have
- 17 been produced?
- 18 MS. YELENICK: Is this 4A indices now,
- 19 counsel?
- MR. O'FALLON: Yes.
- 21 A. My recollection, and the best of my
- 22 recollection, is that portions as ordered by the
- 23 court of, I believe, seven indices were -- were
- 24 produced pursuant to the court's order and agreements
- 25 with the plaintiff.

- 1 Q. Were those separate indices?
- 2 A. What do you mean by "separate?"
- 3 Q. Were they created at separate times.
- 4 A. I honestly don't know the question -- the answer
- 5 to that question totally. My understanding is that
- 6 many of them were created at different times from
- 7 each other.
- 8 Q. Were they created as a part of an ongoing
- 9 collection and production of documents in previous
- 10 litigation?
- 11 MS. YELENICK: Objection to form.
- 12 A. My only hesitancy to answer, I just want to make
- 13 sure I'm not crossing the line into the protected
- 14 areas here.
- 15 Q. Well your line and my line are at very different
- 16 places, so --
- 17 A. Well my --
- 18 THE WITNESS: Can you repeat the question.
- 19 (Record read by the court reporter.)
- 20 A. My understanding is that certain of these
- 21 indices or databases were created at approximately
- 22 the time of and to varying degrees in connection with
- 23 productions in certain matters.
- 24 Q. And when you say "certain matters," are you
- 25 referring to certain litigation?

- 1 A. That is my understanding.
- 2 Q. Okay. What cases was it your understanding
- 3 those various indices were produced in connection
- 4 with?
- 5 MS. YELENICK: Objection, instruct not to
- 6 answer. Work product.
- 7 Q. Are you going to follow your attorney's advice?
- 8 A. As I said before, I always do.
- 9 Q. And you can't tell me whether or not one of
- 10 those indices was created in connection with the
- 11 collection of documents in the Rogers case; correct?
- MS. YELENICK: Objection to form.
- 13 A. I'm not clear what you mean when you say I can't
- 14 tell you. I cannot tell you how the --
- 15 Q. You don't understand the phrase "I can't tell
- 16 you?"
- 17 A. Well --
- 18 Q. What's ambiguous about that term?
- 19 A. I'm not clear you're saying I can't tell you
- 20 because of the privileged nature of the questions
- 21 your asking me as opposed to my knowledge.
- 22 Q. Do you have the knowledge?
- 23 A. With regard to what?
- 24 Q. Do you know whether or not an indice was created
- 25 in connection with the Rogers litigation?

- 1 A. I have that knowledge.
- 2 Q. Was one created?
- 3 MS. YELENICK: Objection. Instruct you not
- 4 to answer.
- 5 MR. O'FALLON: Better give me your basis.
- 6 MS. YELENICK: Work product, counsel, as
- 7 Judge Fitzpatrick recognized.
- 8 MR. O'FALLON: We'll see what Judge
- 9 Fitzpatrick recognizes when we're done with this.
- 10 BY MR. O'FALLON:
- 11 Q. Have you now told me everything you know that
- 12 American Tobacco knows about the 1994 production of
- 13 documents in the Rogers case?
- 14 A. I've answered your questions.
- 15 Q. Have you told me everything that The American
- 16 Tobacco Company knows about the 1994 production in
- 17 the Rogers case?
- MS. YELENICK: Objection, vague.
- 19 A. I really don't know how to answer that
- 20 question. I have answered the questions that you
- 21 have asked that have not been objectionable on
- 22 grounds of privilege. I do not know the extent of
- 23 the company's knowledge on a given subject as you're
- 24 talking about. I am here to testify to you as to
- 25 facts, and -- and I would hope at some point we'd get

- 1 to facts regarding this litigation.
- 2 Q. You're here to talk to me about the collection
- 3 and production of documents by the American Tobacco
- 4 Company; --
- 5 A. In this litigation.
- 6 Q. -- correct?
- 7 A. I believe that's what this says, in the
- 8 above-captioned litigation. And if I'm not
- 9 mistaken, --
- 10 Q. So it's your understanding --
- 11 A. -- this is the Minnesota case.
- 12 Q. So it's your understanding that previous
- 13 collections don't have any relevance to what you
- 14 collected here.
- 15 A. I don't want to argue.
- MS. YELENICK: Objection, counsel,
- 17 argumentative.
- 18 Q. Were copies of the documents taken in the Rogers
- 19 litigation for collection sent to Chadbourne & Parke?
- 20 A. I believe that is the case.
- 21 Q. Do copies of those documents sit in the office
- 22 of Chadbourne & Parke as we sit here today?
- MS. YELENICK: Objection, work product.
- THE WITNESS: Can I answer?
- MS. YELENICK: No.

- 1 Q. Have all the documents collected in previous
- 2 litigation by American Tobacco, were copies of those
- 3 documents sent to Chadbourne & Parke?
- 4 A. I don't know --
- I don't know for a fact that that is the case.
- 6 Q. It's true that most --
- 7 MS. YELENICK: Objection to form.
- 8 A. Obviously, to respond to discovery requests --
- 9 and again I'm very hesitant to go into this because
- 10 I'm afraid of crossing the line to work product. But
- 11 to respond to a discovery request, the sequence, as I
- 12 understand it, is one reads the request, one
- 13 determines the type of materials that are called for
- 14 by those requests, one locates the materials, and one
- 15 then processes them, reviews them for things such as
- 16 privilege and things like that, and then either gives
- 17 them directly to the plaintiff or makes them
- 18 available, depending on the situation. That's my
- 19 understanding of what we have done.
- 20 MR. O'FALLON: Move to strike as
- 21 non-responsive.
- 22 Q. Was a copy made of every document produced in
- 23 previous litigation by American Tobacco for
- 24 Chadbourne Parke?
- 25 A. For Chadbourne?

- 1 MS. YELENICK: Objection, way beyond the
- 2 scope.
- 3 A. I don't -- I don't know for a fact that a copy
- 4 of every document referred to in your question was --
- 5 was made for Chadbourne & Parke.
- 6 Q. Prior to 1994 was there at Chadbourne Parke's
- 7 offices or under Chadbourne Parke's control a
- 8 collection of documents from The American Tobacco
- 9 Company for smoking and health litigation?
- 10 MS. YELENICK: Objection, vague.
- 11 A. At various times there were such materials
- 12 maintained at Chadbourne. I don't know how -- the
- 13 scope of those. Some --
- 14 Certain of such materials, as you've mentioned,
- 15 copies were maintained at Chadbourne.
- 16 Q. Were all such copies --
- 17 Have all such copies been retained by Chadbourne
- 18 Parke?
- 19 A. Have what? All such what copies?
- 20 Q. Have all copies of documents taken from The
- 21 American Tobacco Company for purposes of potential
- 22 production in smoking and health litigation been
- 23 maintained at Chadbourne Parke to the present day?
- 24 A. I don't know whether that --
- We're talking about copies of documents. I

- 1 don't know whether in fact that is the case.
- 2 Q. Are there any original documents from The
- 3 American Tobacco at Chadbourne & Parke relating to
- 4 smoking and health?
- 5 A. As we sit here today?
- 6 Q. Yes.
- 7 A. There may be some in the course of the
- 8 production in this case. Again, I don't want to
- 9 cross the line into privileged matters, but, you
- 10 know, in the course of working on the production in
- 11 this case, there may be some that are being reviewed
- 12 for production.
- 13 Q. Were any original documents sent to Chadbourne
- 14 Parke as part of a collection and production of
- 15 documents in previous litigations?
- 16 A. Were any originals?
- 17 Q. Yes.
- 18 A. It is my understanding that at various times
- 19 some original documents of American Tobacco Company
- 20 would have been physically on the premises of
- 21 Chadbourne & Parke.
- 22 Q. Were those originals always returned?
- 23 A. They were either returned or they were
- 24 maintained at Chadbourne as a custodian of those
- 25 documents.

- 1 Q. Okay. Does Chadbourne, as we sit here today,
- 2 maintain any such documents as a custodian of
- 3 documents?
- 4 A. I believe I testified in answer to one of your
- 5 recent questions that in connection with the
- 6 production in this case, I believe as we sit here
- 7 today that some original documents of The American
- 8 Tobacco Company are at Chadbourne's offices in
- 9 connection with their review for potential production
- 10 in this case.
- 11 Q. How many such documents would that be?
- 12 A. I don't have a -- a knowledge of the volume as
- 13 we sit here today.
- 14 Q. Do you have an approximation of the volume?
- 15 A. I would just be guessing. I don't know. It's
- 16 varied at different times.
- 17 Q. How about as we sit here today?
- 18 A. I honestly don't know. I don't want to
- 19 speculate.
- 20 Q. Who would know?
- 21 A. I don't know who in particular would -- would
- 22 know. As I indicated, it varied at different times.
- 23 Q. You're primarily responsible for this document
- 24 production. If you don't know how many original
- 25 documents that you have at Chadbourne & Parke, who

- 1 would know today as we sit here today?
- 2 A. I don't know anybody who has better knowledge
- 3 than I do sitting here today. What I'm telling you
- 4 is that the documents -- various documents have been
- 5 at Chadbourne & Parke's location in connection with
- 6 the production in this case. You can't -- you can't
- 7 review them if you're not reading them.
- 8 Q. So you actually --
- 9 Let me just understand how Chadbourne did a
- 10 document review and collection. They actually would
- 11 go in and physically remove documents from American
- 12 Tobacco and to be sent to their offices?
- 13 A. Which production are you referring to?
- 14 Q. Any of the productions.
- 15 A. I'm not -- it's not clear to me that the
- 16 production -- the process was always the same. If --
- 17 if we ever get to the production in this case, I'd be
- 18 happy to tell you about that.
- 19 Q. We've had testimony in other cases that, for
- 20 instance with Lorillard, a copy was made of their
- 21 documents every time they were collected and the copy
- 22 of those documents was set -- sent to Shook, Hardy &
- 23 Bacon to be maintained at an archive. Was a similar
- 24 process undertaken by Chadbourne Parke?
- MS. YELENICK: Which case, counsel?

- 1 MR. O'FALLON: All cases.
- 2 A. In all --
- 3 Again, as I said before, I'm not sure the
- 4 process was always the same. My understanding is
- 5 that generally the process is that a copy is made.
- 6 Q. Okay. So it's your understanding that to the
- 7 best of your knowledge, every time documents were
- 8 collected in previous litigation, that a copy of
- 9 those documents was made and sent to Chadbourne
- 10 Parke; correct?
- 11 A. I don't know if that was always the situation.
- 12 I believe that, generally, in matters that I am
- 13 familiar with, that is how it is generally done.
- 14 Q. And does Chadbourne have a policy as to how long
- 15 they retain those copies of documents?
- 16 A. These are copies of documents, the originals of
- 17 which are in the company's possession.
- 18 Q. Correct.
- 19 A. I am not aware of any policy with -- regarding
- 20 the maintenance of -- of duplicate copies of these
- 21 materials.
- 22 Q. Does Chadbourne Parke maintain an archive of
- 23 American Tobacco Company documents?
- 24 A. I don't know what you mean about by "archive."
- 25 Q. What do you mean by "archive?"

- 1 MS. YELENICK: Objection, counsel.
- 2 A. I don't know what you mean.
- 3 Q. You don't understand the word "archive."
- 4 A. Not in this context, no.
- 5 Q. Okay. Well in what context do you understand it
- 6 in?
- 7 A. I -- I -- I can't answer a question that I don't
- 8 understand. I mean if you could rephrase it, perhaps
- 9 I could answer it for you.
- 10 Q. What does "archive" mean to you?
- 11 A. It means a variety of things. In this --
- 12 Q. Well why don't you give me -- why don't you give
- 13 one of the definitions you understand and we'll see
- 14 if it's close to what I understand, and we'll go
- 15 forward.
- 16 A. Well on a web site you have sometimes -- if it's
- 17 a magazine, you might have prior issues archived on
- 18 the web site. I don't --
- 19 Q. Which would mean it would be a collection of
- 20 those; correct? It would be a collection of past
- 21 issues; right?
- 22 A. It might be, yes.
- 23 Q. Okay. Is there a collection of documents
- 24 collected from The American Tobacco Company
- 25 maintained at Chadbourne & Parke?

- 1 A. It's my understanding that duplicate copies of
- 2 company documents relating to certain prior
- 3 productions -- and I have no idea if they're complete
- 4 or not -- may be maintained at Chadbourne. Other
- 5 than that, I would be speculating which --
- 6 Q. "May be maintained." You mean you don't know
- 7 for a fact?
- 8 A. I believe there are at Chadbourne copies of
- 9 certain company documents, the originals of which
- 10 were from The American Tobacco Company files in
- 11 connection with some productions.
- 12 Q. And how large is that collection?
- 13 A. I -- I really don't know.
- 14 Q. Where is it maintained?
- 15 A. At Chadbourne & Parke.
- 16 Q. How big a room is it maintained in?
- 17 A. I don't know if it's just in one room. I mean
- 18 it's --
- 19 I don't know. I don't -- I don't -- you know --
- 20 Q. It's not in a separate warehouse?
- 21 A. The copies of the documents?
- 22 Q. Yeah.
- 23 A. Not to my knowledge.
- 24 Q. So somewhere in Chadbourne & Parke there are
- 25 copies of all the documents from The American Tobacco

- 1 Company that have been collected in previous
- 2 litigation, is that correct?
- 3 A. That's not what I said.
- 4 MS. YELENICK: Objection, mischaracterizing
- 5 the testimony, counsel.
- 6 A. I'm --
- 7 You know, I am trying to give you the best of my
- 8 knowledge in response to your questions. I don't
- 9 want to speculate.
- 10 Q. Okay. What about -- what about my statement was
- 11 incorrect?
- 12 A. You said "all." You made a statement which
- 13 was -- which was very different than what I testified
- 14 to.
- 15 Q. Okay.
- 16 A. I'm trying to tell you that there are certain
- 17 copies of certain documents at Chadbourne. I do not
- 18 believe there's a comprehensive collection of
- 19 everything. To say anything more than that is
- 20 speculation, which I am obligated not to do.
- 21 Q. So you've got a collection of certain copies of
- 22 certain documents produced in certain litigation
- 23 previously by The American Tobacco Company; correct?
- 24 A. That is my understanding.
- 25 Q. Do you have a list of those certain copies of

- 1 certain documents produced in certain litigation?
- 2 MS. YELENICK: Objection, work product,
- 3 instruct you not to answer.
- 4 Q. So once again you're not even going to tell me
- 5 whether a list is in existence; is that correct?
- 6 A. I've been instructed not to answer.
- 7 Can we take a break?
- 8 Q. Do you know -- one more question.
- 9 A. Sure.
- 10 Q. Do you know whether the American Tobacco Company
- 11 maintained a list of all documents produced from its
- 12 files in previous litigation?
- 13 A. I am not aware of such a list.
- 14 Q. Does that mean you know or don't know?
- 15 A. That means I do not know of the existence of
- 16 such a list.
- 17 Q. Have you ever asked?
- 18 A. Not that precise question.
- 19 Q. You've never asked an American Tobacco Company
- 20 employee whether or not they maintained a list of all
- 21 documents collected in previous litigation; correct?
- MS. YELENICK: Objection, asked and
- 23 answered.
- 24 A. My answer stays the same it was the first time
- 25 you asked me that question.

- 1 Q. Which you did not answer; correct?
- 2 A. I believe my answer stays the same.
- MR. O'FALLON: We can take a break.
- 4 THE WITNESS: Thank you.
- 5 THE REPORTER: Off the record, please.
- 6 (Recess taken.)
- 7 BY MR. O'FALLON:
- 8 Q. I believe when we left off we were talking
- 9 about --
- 10 (Discussion off the stenographic record.)
- 11 Q. When we left off, we were talking about the
- 12 existence of certain indexes made of documents
- 13 produced in previous litigation, and specifically I
- 14 was asking questions about the Rogers litigation.
- 15 Who has access to those indexes?
- 16 A. I'm not sure what indexes you're talking about
- 17 now.
- 18 Q. The indexes of documents made in previous
- 19 litigation.
- MS. YELENICK: Objection, vague.
- 21 A. I don't believe I've testified as to the
- 22 existence or non-existence of any particular index.
- 23 Q. Are you denying that exist --
- 24 Are you denying that indexes of documents
- 25 produced in previous litigation have been produced?

- 1 MS. YELENICK: Objection.
- 2 A. Do I deny that --
- 3 MS. YELENICK: Vague.
- 4 A. -- indexes have been produced?
- 5 Q. Yes.
- 6 A. The indexes called for by Judge Fitzpatrick's
- 7 order, as modified by agreements with the plaintiffs,
- 8 were produced in this case.
- 9 Q. Have all indexes of documents produced in
- 10 previous litigation been made available to the court
- 11 for review?
- 12 A. All --
- MS. YELENICK: Objection to form.
- 14 A. Again, I'm not clear on -- on what you're
- 15 talking about in terms of indexes prepared by whom,
- 16 regarding what. I just need to have a little more
- 17 specificity in your question, if possible.
- 18 Q. I'm speaking about indexes of documents
- 19 collected or produced in other litigation.
- 20 A. Okay.
- 21 Q. Do such indexes exist?
- 22 A. Indexes created by whom?
- 23 Q. Anyone.
- 24 A. Do any indexes of any prior production by
- 25 American exist?

- 1 Q. Yes.
- 2 A. I believe --
- 3 Well the answer is certain indexes relating to
- 4 certain prior productions to some degree do exist, to
- 5 my understanding.
- 6 Q. How many such indexes exist?
- 7 A. I don't know the exact number.
- 8 Q. What's your approximation?
- 9 A. I don't want to speculate.
- 10 Q. Who would know the answer to that question?
- 11 A. I have no idea.
- 12 Q. Who would know the answer --
- 13 How would you find out the answer to that
- 14 question?
- 15 A. You've not limited to creation by anybody, so I
- 16 would have no idea where to start.
- 17 Q. Okay. You understand I'm talking about indexes
- 18 related to the collection or production of American
- 19 Tobacco Company documents; correct? You understand
- 20 that?
- 21 A. In prior litigation.
- 22 Q. Right.
- 23 A. Yes.
- 24 Q. Okay. Certain such indexes have been made by
- 25 Chadbourne Parke; correct?

- 1 A. That is my understanding. I don't know whether
- 2 they're comprehensive, --
- 3 Q. How many --
- 4 A. -- but I just know that --
- 5 Q. How many such indexes have been made by
- 6 Chadbourne Parke?
- 7 A. Again, I don't know the exact number.
- 8 Q. Give me your best approximation.
- 9 MS. YELENICK: What time period are we
- 10 talking about, counsel?
- 11 MR. O'FALLON: All time.
- MS. YELENICK: Object, gets into work
- 13 product.
- 14 A. All -- all I can tell you is any indices or
- 15 databases called for by Judge Fitzpatrick's order.
- 16 Q. That's not my question, sir.
- 17 A. Well --
- 18 Q. My answer --
- 19 My question is specifically how many indexes
- 20 which we've been talking about, which are indexes of
- 21 documents collected and produced $\operatorname{\mathsf{--}}$ collected or
- 22 produced from the American Tobacco Company, have been
- 23 made by Chadbourne Parke? That's my question.
- 24 A. I don't know the answer to that.
- 25 Q. More than seven?

- 1 A. I don't know the answer.
- MS. YELENICK: Asked and answered.
- 3 Q. Who would know the answer to that question?
- 4 A. I don't know.
- 5 Q. How would you find out the answer to that
- 6 question?
- 7 A. I honestly don't know.
- 8 Q. There's no one you could ask?
- 9 MS. YELENICK: Argumentative, counsel.
- 10 A. I don't want to speculate. All I'm -- all I'm
- 11 telling you -- I mean --
- 12 Q. I'm not asking --
- 13 A. I assume your questions relate to the production
- 14 in this case.
- 15 Q. Listen to my question.
- 16 A. I am listening to your question.
- 17 Q. Listen to my question and answer those
- 18 questions.
- 19 Who would you ask if you wanted to know the
- 20 answer to my question, which is how many indexes has
- 21 Chadbourne & Parke created of documents collected or
- 22 produced from the American Tobacco Company in
- 23 previous litigation?
- MS. YELENICK: Objection to form.
- 25 A. I don't know the answer to that question. I

- 1 would presumably have to ask every single person
- 2 who's ever been involved in -- in this litigation.
- 3 Q. Did you ever make that inquiry?
- 4 A. Inquiries that I have made in this case with
- 5 regard to Judge Fitzpatrick's order were to identify
- 6 the indices called for by his order as modified by
- 7 agreements with the plaintiff in this case. All
- 8 necessary inquiries to respond in full to the judge's
- 9 order as modified by agreements with the plaintiffs
- 10 were made.
- 11 Q. You've never asked anybody how many such indices
- 12 there were at Chadbourne Parke; correct?
- MS. YELENICK: Objection to form. "Such?"
- 14 A. Again, I'm not really following your question.
- 15 If you're asking me about a production of indices and
- 16 databases pursuant to Judge Fitzpatrick's order --
- 17 Q. No, no, sir. You have modified it to that -- to
- 18 that extent. What I've asked you about now numerous
- 19 times is I've asked you and I will ask you again:
- 20 Did you ever ask anybody how many indices have been
- 21 made of American Tobacco documents that have been
- 22 collected or produced in previous litigation by
- 23 Chadbourne Parke?
- 24 A. That precise --
- MS. YELENICK: Object to question.

- 1 A. That precise question, no.
- 2 Q. So as you stand here today, you can't tell me
- 3 whether or not there may be other indices of
- 4 documents collected or produced by the American
- 5 Tobacco litigation in previous litigation that have
- 6 not been produced to this court, correct?
- 7 MS. YELENICK: Objection, mischaracterizing
- 8 completely the witness's testimony.
- 9 A. Sitting here today I have no reason to believe
- 10 that there are any indices or databases called for by
- 11 the court's order in this case as modified by
- 12 agreements with the plaintiff that were called for to
- 13 be produced which were not produced. We've fully
- 14 complied with every single of the court's orders in
- 15 this case and in every case. I don't know -- I don't
- 16 know where you're going with this.
- 17 Q. Who did you ask for the location of all such
- 18 indices? Who did you ask about that?
- 19 MS. YELENICK: Objection to form.
- 20 A. For the location of all indices?
- 21 Q. Yeah.
- 22 A. Or indices responsive to the -- the court's
- 23 order?
- 24 Q. All indices related to the collection and
- 25 production of documents by the American Tobacco

- 1 Corporation in previous litigation.
- 2 MS. YELENICK: Objection to form.
- 3 A. I don't recall making that precise inquiry.
- 4 Q. Do you believe as you sit here today you know
- 5 where all the indices that -- where all the indices
- 6 are that have been created by Chadbourne & Parke that
- 7 reflect documents collected or produced by the
- 8 American Tobacco litigation in previous litigation?
- 9 MS. YELENICK: Objection.
- 10 Q. Do you think you know where all those are?
- 11 A. All -- I -- I don't --
- 12 All I know is I know that all the indices or
- 13 databases called for by the court's order in this
- 14 case --
- 15 Q. No, no. That's not -- that's not my question.
- 16 My question is specifically: Do you know where all
- 17 the indices are that Chadbourne & Parke has ever
- 18 created related to smoking and health litigation in
- 19 which American Tobacco Company documents were
- 20 collected and produced? Do you know where all those
- 21 are?
- 22 A. No.
- MS. YELENICK: Objection to form.
- 24 A. No.
- 25 Q. You do not.

- 1 A. Not all of them.
- 2 Q. Who does know?
- 3 A. I don't know.
- 4 Q. Are there indices in existence that have been
- 5 created by Chadbourne & Parke that relate to smoking
- 6 and health litigation, and specifically the documents
- 7 collected or produced from the American Tobacco
- 8 Company in that litigation, which have not been
- 9 produced to the court?
- 10 MS. YELENICK: Objection to form.
- 11 A. All documents called for by the court's order as
- 12 modified by agreements with plaintiffs were produced.
- 13 Q. That's not my question. That's not my question.
- 14 A. Then I don't understand your question.
- MR. O'FALLON: Well then read it again.
- 16 (Record read by the court reporter.)
- 17 MS. YELENICK: Objection, mischaracterizing
- 18 the court's order.
- 19 MR. O'FALLON: I'm not -- I'm not
- 20 characterizing the court's order in any way, shape or
- 21 form.
- 22 Q. I'm not asking you about the court's order in
- 23 any way, shape or form. I'm simply asking you
- 24 whether there are indexes that are in existence at
- 25 Chadbourne & Parke as we've been discussing that have

- 1 not been produced to the court.
- 2 A. I believe there are indices that were not called
- 3 for by the court's order.
- 4 Q. How many such indices?
- 5 A. That I do not know.
- 6 Q. And those indices that you believe were not
- 7 called for by the court's order, what did those
- 8 indices concern?
- 9 A. I don't know.
- 10 MS. YELENICK: Objection, work product.
- 11 Q. Do they factually state titles of documents?
- MS. YELENICK: Objection, work product.
- 13 A. I can't answer the question, given that
- 14 objection.
- 15 Q. Did anybody from The American Tobacco Company
- 16 know about those indices?
- 17 MS. YELENICK: Objection.
- 18 You may answer.
- 19 A. I don't know what people knew or did not know.
- 20 I believe --
- 21 Q. Well you're the American Tobacco Company, sir.
- 22 A. If you'd like, I could actually finish my
- 23 response.
- I believe that persons at The American Tobacco
- 25 Company may have been aware of some of the -- some of

- 1 the indexes or databases prepared by Chadbourne in
- 2 the course of its representation of the company.
- 3 Q. You've used a new term, "database." What do you
- 4 mean by that term?
- 5 A. It could be used in different contexts.
- 6 Q. In the context in which you just used it, sir.
- 7 A. It is -- it is -- broadly defined it is -- it is
- 8 some type of collection of information. I -- I --
- 9 My understanding is that it is the term used in
- 10 the court's orders. If I'm mistaken about that, I
- 11 apologize, but that's my recollection.
- 12 Q. Which individuals at American Tobacco have
- 13 knowledge of the indexes or databases that you've
- 14 just testified about?
- 15 A. I don't know anybody in particular.
- 16 Q. Not even one person?
- 17 A. I don't know anybody in particular.
- 18 Q. Okay. Have you made any inquiries about that?
- 19 A. Not about that precise matter.
- 20 Q. Were those databases available to in-house
- 21 counsel for American Tobacco?
- 22 A. I'm not sure what you mean by "available."
- 23 Q. Could they look at them?
- 24 A. I don't -- I don't know if they could or
- 25 couldn't. I don't -- I don't understand your

- 1 question.
- 2 Q. Did they?
- 3 A. I have no knowledge.
- 4 MS. YELENICK: Did they what, counsel?
- 5 Q. Did they look at them?
- 6 A. Did -- did anyone at The American Tobacco
- 7 Company look at any of the indexes --
- 8 Q. Right.
- 9 A. -- or databases you're referring to?
- 10 I have no knowledge that they did.
- 11 Q. You also have no knowledge that they didn't;
- 12 correct?
- 13 A. I have no knowledge either way.
- 14 Q. Who would know that information?
- 15 A. I don't know.
- 16 Q. How would you find out?
- 17 A. I don't know.
- 18 Q. You don't even know how you'd start to find out
- 19 the answer to that question?
- 20 A. I honestly don't know.
- 21 Q. Did any American Tobacco Company employees
- 22 participate in creating those indexes or databases
- 23 you've now testified about?
- MS. YELENICK: Objection as to form.
- 25 A. To the extent that any of the indexes or

- 1 databases related to materials which were collected
- 2 with the assistance of company personnel, that would
- 3 be the extent to my knowledge of any involvement by
- 4 them.
- 5 Q. Do you know if in fact any such people did
- 6 participate in the process?
- 7 A. I believe at various times in the course of
- 8 collections of documents made pursuant to pending
- 9 document requests in certain litigation, that company
- 10 personnel were consulted to assist in that process,
- 11 the process being the collection of materials.
- 12 Q. I believe you referred to two in-house people,
- 13 in-house attorneys that may have been -- well no,
- 14 strike that. Let's go back.
- Who would be the point people dealing with
- 16 document production for American Tobacco Company
- 17 inside the company?
- 18 A. When?
- 19 Q. Well let's start from 1980 to 1985 first.
- 20 A. I -- I was not involved in any collections in
- 21 that time period as far as I know.
- 22 Q. And you've made no effort today to acquaint
- 23 yourself with that factual information before coming
- 24 here to testify; correct?
- 25 A. I have made no effort today, that's correct.

- 1 Q. Okay. How about from 1985 to 1990, who was the
- 2 point person at American Tobacco responsible for
- 3 assisting with document collection for pending
- 4 litigation?
- 5 A. I don't know.
- 6 Q. And you've made no inquiries concerning that
- 7 matter?
- 8 A. Not for purposes of this deposition.
- 9 Q. Have you made those inquiries previously for any
- 10 other purpose?
- 11 A. I don't believe so. Not me personally.
- 12 Q. Well, as a representative of American Tobacco,
- 13 do you hold that knowledge in your head as we sit
- 14 here today?
- 15 A. Do I?
- 16 Q. Yes.
- 17 A. As to who was the point person for collecting
- 18 documents at The American Tobacco Company?
- 19 Q. From 1985 to 1990.
- 20 A. I would just be speculating. I don't know. I
- 21 don't know.
- 22 Q. So you don't have --
- 23 A. I mean --
- 24 Q. You don't have that information as a
- 25 representative of The American Tobacco Company as you

- 1 sit here today.
- 2 A. It might depend on what type of documents were
- 3 called for by the requests. I don't -- I -- I can't
- 4 make a general speculation on that.
- 5 Q. So there was no one person who had the overall
- 6 coordinating function at American Tobacco between
- 7 1985 and 1990 to work with outside counsel and
- 8 in-house counsel generically regarding production of
- 9 documents in ongoing litigation; is that your
- 10 testimony?
- 11 A. Again, I really can't testify as to matters that
- 12 are not within my knowledge. My understanding would
- 13 be that whatever inquiries were necessary were made.
- 14 I don't know what inquiries were made of in response
- 15 to a given request.
- 16 Q. So as a representative of The American Tobacco
- 17 Company, as you sit here today you can't testify on
- 18 the subject that I've just asked you about, which is
- 19 who was the point person inside American Tobacco
- 20 Company for the collection and production of
- 21 documents from 1985 to 1990; correct?
- 22 A. You're assuming that there was one person who,
- 23 for all the productions in a given timeframe, would
- 24 have been the point person. I don't know who the
- 25 point person was with regard to a given production.

- 1 As I've indicated, it depends -- it might depend on
- 2 the type of requests in that given case.
- 3 You know, again, I hope at some point we get to
- 4 the Minnesota litigation.
- 5 Q. What are the name of the individuals that you
- 6 worked with in the collection and production of
- 7 documents at The American Tobacco Company during your
- 8 career who worked in a, quote, unquote, supervisory
- 9 role? In other words, I'm not looking for employees
- 10 on the floor level, but somebody who would have
- 11 served -- or those -- those people who would have
- 12 served in some coordinating function, some interface
- 13 between counsel and the collection process.
- 14 A. To the best of my knowledge, I personally did
- 15 not deal with anybody at The American Tobacco Company
- 16 in connection with the collection of such material.
- 17 Q. Okay. But you're now sitting here as a
- 18 representative of The American Tobacco Company, so
- 19 with that collective knowledge, who did The American
- 20 Tobacco Company give that responsibility to, people
- 21 or persons, to assist their attorneys in collecting
- 22 documents? Do you know that?
- 23 A. I don't know that. All I can tell you is, to
- 24 the best of my understanding, whatever persons would
- 25 have facilitated the complete and prompt collection

- 1 of materials in response to a given request would
- 2 have been made available. I don't know in given
- 3 circumstances who those people would have been. I'm
- 4 sure it varied.
- 5 Q. And you can't give me any names as you sit here
- 6 today.
- 7 A. No one --
- 8 I'd just be speculating and I -- I really can't
- 9 do that.
- 10 Q. Have you ever specifically dealt with anybody
- 11 inside The American Tobacco Company other than
- 12 counsel, in-house counsel, concerning the collection
- 13 and production of documents?
- 14 A. Again, I -- I may have. I don't recall anybody
- 15 in particular who I personally dealt with at The
- 16 American Tobacco Company with regard to this precise
- 17 matter.
- 18 Q. When you say "this precise matter," what are you
- 19 talking about?
- 20 A. What you just asked me about.
- 21 Q. Which is the collection and production of
- 22 documents over a certain time period, in this case
- 23 1985 to 1990; correct?
- 24 A. I --
- 25 Sitting here today, I cannot identify an

- 1 individual at The American Tobacco Company in
- 2 response to those requests you've just made.
- 3 Q. How about 1990 to 1994?
- 4 A. Again, I really -- I -- I --
- 5 One, I don't know for a fact that I did have
- 6 such inquiries, and I don't remember anybody in
- 7 particular.
- 8 Q. Okay.
- 9 A. I'm giving you the best of my understanding and
- 10 recollection. That's, I believe, all I can do.
- 11 Q. With all due respect, I'm not just entitled to
- 12 your best understanding and recollection, I'm
- 13 entitled to American Tobacco Company's best
- 14 understanding and recollection.
- 15 A. And I'm giving you that to the best of my
- 16 ability.
- 17 Q. Well, did you ever think about asking somebody
- 18 before coming to this deposition about the policies
- 19 and procedures American Tobacco followed for document
- 20 production prior to 1994? Did you ever do that?
- 21 A. Not in connection with this deposition.
- 22 Q. Have you done that in connection with something
- 23 else?
- 24 A. Anyone at The American Tobacco Company?
- 25 Q. Have you ever made that inquiry on behalf of

- 1 anybody else. I mean you just limited your answer.
- 2 You said you have not asked or made the inquiry of
- 3 American Tobacco who was responsible for document
- 4 productions prior to 1994.
- 5 A. For purposes of this deposition.
- 6 Q. Right.
- 7 A. Right.
- 8 Q. Have you ever made that inquiry previously in
- 9 any other context?
- 10 A. As to who is responsible for document production
- 11 at The American Tobacco Company?
- 12 Q. Yes.
- 13 A. I do not believe so.
- 14 Q. Before we got into this area we were talking
- 15 about previous collections of documents at The
- 16 American Tobacco connected with other smoking and
- 17 health litigation, and you talked specifically about
- 18 the Rogers case. What other cases do you know of in
- 19 which there were specific collections of smoking and
- 20 health documents at The American Tobacco Company?
- 21 A. To my knowledge that is the only one that I was
- 22 personally involved in.
- 23 Q. Okay. But how about The American Tobacco
- 24 Company, how many other such collections were they
- 25 involved in?

- 1 A. I don't -- I don't know how many different
- 2 productions were made on behalf of The American
- 3 Tobacco Company. All I know is whenever there were
- 4 requests served that called for the production of
- 5 documents, that responsive documents were obtained
- 6 and produced.
- 7 Q. That's not what I'm asking. I'm asking how many
- 8 such productions took place prior to 1994 and the one
- 9 you just testified about.
- 10 MS. YELENICK: Objection, beyond the scope.
- 11 A. I honestly don't know. I -- I -- I don't know.
- 12 Q. Who would know?
- 13 A. I don't know of anyone in particular who would
- 14 have that comprehensive knowledge.
- 15 Q. Well, what people would have some of that
- 16 knowledge?
- 17 A. Presumably the -- the attorneys who worked on a
- 18 given case might know what documents had been
- 19 produced in response to requests in that case.
- 20 Q. Okay. Specifically I'm asking about The
- 21 American Tobacco Company. What people at American
- 22 Tobacco would have known that information?
- 23 A. I honestly don't know the answer to that
- 24 question.
- 25 THE REPORTER: We have to change tape. Off

- 1 the record, please.
- 2 (Recess taken.)
- 3 BY MR. O'FALLON:
- 4 Q. Just to clarify, as a representative of The
- 5 American Tobacco Company, you do not know of any
- 6 document collection specifically prior to 1994, other
- 7 than the Rogers document collection that you've
- 8 already testified about; correct?
- 9 A. I don't believe that's what I testified to.
- 10 Q. Do you know of some specific document collection
- 11 prior to 1994 other than the Rogers collection?
- 12 A. I know that in response to discovery requests in
- 13 other cases, responsive documents would have been
- 14 collected. I don't recall when that was and with
- 15 regard to which particular case.
- 16 Q. So you can't tell me as you sit here today of
- 17 any other specific document collection done prior to
- 18 1994; correct?
- 19 MS. YELENICK: Objection, asked and
- 20 answered.
- 21 A. I mean we have produced --
- 22 The American Tobacco Company has produced
- 23 documents in other cases.
- 24 Q. But you can't tell me the specific name of any
- 25 other cases in which you know that there were

- 1 documents collected, you as a representative of The
- 2 American Tobacco Company; correct?
- 3 A. I don't know with regard to a given production
- 4 or case whether a special collection was made. I am
- 5 aware that in some prior litigation the plaintiffs
- 6 have requested documents produced in another prior
- 7 litigation. I don't know in a given case whether a
- 8 collection specific to that case would have been
- 9 made.
- 10 Q. The only specific collection of documents you
- 11 know about is the Rogers collection; correct?
- 12 MS. YELENICK: Objection, mischaracterizing
- 13 the testimony.
- 14 A. I'm not --
- I believe that's not what I said.
- 16 Q. Can you tell me the case names of any other
- 17 cases in which a document collection was made?
- 18 A. I know other cases where productions were made.
- 19 I don't know about whether in that case a specific
- 20 collection was made for that production. As I
- 21 indicated before, in some cases that would not have
- 22 been necessary.
- 23 Q. At some point in time a first collection would
- 24 have had to have been done; correct? That is, the
- 25 very first time litigation was undertaken and

- 1 documents were produced from The American Tobacco
- 2 Company, a first, original collection had to be made;
- 3 correct?
- 4 A. That would be a reasonable assumption.
- 5 Q. Okay. And thereafter it may be that you only
- 6 have to look back to that collection to produce
- 7 documents in subsequent litigation; correct?
- 8 A. It would depend on the request in a given case.
- 9 Q. Absolutely.
- 10 When did the first such collection take place?
- 11 A. I have no idea. I would imagine it would be at
- 12 some point after the first lawsuit was filed.
- 13 Q. Do you know whether Chadbourne & Parke was
- 14 involved in that first collection?
- 15 A. I don't know that for a fact. We have been
- 16 counsel to The American Tobacco Company for a period
- 17 of time, which I don't know, but I would imagine if
- 18 we were counsel to them at that point in time, we
- 19 might have been involved in that collection.
- 20 Q. Is it your belief that copies of the documents
- 21 collected at that time would have been sent to
- 22 Chadbourne Parke?
- MS. YELENICK: Objection to form.
- 24 A. You're talking about the first time.
- 25 Q. We're talking about the very first collection.

- 1 A. Again, this is a subject that I am not familiar
- 2 with, that I have not -- do not believe is part of my
- 3 notice here. I don't want to speculate. I'm very
- 4 careful not to speculate.
- 5 Could you repeat your question? I'll answer.
- 6 Q. Certainly.
- 7 The very first collection of documents that was
- 8 ever made from American Tobacco Company, do you know
- 9 whether copies of those documents were sent to
- 10 Chadbourne Parke?
- 11 A. Okay. You're talking about the first collection
- 12 for production in a given case.
- 13 Q. Right. A smoking and health case.
- 14 A. And you're asking me whether I know whether a
- 15 copy of those documents was sent to Chadbourne &
- 16 Parke.
- 17 Q. Absolutely.
- 18 A. I don't know for a fact whether that is or is
- 19 not the case. I could make some assumptions, which I
- 20 don't want to do; I want to testify as to facts
- 21 within my knowledge. And given the limitation of
- 22 facts within my knowledge, I don't know that for a
- 23 fact.
- 24 Q. Who would know that?
- 25 A. I would presume it would be the attorneys who

- 1 worked on that matter.
- 2 Q. Who worked on the very earliest matters at
- 3 Chadbourne Parke for The American Tobacco Company?
- 4 A. I don't know who in particular worked on a given
- 5 matter prior to my coming to the -- the firm.
- 6 Q. Do you have some institutional knowledge based
- 7 on your time at Chadbourne Parke and your work in
- 8 these files as to who those people were?
- 9 MS. YELENICK: Objection, far beyond the
- 10 scope of this deposition.
- 11 A. That would be speculating, and I really don't
- 12 feel comfortable doing that.
- 13 Q. Was Frank Decker a Chadbourne Parke attorney?
- 14 A. Not to my knowledge.
- 15 Q. Do you know who the attorneys were that worked
- 16 on the first smoking and health litigation for
- 17 Chadbourne & Parke back in the 1960s?
- 18 MS. YELENICK: Asked and answered, I
- 19 believe, counsel.
- 20 A. I really don't want to speculate. On a given
- 21 matter, I do not know who the counsel of record were
- 22 for that case.
- 23 Q. Well The American Tobacco Company would
- 24 certainly have that information within its collective
- 25 history. Can you as a representative of The American

- 1 Tobacco Company tell me who those people were?
- 2 MS. YELENICK: Objection to form.
- 3 A. I'm trying to answer your question based on the
- 4 information that I have. I do not know for a given
- 5 matter who in particular at Chadbourne worked on that
- 6 case. I imagine that to some degree there are --
- 7 there may be documentation such as a filed complaint
- 8 in a given jurisdiction and an answer which might
- 9 reflect that information.
- 10 Q. So all that information --
- 11 A. I don't --
- 12 Q. -- would be at some point available to you;
- 13 correct?
- 14 A. I don't -- I don't know. I mean it's not
- 15 available to me currently. I don't -- I don't know.
- 16 I have not looked into that in connection with my
- 17 preparation for this deposition.
- 18 Q. Do you guys --
- 19 Do you at Chadbourne Parke keep a file of all
- 20 the litigation pleadings that have been filed over
- 21 time?
- MS. YELENICK: Objection, work product.
- 23 Instruct you not to answer.
- 24 Q. Can you undertake to find out for me who would
- 25 know whether or not a copy was kept at Chadbourne &

- 1 Parke of that original document collection?
- MS. YELENICK: Counsel, we would be glad to
- 3 entertain any requests you have in a letter after
- 4 this deposition.
- 5 MR. O'FALLON: I'm going to do it right
- 6 now. I've got a live witness and he's representing
- 7 The American Tobacco Company. I want to know whether
- 8 The American Tobacco Company will endeavor to obtain
- 9 for me that information.
- 10 A. I would suggest that you follow counsel's
- 11 suggestion and submit a letter.
- 12 Q. Is that a "yes" or a "no," sir?
- 13 A. My answer --
- 14 I'm not going to undertake any obligations at
- 15 this time other than to appear, as I have done, in
- 16 your office, in your city, to respond to questions
- 17 regarding your notice of taking deposition. This is
- 18 not a document request, this is a deposition, and I'm
- 19 prepared to answer questions when and if we get to
- 20 the questions that are subsumed within my notice.
- 21 Q. So your answer is no, you will not undertake to
- 22 find me the identity of the Chadbourne Parke
- 23 attorneys who were first responsible for smoking and
- 24 health litigation.
- MS. YELENICK: Objection to form.

- 1 A. Subject to the comments of my counsel, the
- 2 answer is no.
- 3 Q. Do you have any idea of when that original
- 4 collection was made from American Tobacco Company?
- 5 MS. YELENICK: Objection to form.
- 6 A. Which original collection?
- 7 Q. The original collection of documents relating to
- 8 smoking and health from The American Tobacco Company
- 9 that we've been talking about.
- 10 A. For the first case that was ever filed?
- 11 Q. The first collection of documents, sir.
- 12 A. Uh-huh.
- 13 Q. I'm asking you about the first collection of
- 14 documents. Are we clear about that?
- 15 A. By -- by Chadbourne & Parke or by The
- 16 American --
- 17 Q. By The American Tobacco Company.
- 18 A. The first collection by The American Tobacco
- 19 Company.
- 20 Q. For litigation, correct.
- 21 A. I have no idea about any efforts by The American
- 22 Tobacco Company with regard to those early
- 23 collections.
- 24 Q. After that original collection, were subsequent
- 25 collections made to add to that original collection?

- 1 MS. YELENICK: Objection to form.
- 2 A. I'm not sure what you mean by adding to the
- 3 original collection.
- 4 Q. Well you have an original --
- 5 A. Can I finish? Can I finish my answer?
- 6 Q. Well you said you don't understand it, so I'll
- 7 go ahead. Since you didn't understand it, I'll go
- 8 ahead and clarify it.
- 9 A. I'd appreciate not being interrupted.
- 10 Q. Well when you start off something saying "I
- 11 don't understand," there's really no sense to go on
- 12 with your answer until I clarify it.
- 13 A. So you've now explained your reason for
- 14 interrupting my answer.
- 15 Q. Yes, I have. And if you don't mind I'll ask
- 16 another question.
- 17 A. Please do.
- 18 Q. There was an original collection undertaken;
- 19 correct?
- 20 A. My understanding would be in the course of some
- 21 litigation where documents were requested, that there
- 22 would have been a review of appropriate company files
- 23 in response to those requests.
- 24 Q. And again we're talking generically here about
- 25 smoking and health litigation. Okay? Will you agree

- 1 to that?
- 2 A. I don't know what you mean "we're talking now."
- 3 I thought you were talking about in whatever
- 4 litigation it was that the first collection of
- 5 materials in response to a request was made.
- 6 Q. Okay. Were you when you made that answer
- 7 assuming that I was referring to smoking and health
- 8 litigation?
- 9 A. Yes.
- 10 Q. Okay. And let's just have an agreement between
- 11 you and I that as we go forward on this line of
- 12 questioning, what I'm talking to you about is smoking
- 13 and health litigation. Okay?
- 14 A. Sure.
- 15 Q. Can we have that agreement?
- 16 And is it okay with you that by "smoking and
- 17 health litigation," we mean allegations by whomever
- 18 that American Tobacco Company products caused
- 19 physical injury to some human being? Can we have
- 20 that agreement?
- 21 A. Sure.
- 22 Q. Okay. Once that original collection was
- 23 undertaken, and then over the course of time of
- 24 course we had additional suits filed, were additional
- 25 collections made to add to the original collection?

- 1 Or every time a collection was done, was it done de
- 2 novo; in other words, from the very beginning again?
- 3 A. Having not been involved in it, I do not know
- 4 the precise answer to your question. All I can say
- 5 is for a given case where there were specific
- 6 requests served, that a collection adequate to
- 7 respond to those requests fully would have been
- 8 made. Whatever inquiry was necessary and whatever
- 9 collection may or may not have been necessary would
- 10 have been performed to fulfill in full the
- 11 obligations of the company to comply with its
- 12 discovery obligations.
- 13 Q. And from that original collection, up until the
- 14 1994 Rogers collection, do you know how many
- 15 additional collections took place in that time
- 16 period?
- 17 A. No, I don't.
- MS. YELENICK: Objection to form.
- 19 Q. And you can't tell me who undertook those
- 20 collections; correct?
- 21 A. Again, I don't want to generalize and I don't
- 22 want to speak about things that are outside the scope
- 23 of my knowledge. My understanding is that when there
- 24 were document requests which called for the
- 25 production of information, that there would be

- 1 Chadbourne attorneys working on the matter along
- 2 with, as necessary, company employees to locate and
- 3 collect the materials responsive to those requests.
- 4 Q. But you can't tell me any specific time
- 5 instances of when those collections occurred;
- 6 correct?
- 7 MS. YELENICK: Objection, asked and
- 8 answered.
- 9 Q. For instance, Lorillard could actually tell me
- 10 each time they went through and did a collection. I
- 11 take it that you, as a representative of American,
- 12 cannot give me that same information.
- 13 A. Counsel, this is --
- 14 I am here on behalf of The American Tobacco
- 15 Company, not on Lorillard, despite the fact that you
- 16 identified Lorillard on the letter identifying the
- 17 documents for this deposition.
- 18 Q. You know, sir, I made a mistake. Thank you for
- 19 pointing that out.
- 20 A. I'm here for The American Tobacco Company. I'm
- 21 here to answer questions for The American Tobacco
- 22 Company. I cannot speak for any other company.
- 23 Q. And again, I just want to make it clear: As a
- 24 representative of The American Tobacco Company, you
- 25 can't specifically tell me each time a subsequent

- 1 collection was made after the original collection
- 2 until we get to 1994 and the Rogers collection;
- 3 correct?
- 4 A. That's correct. I do not know the complete
- 5 sequence of where whatever collections were made were
- 6 made.
- 7 Q. Nor can you tell me the name of the individual
- 8 or individuals who would know that complete sequence;
- 9 correct?
- 10 A. It would depend on -- on which case you're
- 11 talking about.
- 12 Q. Well since you don't know the individual cases,
- 13 you can't tell me that information; right?
- 14 A. I do not know the individual cases for which
- 15 specific collections of materials were made from The
- 16 American Tobacco Company.
- 17 Q. Can you tell me any individual who would have
- 18 the specific facts of what additional collections
- 19 were made between the original collection and the
- 20 1994 collection?
- 21 A. I don't know --
- 22 Your question is assuming some connection
- 23 between a given collection and a prior collection. I
- 24 don't know that that is the case. All I know is that
- 25 for given cases and given productions, materials

- 1 responsive and called for by those requests would
- 2 have been collected and produced.
- 3 Q. Okay. Just so we're clear, you can't tell me
- 4 whether, after the original collection, the
- 5 subsequent collections were attempts to add to the
- 6 original collection or whether they were collections
- 7 that started again from scratch; correct?
- 8 A. That's correct. I don't know for a fact with
- 9 regard to a given response to a given set of document
- 10 requests whether -- which way that was done.
- 11 Q. Do you know generally how it was done?
- 12 A. I don't think there's a way of saying generally
- 13 with regard to this. I know that the normal
- 14 procedure is when you get requests, you make whatever
- 15 inquiry is necessary to respond to those requests.
- 16 If the plaintiffs are saying give me the documents
- 17 produced in another case, then you would presume that
- 18 a new collection is not required.
- 19 Q. When a request originally comes in to The
- 20 American Tobacco Company, does The American Tobacco
- 21 Company first review documents that have been
- 22 previously collected to determine their
- 23 responsiveness before undertaking a wholesale sweep
- 24 of the other documents?
- MS. YELENICK: Objection to form.

- 1 A. You're saying when a request comes in to The
- 2 American Tobacco Company, --
- 3 Q. Yes.
- 4 A. -- what does The American Tobacco Company do?
- 5 Q. Absolutely.
- 6 A. My understanding of what the company does is it
- 7 consults with its attorney as to how to respond to
- 8 those requests.
- 9 Q. But then physically what is done?
- 10 A. Physically what is done is to the extent steps
- 11 are necessary to pro -- to respond to those requests,
- 12 those steps are taken, whatever they may be.
- 13 Q. Well physically, then, are the previous
- 14 collections of documents looked at?
- 15 A. Again, I'm not -- I'm not aware of that being
- 16 the case with regard to a specific production.
- 17 Q. So is it your testimony that the previous
- 18 collection of documents is not looked at?
- 19 MS. YELENICK: Objection.
- 20 A. I didn't say that.
- MS. YELENICK: Beyond the scope.
- 22 Q. I'm asking about Rogers. In Rogers, was the
- 23 previous collection of American Tobacco Company
- 24 reviewed?
- 25 MS. YELENICK: Objection, beyond the scope

- 1 of Rogers as well.
- 2 A. You're asking in connection with the Rogers
- 3 production, were previous collections of documents
- 4 reviewed.
- 5 Q. Yes, I am.
- 6 A. To my knowledge, previous collections of
- 7 documents --
- 8 To my knowledge, in the Rogers case, a
- 9 collection was made specific for the Rogers
- 10 production.
- 11 Q. As part of that collection were the previous --
- 12 previously-collected documents reviewed?
- 13 A. To the --
- MS. YELENICK: Objection to scope.
- 15 A. I'm also concerned about crossing the line to
- 16 work product here. But to the extent that
- 17 document --
- 18 To the extent that the original documents of
- 19 which copies may have existed in prior productions
- 20 happened to overlap the two productions, then they
- 21 might have been -- they would have been reviewed for
- 22 the Rogers production. My understanding is that in
- 23 responding to a given production, one makes inquiry
- 24 as to where company documents responsive to that
- 25 request would have maintained at the company.

- 1 Q. Do you know whether American Tobacco kept a
- 2 separate copy of all the documents that they had
- 3 previously collected for previous litigation and held
- 4 those documents apart from their other documents?
- 5 A. I do not know for a fact. I do not believe that
- 6 that is the case.
- 7 Q. I believe you've talked about certain warehouses
- 8 that are in existence for American Tobacco Company;
- 9 correct?
- 10 A. I have mentioned a couple of warehouses.
- 11 Q. When you grab a box of documents from one of
- 12 those warehouses and flip through it as part of your
- 13 document review, can you tell in looking through the
- 14 box whether or not the documents contained in the box
- 15 have been previously collected or produced in prior
- 16 litigation? Is there any physical marking on those
- 17 documents?
- MS. YELENICK: Objection, work product.
- 19 MR. O'FALLON: I'm asking specifically
- 20 what's on a physical document.
- 21 MS. YELENICK: Same objection.
- 22 Q. So now you're saying that it's work product --
- Let me ask you this: Could an American Tobacco
- 24 Company employee go in and grab a box of documents
- 25 and, in looking through that box of documents, be

- 1 able to tell whether or not the lawyers had been
- 2 through that box of documents previously or not?
- 3 A. Are you speaking today?
- 4 Q. I'm speaking today.
- 5 A. Today there are no American Tobacco employees.
- 6 Q. Then I'm going to speak in 1994, and
- 7 specifically I'm going to talk about June of 1994.
- 8 A. Okay.
- 9 Q. How about that?
- 10 A. All right. Please ask your question.
- 11 Q. My question is: In June of 1994, could an
- 12 American Tobacco Company employee, who's in the
- 13 warehouse, --
- 14 A. Uh-huh.
- 15 Q. -- go in, physically remove a box of documents,
- 16 open that box of documents up, look through it, and
- 17 be able to tell what had previously been produced or
- 18 collected in prior litigation?
- 19 A. This is an American Tobacco Company employee
- 20 looking at documents maintained in the warehouses
- 21 maintained by The American Tobacco Company.
- 22 Q. I think I've been pretty clear about that.
- 23 A. I just want to make sure I got that right.
- 24 My understanding is that they could not tell
- 25 that.

- 1 Q. I'm going to ask you to look at a document
- 2 that's been previously marked as Plaintiffs' Exhibit
- 3 1010. Do you recognize that document?
- 4 A. Take a quick look at it. I believe I do.
- 5 Yes. This is the Case Management Order in this
- 6 case.
- 7 Q. Okay. And would you specifically look at
- 8 Exhibit A of the Case Management Order.
- 9 A. Okay.
- 10 Q. Do you recognize that document?
- 11 A. Yes. That is the amended order for preservation
- 12 of records in the Castano case.
- 13 Q. American Tobacco Company was one of the
- 14 companies that were sued in the Castano case;
- 15 correct?
- 16 A. The caption indicates that The American Tobacco
- 17 Company was the first defendant listed.
- 18 Q. And is American Brands also included in that
- 19 case?
- 20 A. I honestly don't know the answer to that
- 21 question.
- 22 Q. What was the date of this order, the order in
- 23 the Castano case?
- 24 A. The Castano order, which is attached as Exhibit
- 25 A, bears a date of July 5, 1994. There's a date of

- 1 entry on the front of July 6, 1994.
- 2 Q. As of this date, and we'll use the later date,
- 3 July 6, 1994, what steps did The American Tobacco
- 4 Company take to make sure that the documents listed
- 5 in this order were preserved?
- 6 A. My understanding is that the company received a
- 7 copy of this order, and all steps necessary to comply
- 8 with it were made.
- 9 Q. Well specifically what was done?
- 10 A. My understanding is that everything that the
- 11 order required be done was done.
- 12 Q. Well what physically was done? Were documents
- 13 generated?
- 14 A. We'd have to go through the order.
- MS. YELENICK: Objection, vague.
- 16 A. We'd have to go through the order and see what
- 17 it requires. And --
- 18 Q. Were American --
- 19 A. -- I will tell you that whatever the order
- 20 requires to be done was done.
- 21 Q. Were American Tobacco Company employees at this
- 22 point instructed to preserve all their records?
- 23 A. My understanding is that pursuant to the order
- 24 in the Castano case, to which you have referred, that
- 25 American Tobacco employees were instructed to comply

- 1 fully with this order, which they did.
- 2 Q. How was that accomplished physically?
- 3 A. I don't know physically how that information was
- 4 conveyed within the company. I do know that all
- 5 steps required by this order were implemented.
- 6 Q. How do you know that?
- 7 A. That is my understanding sitting here as a
- 8 representative of The American Tobacco Company.
- 9 Q. Based on what?
- 10 A. Based on my understanding that The American
- 11 Tobacco Company complies with all orders imposed upon
- 12 it, including this order in particular.
- 13 Q. Based on what facts? What steps were physically
- 14 taken?
- 15 A. My knowledge is that this order was communicated
- 16 to the company, and it was implemented.
- 17 Q. How?
- 18 A. That is -- I have --
- 19 I have been told that. I don't recall who told
- 20 me that, but that is my complete assumption, and I
- 21 have never found any indication to the contrary
- 22 whatsoever.
- 23 Q. What steps did The American Tobacco Company take
- 24 to make sure that this was in fact complied with?
- 25 Were memos sent to employees?

- 1 A. I don't know that specifically. I know that the
- 2 substance and requirements of this order were
- 3 communicated, as necessary, and that all steps were
- 4 taken to comply fully with this order.
- 5 Q. How were the substance --
- 6 How was the substance of this memo communicated
- 7 to The American Tobacco Company employees?
- 8 A. I do not know specifically how that information
- 9 was communicated to the employees. I also don't know
- 10 that it was communicated in only one manner. I know
- 11 that whatever steps were necessary to communicate it
- 12 and to guarantee the -- the compliance with this
- 13 order were taken.
- 14 Q. Well how can you know that without actually
- 15 taking a look at the memos used to communicate the
- 16 information or knowing specifically what was done?
- 17 A. Because it is my understanding that those steps
- 18 were taken as necessary.
- 19 Q. Based on what?
- 20 A. Based on --
- 21 Q. What's the factual basis of your understanding?
- 22 What was factually done by The American Tobacco
- 23 Company to make sure that this order was implemented?
- 24 A. My knowledge is that this order was, as I said,
- 25 conveyed to the company, and the company indicated to

- 1 its employees what steps had to be taken, and they
- 2 were taken. I do not know sitting here today the
- 3 specific steps that were taken in terms of
- 4 communicating the information other than to know that
- 5 it was communicated and it was implemented. And as I
- 6 said before, I have no knowledge that anything other
- 7 than that was ever done.
- 8 Q. So you can't tell me whether or not a copy of
- 9 this order, which is Exhibit A, was physically given
- 10 to all The American Tobacco Company employees;
- 11 correct?
- 12 THE WITNESS: Would you repeat the
- 13 question.
- 14 (Record read by the court reporter.)
- 15 A. I do not know for a fact whether or not a copy
- 16 of this particular order was given to all employees.
- 17 I briefly reviewed it. I don't see anything
- 18 that says -- and I may be misreading it, but I don't
- 19 see anything that says specifically that a copy of
- 20 this has to be given to each employee. If it does
- 21 say that, then I would assume that that was exactly
- 22 what was done. If it does not say that, then my
- 23 understanding would be that the information conveyed
- 24 in this order and the requirements of the order were
- 25 conveyed in the manner best guaranteed to assure the

- 1 implementation of the order.
- 2 Q. But you don't know what manner in which this
- 3 information was conveyed; correct?
- 4 A. I do not know the precise mechanism by which
- 5 this information was conveyed to all employees of the
- 6 company.
- 7 Q. Therefore you cannot state with certainty that
- 8 in fact it was conveyed; can you?
- 9 MS. YELENICK: Objection.
- 10 A. It is my belief that it was.
- 11 Q. Have you ever asked employees what they
- 12 specifically knew about this document retention?
- 13 A. I have never specifically asked that question.
- 14 Q. So you've never asked employees whether or not
- 15 they were specifically asked to retain documents in
- 16 respect to the Castano litigation; correct?
- 17 A. I have not asked an employee that particular
- 18 question.
- 19 As I said before, my understanding is the order
- 20 was fully complied with, as all orders were fully
- 21 complied with, and I have no information contrary to
- 22 that.
- 23 Q. You have not seen a memo conveying the
- 24 requirement from Castano that all documents be
- 25 retained going to American Tobacco Company employees;

- 1 correct?
- 2 A. I do not recall seeing such a memo. My not
- 3 having recalled seeing it does not mean it does not
- 4 exist.
- 5 Q. If such a memo does exist, would it have been
- 6 produced in the Minnesota litigation?
- 7 A. Documents responsive to the requests in the
- 8 Minnesota litigation were reviewed, and those that
- 9 are not privileged either were or will be produced in
- 10 this case.
- 11 Q. I'm a little concerned about this "will be
- 12 produced." How many documents does American have
- 13 left to produce in this litigation that have not
- 14 already been produced?
- 15 A. I don't know the exact number.
- 16 Q. Why don't you give me an approximation.
- 17 A. I think in proportion to the 2.7 million pages
- 18 that have been produced, I would say that the
- 19 materials remaining to be produced in this case are a
- 20 drop in the bucket.
- 21 Q. How many?
- 22 A. I don't know precisely.
- 23 Q. How many boxes?
- 24 A. I --
- 25 Again, I don't know precisely.

- 1 Q. Is it your --
- 2 Is it your testimony as you sit here today that
- 3 you have not yet complied with the court's order that
- 4 all responsive documents be produced by December
- 5 31st, 1996?
- 6 MS. YELENICK: Objection.
- 7 A. First of all, that is a misstatement of the
- 8 situation. As you I believe are well aware, there
- 9 were certain requests for which production was
- 10 required by January 15th. And I will not put up with
- 11 misstatements of the judge's orders in this case.
- 12 As you also know, the plaintiffs to date have
- 13 continued to produce documents in this case. In the
- 14 course of privilege review, some documents are being
- 15 ultimately determined not to be privileged and are
- 16 being produced.
- 17 Q. How many such documents --
- 18 A. Again --
- 19 Q. -- do you think remain?
- 20 A. I would just be speculating and estimating. I
- 21 don't want to do that.
- 22 Again, it is a very small percentage compared to
- 23 what has been produced in this case.
- 24 Q. Look, you're the person who's primarily
- 25 responsible --

- 1 A. That's correct.
- 2 Q. -- for that information. You're the person
- 3 who's been identified here today as a representative
- 4 of American Tobacco. I'm entitled to your best
- 5 estimation of how many additional documents will be
- 6 produced by American Tobacco Company in this
- 7 litigation as we sit here today. I'm not talking
- 8 about some that may be requested after this date, but
- 9 as we sit here today what documents does American
- 10 Tobacco Company believe it still has left to
- 11 produce?
- MS. YELENICK: Objection to form.
- 13 A. All I'm telling you is I cannot answer that
- 14 question with other than pure speculation because
- 15 my -- just let me finish. Excuse me.
- 16 My understanding is that what we're basically
- 17 talking about here are documents which upon further
- 18 review are determined to be non-privileged and
- 19 therefore can be produced. Sitting here today I do
- 20 not know what the results of the end of that process
- 21 are going to reflect.
- 22 Q. Is it your testimony that as we sit here today
- 23 your privilege logs are not finished?
- 24 A. That's correct.
- 25 Q. How many entries have been placed on the

- 1 privilege logs produced to date, approximately?
- 2 A. By American?
- 3 Q. Yes.
- 4 A. Approximately 200, 240. Two hundred or 240,
- 5 something like -- in that range.
- 6 Q. How many additional documents are being reviewed
- 7 for potential either production or placement on the
- 8 privilege logs?
- 9 A. I don't know precisely.
- 10 And it's tough to talk about documents, because
- 11 I don't know what -- what, you know, different
- 12 lengths of documents might be. There still remain
- 13 documents to be finally reviewed for this process.
- 14 Q. Why don't you give me a box estimation, because
- 15 we're used to dealing with boxes over at the
- 16 depository. How many boxes do you think there are?
- 17 A. In terms of what remains to be either withheld
- 18 on grounds of privilege or produced?
- 19 Q. Yes.
- 20 A. Got to do some math.
- 21 Again, I don't want to speculate. I'm being
- 22 very careful.
- 23 Q. Well if you want to call back and have somebody
- 24 go through a more accurate count, and if you can give
- 25 me that information after the break, I'm more than

- 1 happy to have you do that.
- 2 A. Well I just --
- 3 Q. And I guess you have somebody sitting back there
- 4 with a room full of documents now looking for them,
- 5 so if you want to call somebody specifically, that
- 6 will be fine.
- 7 A. Sitting here today my best estimate is that
- 8 there do remain documents, as we've talked about, to
- 9 be either ultimately withheld or -- or freed up and
- 10 produced. My estimate of -- of the volume we're
- 11 talking about might be maybe something in the nature
- 12 of -- of 20 to 30 thousand pages. And again, I don't
- 13 know how many of those would be ultimately found
- 14 non-privileged or not.
- 15 As I indicated, we have produced to date in
- 16 excess of 2.7 million pages in this case.
- 17 Q. And again, that estimate is -- is your estimate
- 18 of pages, not documents; correct?
- 19 A. Right. Right. Sitting here today, that's my
- 20 best understanding of -- of what that number would
- 21 be.
- 22 Q. When did you first receive requests for
- 23 production of documents in the Castano case?
- MS. YELENICK: Objection, scope.
- 25 A. When did I first receive --

- 1 Q. Well when did -- "you" again are American
- 2 Tobacco Company. I mean I -- again, I hate --
- 3 A. Okay.
- 4 Q. -- to keep restating that. I think as an
- 5 attorney you understand that.
- 6 A. Well, but there's some questions --
- 7 Q. And --
- 8 No, --
- 9 A. I'm sorry.
- 10 Q. -- there really aren't. Every time I'm asking
- 11 you a question here, Mr. Savell, I'm asking you in
- 12 the context of American Tobacco. I've tried to make
- 13 that relatively clear to you at the beginning. And
- 14 since you're an attorney and have been for, I think
- 15 you represented in some meet and confer, 14 years,
- 16 certainly you understand that when you sit here
- 17 you're an American Tobacco Company representative.
- 18 So when I ask you questions, I'm not asking you,
- 19 Larry Savell, lawyer for Chadbourne Parke, I'm asking
- 20 you, Larry Savell, holder of knowledge for American
- 21 Tobacco Company. Okay?
- 22 A. Some of your questions have asked for my
- 23 personal knowledge as opposed to the company. But
- 24 let's put that aside. Could you repeat the question,
- 25 please?

- 1 MR. O'FALLON: Sure. Why don't you read it
- 2 back, Dick.
- 3 (Record read by the court reporter.)
- 4 A. The company would have received the requests for
- 5 production shortly after they were served by the
- 6 plaintiffs in that case.
- 7 Q. Do you know when that was?
- 8 A. You'd have to show me the document requests.
- 9 Q. I don't know. That's why I'm asking you.
- 10 A. Sitting here today, I don't have the date in my
- 11 mind for when a given production request in a given
- 12 case was served.
- 13 Q. Were there requests made prior to December
- 14 31st -- or strike that.
- Were there requests made prior to December 1994
- 16 for production of documents in the Castano case?
- 17 MS. YELENICK: Scope, objection.
- 18 A. I don't want to speculate. I -- I believe that
- 19 is the case, but I don't know for a fact.
- 20 Q. Was a document collection process undertaken at
- 21 American Tobacco prior to December of 1994?
- 22 A. Was any document collection process undertaken?
- 23 Q. And I'm really now going for the year
- 24 immediately preceding 1994. I believe you talked
- 25 about the Rogers collection, so what I'm really

- 1 looking for is from the Rogers collection until the
- 2 time American Tobacco Company was sold and
- 3 transferred to B&W, was a document collection
- 4 undertaken?
- 5 A. I am not aware of any such collection in that
- 6 time period, from the time period of the Rogers
- 7 collection to the -- the sale of the company.
- 8 Q. Before we go into the actual physical transfer
- 9 of company documents from American to B&W, I want to
- 10 ask and try to clarify what American Tobacco looked
- 11 like on the day the state of Minnesota sued it in
- 12 August of 1994, and I also want to talk about whether
- 13 or not there were ever document transfers made at any
- 14 point in time from American Tobacco to any other
- 15 entity prior to the time this case was filed in
- 16 August of 1994. Let me go to the first question
- 17 first.
- 18 A. Are we done with the Castano stuff now?
- 19 Q. Well you can keep it there in front of you.
- 20 A. Okay.
- 21 Q. Were there ever any transfer of documents from
- 22 any American Tobacco company to any other entity
- 23 prior to December of 1994?
- 24 A. You are talking about transfer of original
- 25 company documents?

- 1 Q. I am.
- 2 A. To the best of my understanding, on occasion, as
- 3 I believe I've testified, certain original documents
- 4 of The American Tobacco Company would have been sent
- 5 to Chadbourne & Parke as -- who acted as a custodian
- 6 for them in connection with their representation of
- 7 the company.
- 8 Q. Were all such original documents returned to
- 9 American Tobacco prior to the time American Tobacco
- 10 was physically transferred to B.A.T.?
- 11 A. My understanding is that at various times,
- 12 including the present time, that Chadbourne has
- 13 served as a custodian for certain of American's
- 14 documents in connection with its representation of
- 15 the company. All materials of The American Tobacco
- 16 Company, including materials maintained at Chadbourne
- 17 & Parke, originals maintained at Chadbourne & Parke,
- 18 would have been reviewed for -- when appropriate, for
- 19 pending document requests that called for documents
- 20 from The American Tobacco Company.
- 21 Q. What documents does Chadbourne & Parke currently
- 22 maintain for American Tobacco Corporation as -- as a
- 23 custodian of documents?
- 24 A. Again, I don't know specifically what documents
- 25 are currently being maintained at the firm on -- on

- 1 that basis. It is my understanding that ultimately
- 2 everything will be in -- in the warehouse.
- 3 Q. Do you know whether, as part of the various
- 4 corporate reorganizations that American Tobacco
- 5 Company and American Brands have went through, that
- 6 documents have been physically moved from one
- 7 location to the other between those two entities?
- 8 MS. YELENICK: Objection to form.
- 9 A. I don't completely understand your question, but
- 10 I'm not aware of any physical transfer of documents
- 11 in connection with any corporate events. Again, as I
- 12 said before, I'm not a corporate attorney and I'm not
- 13 very familiar with those corporate events. I'm not
- 14 aware of any physical transfer of material in
- 15 connection with that.
- 16 Q. Have you ever asked American Tobacco whether,
- 17 prior to December of 1994, its documents had ever
- 18 been transferred to any other corporate subsidiary or
- 19 parent corporation?
- 20 A. Now this is an example of a question where
- 21 you've asked me if I've ever asked American Tobacco,
- 22 yet you told me you're asking your questions as if I
- 23 am American Tobacco, so I don't really understand
- 24 your question given the preface you've given me. Are
- 25 you asking me whether I ever talked to anyone at

- 1 American Tobacco?
- 2 Q. Yeah, I am.
- 3 A. Okay. So this is an exception to what you were
- 4 talking about before.
- 5 Q. Well you aren't answering my question.
- 6 A. Well I'm trying to understand.
- 7 Q. Well okay. Does American Tobacco --
- 8 It's your understanding, sitting here as the
- 9 corporate history of American Tobacco, and you know
- 10 this absolutely, that American Tobacco has never
- 11 transferred original documents to American Brands or
- 12 any other corporate subsidiary or parent
- 13 corporation.
- MS. YELENICK: Objection to form.
- MR. O'FALLON: I'll try it again.
- 16 Q. Has The American Tobacco Company, prior to
- 17 December of 1994, ever transferred original documents
- 18 which it has not retained a copy of to either a
- 19 corporate parent or a corporate subsidiary regarding
- 20 smoking and health?
- 21 A. I am not aware of any physical transfer of the
- 22 nature you have described. I am not aware of any.
- 23 Q. Do you mean that American Tobacco Corporation is
- 24 not aware of it, or do you mean that you, Larry
- 25 Savell, are not aware of it?

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- 1 A. I personally am not aware of it, and to the
- 2 extent that I -- I'm familiar with American Tobacco
- 3 Company matters, I'm not aware of it.
- 4 Again, I'm here in response to a -- a notice of
- 5 taking deposition and we're talking about a lot of
- 6 matters which seem to be extraneous to that.
- 7 Q. But you, Larry Savell, have never made that
- 8 inquiry as to whether documents have physically been
- 9 transferred from The American Tobacco Company to any
- 10 of its corporate subsidiaries or parents; correct?
- 11 MS. YELENICK: Objection, mischaracterizing
- 12 the testimony.
- 13 THE WITNESS: I -- could you repeat
- 14 question, please.
- 15 (Record read by the court reporter.)
- 16 A. I personally have never made that inquiry and
- 17 I'm not aware that ever having taken place.
- 18 Q. When you say that, are you talking about that
- 19 inquiry?
- 20 A. Such transfer.
- 21 Q. Okay. What I would next like to talk about is
- 22 the physical location of documents at The American
- 23 Tobacco Company at the time this case was sued out in
- 24 August of 1994, and to do that I'm going to provide
- 25 you some documents that I have previously designated,

- 1 which are organizational charts.
- 2 MR. O'FALLON: Can we go off the record for
- 3 a sec?
- 4 THE REPORTER: Off the record, please.
- 5 (Recess taken.)
- 6 (Plaintiffs' Exhibit 29 was marked
- 7 for identification.)
- 8 BY MR. O'FALLON:
- 9 Q. Mr. Savell, we've had marked as Plaintiffs'
- 10 Exhibit No. 29 a document Bates stamp number
- 11 ATX05 0058833 through 853. Do you recognize this
- 12 document?
- 13 A. Just take a quick look at it.
- I believe the page range you have indicated are
- 15 pages we produced in this litigation.
- 16 Q. And are these organizational charts, sir?
- 17 A. Well the first page of the stapled pile of pages
- 18 you have given me says "Organizational Charts," and
- 19 they appear to be what would be considered
- 20 organizational charts.
- 21 Q. Can you tell me whether this is a complete
- 22 organizational chart for American Tobacco Company as
- 23 of the date of the documents, 1991?
- 24 A. Well I don't understand your question. The
- 25 document you've shown me bears a number of different

- 1 dates.
- 2 Q. Well I guess one of the dates I saw was 1991,
- 3 and various times in 1991. My question is: At about
- 4 the time of 1991, is it your understanding that this
- 5 is a complete organizational chart of The American
- 6 Tobacco Company?
- 7 A. I don't know.
- 8 MS. YELENICK: Objection to form.
- 9 Q. Who would know that?
- 10 A. I honestly don't know.
- 11 Q. No employee at American Tobacco that you can
- 12 think of that could tell me whether or not this is a
- 13 complete organizational chart?
- 14 A. I do not know who was involved in preparation of
- 15 organizational charts of the company.
- 16 Q. So your understanding, everybody at the company
- 17 would get a copy of the organizational chart?
- 18 A. I didn't say that.
- 19 Q. Do you have an understanding?
- 20 A. All I know is these are pages which were within
- 21 American Tobacco Company documents and which we
- 22 produced in this litigation.
- 23 Q. Were these how the pages were kept in the
- 24 ordinary course of business?
- 25 A. I do not know sitting here today whether the

- 1 stapled collection of pages you have given me as
- 2 Plaintiffs' Exhibit 29 was as they were kept at the
- 3 company. I can tell you that we, in the course of
- 4 our production in this case, other than the legends
- 5 you see on these documents, did not modify the
- 6 documents in any way.
- 7 Q. Did you attempt to collect and produce complete
- 8 copies of documents to the extent those documents
- 9 existed?
- 10 A. Certainly.
- 11 Q. And did you, when making your 4B entries,
- 12 reflect complete documents?
- 13 A. I'm not sure what you mean by "complete." I
- 14 mean --
- 15 Q. Well, for instance, if a document was produced
- 16 and appeared to be one complete document, you
- 17 certainly didn't take that document and separate it
- 18 into individual portions and list it separately on
- 19 the 4B index; did you?
- 20 A. My understanding is the --
- 21 I'm trying to answer your question in the most
- 22 accurate way I can. My understanding is the 4B index
- 23 reflected our best knowledge of how the documents
- 24 were maintained at the company in terms of being an
- 25 entity.

- 1 Q. In order to augment your knowledge; that is,
- 2 your knowledge at Chadbourne Parke, would you
- 3 actually talk to the individual employees who
- 4 maintained the files from which you took documents?
- 5 A. I don't -- I really don't understand your --
- 6 your question.
- 7 Q. Well my question is really pretty simple. I
- 8 mean, for instance, with this exhibit, Exhibit 29,
- 9 did you ask the person from whose file you took this
- 10 document whether this was a complete document before
- 11 listing it on a 4B index as one document?
- MS. YELENICK: Objection to form.
- 13 A. Well are you indicating to me -- I'm sorry. Are
- 14 you representing to me that this was listed as one
- 15 document on the 4B index?
- 16 Q. I believe it was, but I'm using it more as an
- 17 example so I can understand it. I have other
- 18 documents that were listed in a haphazard fashion.
- 19 So at this point I'm just trying to figure out what
- 20 steps you took in both collecting the documents and
- 21 listing them on your 4B.
- 22 A. Well let me answer the question this way: To
- 23 the extent that the documents existed at the company,
- 24 we did not take any steps to modify the way they
- 25 existed, and we produced documents reflecting as best

- 1 possible we could the way they existed at the
- 2 company.
- 3 Q. I'm asking whether or not you took additional
- 4 steps beyond that to contact the people whose
- 5 documents those were to make sure that the documents
- 6 were complete as maintained?
- 7 A. All right. What time period are we talking
- 8 about now?
- 9 Q. I'm talking about the Minnesota production, sir.
- 10 A. Okay. At the time of the Minnesota production,
- 11 as you well know, there were no employees of The
- 12 American Tobacco Company.
- 13 Q. Yeah. But those employees didn't die. They
- 14 were still in existence; correct?
- MS. YELENICK: Objection, form.
- 16 A. I don't know which of them are deceased or are
- 17 not deceased.
- 18 Q. Did you make some inquiry to find that out?
- 19 A. I have not made an inquiry to determine which
- 20 former employees of The American Tobacco Company are
- 21 now deceased.
- 22 Q. For instance, if you took documents out of Mr.
- 23 Sprinkle's file, did you contact Mr. Sprinkle and
- 24 say, "Mr. Sprinkle, is this a complete -- you know,
- 25 we've seen this document, it appears that it may have

- 1 some missing pages. Is this a complete copy of the
- 2 document?"
- 3 MS. YELENICK: Objection to form.
- A. To my knowledge, no such inquiry was necessary.
- 5 Q. Does that mean no such inquiry was made?
- 6 A. I'm not aware of any such inquiry because I
- 7 don't believe it was necessary.
- 8 Q. Can you tell me where this document was produced
- 9 from, whose file?
- 10 A. Again, I'm taking your representation that this
- 11 was produced as a document.
- 12 Q. I'm not certain it was.
- 13 A. Okay. Well then I would ask that your questions
- 14 not assume that.
- 15 Q. Well sir, my purpose isn't to say whether this
- 16 document --
- I mean I wanted to know whether this document
- 18 was complete. I believe when I went back and
- 19 requested the organizational charts, I did so from
- 20 the 4B indices, and made searches on the 4B indices
- 21 reflecting that. So I believe that this is complete,
- 22 but I can't state that with any certainty because the
- 23 fact of the matter is, if this document would have
- 24 been listed as four separate documents on a 4B index,
- 25 I also conducted searches both ahead of it and back

- 1 of it to try to figure out whether, in fact, it was a
- 2 document. We've got a document that I'll be more
- 3 than happy to show you later on where I actually had
- 4 to do all of that, and I'm going to ask you how come
- 5 it was produced in a haphazard fashion. But I'm not
- 6 trying to nail you on one document because I can
- 7 understand how one document can happen. I'm just
- 8 trying to ask for your generalized practice. That's
- 9 why I'm asking this question, because it's just a
- 10 general practice, so that when I read your documents
- 11 and I read your 4B, I have some idea of what I'm
- 12 looking at. And my people, obviously.
- 13 A. Okay. Is there a pending question? I'm sorry.
- 14 Q. Yeah. Well my understanding is that you don't
- 15 go back and ask people specifically whether this is
- 16 how they were kept or whether -- whether they're
- 17 complete. You take them as they were in the file and
- 18 make your best guesstimate as to whether they were or
- 19 weren't a complete document.
- 20 MS. YELENICK: Objection to form.
- 21 A. We produced documents as they exist in the file.
- 22 Q. So this is how this document existed in the
- 23 file, assuming that it correlates to the 4B entry;
- 24 correct?
- 25 A. Again, our practice is to produce documents as

- 1 they exist in the company's file. I don't know with
- 2 regard to the pages you have shown me what the
- 3 situation is, but that would be my best judgment,
- 4 is -- is that we produce documents as they existed in
- 5 the company's files.
- 6 Q. I'd like to turn to the first page, the first
- 7 substantive page of the document, the second actual
- 8 page of the document, and last three Bates numbers,
- 9 834.
- 10 A. Okay.
- 11 Q. This is an organizational chart for the research
- 12 and quality assurance department; correct?
- 13 A. That's what it says.
- 14 Q. Where was this department physically located at
- 15 American Brands in August of 1994?
- 16 A. This --
- 17 Q. Or this -- I'm sorry, there was a misstatement
- 18 in my question. Where was this department physically
- 19 located at American Tobacco Company in August of
- 20 1994?
- 21 A. The department of research and quality assurance
- 22 was located at the company's facilities in Chester,
- 23 Virginia.
- 24 Q. Could you please describe those facilities to
- 25 me, just basically the physical facilities?

- 1 A. Basically the extent of my knowledge at this
- 2 point is -- is --
- 3 I honestly can't describe it in any great
- 4 detail. It was a -- it was just a facility where --
- 5 where -- where R&D work was done.
- 6 Q. One building? Two buildings?
- 7 A. I honestly don't know the answer to that,
- 8 whether it was more than one building or not.
- 9 Q. Have you been to Chester, Virginia?
- 10 A. Yes, I have.
- 11 Q. Have you looked through these facilities?
- 12 A. I'm not sure what you mean by "looked through
- 13 these facilities."
- 14 Q. Have you physically walked around them?
- 15 A. I have -- I have -- I have been to the
- 16 Chester --
- 17 I was at the Chester facility and did walk
- 18 around.
- 19 Q. Okay. What does the building look like as you
- 20 come up to it?
- 21 A. I honestly don't remember any -- any precise
- 22 details. I believe it was a -- a --
- I don't want to speculate. I mean I just -- I
- 24 remember it being a building among hundreds of
- 25 buildings I have gone to in the course of my -- my

- 1 last five or 10 years. I mean, you know, I couldn't
- 2 describe this building to you right now.
- 3 Q. Was it in a compound? Were there buildings from
- 4 other companies surrounding it? Was it on a compound
- 5 by itself?
- 6 A. My understanding and my recollection is that at
- 7 the company's facilities in Chester, Virginia there
- 8 were three different locations. There were the
- 9 research -- the company's research and development,
- 10 R&QA facility, there was an administrative center,
- 11 and I believe there was the Hanmer, H-a-n-m-e-r,
- 12 Division, which was involved in manufacturing.
- 13 Q. The Hanmer Division manufactured reconstituted
- 14 tobacco?
- 15 A. That is my understanding.
- 16 Q. Were there any animal facilities at the Chester,
- 17 Virginia plant; that is, facilities in which lab
- 18 animals were maintained?
- MS. YELENICK: Objection, scope.
- 20 A. Not to my knowledge.
- 21 Q. Did you have a chance to physically walk around
- 22 the laboratories there at all?
- MS. YELENICK: Objection.
- 24 Q. Well that's a valid objection. I didn't ask the
- 25 foundational question.

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- 1 Were there laboratories at the Chester, Virginia
- 2 facility?
- 3 MS. YELENICK: I have an objection to
- 4 scope.
- 5 A. I'm -- I'm not quite clear what you mean by --
- 6 by "laboratories." I mean --
- 7 Q. Places where scientific equipment are held.
- 8 You'd know what scientific equipment is if you saw
- 9 it; right?
- 10 A. I guess in a broad sense. The answer to whether
- 11 there were scientific equipment would be -- would be
- 12 accurate.
- 13 Q. Okay. Do you know what kind of testing was done
- 14 at that facility?
- MS. YELENICK: Objection, scope.
- 16 A. I -- I would imagine whatever testing is
- 17 necessary for a department of research and quality
- 18 assurance to perform. And testing, I assume we're
- 19 talking about the product.
- 20 Q. Is that Chester, Virginia facility still in
- 21 existence?
- 22 A. It is not --
- 23 Trying to formulate the proper answer to this.
- 24 I am not aware whether any aspect of it is currently
- 25 in operation.

- 1 Q. Is that you don't know whether it is or is not?
- 2 A. I know that the -- the Hanmer Division was
- 3 operated for a period of time, but I don't know
- 4 whether it is currently operational or not.
- 5 Q. And as to the other facilities, the R&D and the
- 6 administrative center, those may or may not be
- 7 operated by Brown & Williamson as we sit here today?
- 8 A. My understanding is that they are not, to the
- 9 best of my knowledge right now. I'm not a hundred
- 10 percent sure, but that's to the best of my
- 11 understanding.
- 12 Q. And you think the Hanmer Division may be
- 13 operational, but you're not positive.
- 14 A. I believe it was operational for a time. I
- 15 don't know whether it still is operational. And
- 16 again, you know, The American Tobacco Company no
- 17 longer exists.
- 18 Q. At some point in time were the documents that
- 19 were in the R&D center, the research and quality
- 20 assurance center, transferred someplace else?
- 21 MS. YELENICK: Objection to form.
- 22 A. I'm not sure what you mean by "the documents"
- 23 and -- and "transfer." I mean --
- 24 Q. You understand that there were documents at the
- 25 research and quality assurance facility; correct?

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- 1 A. At -- at any point in time or --
- 2 Q. Well in August of 1994 --
- 3 A. Uh-huh.
- 4 Q. -- there were documents there; correct?
- 5 A. That's correct.
- 6 Q. At some point in time that facility was shut
- 7 down; is that your testimony?
- 8 A. That is correct.
- 9 Q. And some or part of that facility or the
- 10 function of that facility was transferred to Brown &
- 11 Williamson; correct?
- MS. YELENICK: Objection, form.
- 13 A. I'm not clear what the --
- 14 Could you he repeat the question? I'm sorry.
- 15 Q. Sure.
- 16 At some point in time --
- 17 A. Uh-huh.
- 18 Q. -- that facility, the ownership of that facility
- 19 was given to Brown & Williamson; correct?
- 20 A. That's correct.
- 21 Q. Now there were certain documents in existence in
- 22 that facility in August of 1994; correct?
- 23 A. That is true.
- 24 Q. What happened to those documents?
- 25 A. The documents at the --

- 1 Q. Let's just talk about the R& -- I'm sorry.
- 2 Let's just talk about the quality assurance
- 3 department for right now.
- 4 A. Okay. Could you -- I'm sorry. Could you repeat
- 5 your question?
- 6 Q. Sure. What happened to the research and
- 7 quality assurance documents after August of 1994?
- 8 A. I'm not sure what you mean by "after August of
- 9 1994."
- 10 Q. Well there was a sale after August of 1994 --
- 11 A. That's correct.
- 12 Q. -- and the facility was shut down sometime in
- 13 August of 1994, after August of 1994. So what
- 14 happened to the documents that were in existence as
- 15 of August of 1994 subsequently?
- 16 A. The documents that existed at the department of
- 17 research and quality assurance at the time of the
- 18 sale were reviewed.
- 19 Q. When were they reviewed?
- 20 A. They were reviewed shortly after the sale.
- 21 Q. Okay. Now I need to clarify what dates you're
- 22 using when you say "the sale." What dates are you
- 23 using? Because I understand there's two dates,
- 24 there's a sale date and then there's the actual
- 25 merger date, I think, pending some regulatory

- 1 requirements. So what date are you talking about?
- 2 A. I mean whatever date is subsumed within your
- 3 question. The date of the sale, I believe, was in
- 4 December of 1994.
- 5 Q. So at some point prior to December of 1994, the
- 6 documents in the R&D facility were reviewed; correct?
- 7 A. Not prior.
- 8 Q. Okay. After December of 1994?
- 9 A. That's my understanding.
- 10 Q. Were those documents reviewed at any time prior
- 11 to the sale? And when I'm talking here -- well no,
- 12 at any time prior to the sale in December of 1994 by
- 13 anyone?
- 14 A. In December of 1994 were they reviewed?
- 15 Q. Before December of 1994.
- 16 MS. YELENICK: Objection, beyond the scope.
- 17 A. By?
- 18 Q. By anyone.
- 19 A. By anyone.
- 20 To the extent that any documents at any of
- 21 American Tobacco's facilities were called for by
- 22 document requests, those documents would have been
- 23 reviewed.
- 24 Q. Okay. Is it your understanding that the
- 25 documents at the R&D location in Chester, Virginia

- 1 had been reviewed prior to December of 1994 for
- 2 previous litigation?
- 3 A. It is my understanding that prior to December
- 4 1994, to the extent that materials would be called
- 5 for by pending document requests in a given case,
- 6 that documents regarding those matters, regardless of
- 7 where at The American Tobacco's facilities they were,
- 8 would have been reviewed.
- 9 Q. And were documents in the R&D facility part of
- 10 those documents? Were there documents there that had
- 11 been reviewed previously?
- 12 A. I believe that is the case. I can't talk about
- 13 this particular document.
- 14 Q. Was there any review of those documents
- 15 undertaken as part of Brown & Williamson's due
- 16 diligence?
- 17 A. I'm not sure what you mean by "due diligence."
- 18 Q. Do you understand what happens usually in the
- 19 typical corporate sale of assets?
- 20 A. Not really. Again, I'm not a corporate lawyer.
- 21 Q. Typically what happens, and I believe there's
- 22 been some testimony in the Brown & Williamson
- 23 deposition, that a due diligence is undertaken; that
- 24 is, accountants or whoever Brown & Williamson deems
- 25 desirable or required will come in and actually look

- 1 physically at the company's documents before
- 2 completing the sale.
- 3 A. I -- I am not aware of anything like that.
- 4 Q. So as far as your --
- 5 As far as you know, B&W didn't do any due -- due
- 6 diligence review of documents at the research center;
- 7 correct?
- 8 A. That's not what I said. I am not personally
- 9 aware of any activities that Brown & Williamson would
- 10 have taken along those regards.
- 11 Q. Okay. But you understand that American Tobacco
- 12 would have been well aware that somebody from the
- 13 outside is coming in to look at its documents; right?
- 14 A. I have no knowledge about those matters.
- 15 Q. So you as a representative of The American
- 16 Tobacco Company can't tell me whether or not Brown &
- 17 Williamson in fact did a -- did a due diligence
- 18 review of the R&D documents; correct?
- MS. YELENICK: That's beyond the scope.
- 20 A. I don't know --
- I have no knowledge with regard to that. If
- 22 anyone on behalf of Brown & Williamson has said that
- 23 that took place, then I have no reason to believe
- 24 that that is not the case.
- 25 Q. Okay. You said after the sale a review of the

- 1 documents in the R&D department at Chester, Virginia
- 2 was undertaken; correct?
- 3 A. That's correct.
- 4 Q. Who undertook that review?
- 5 A. The review was undertaken by attorneys and
- 6 persons working at the attorneys' direction.
- 7 Q. Okay. What attorneys?
- 8 MS. YELENICK: Objection, instruct you not
- 9 to answer.
- 10 MR. O'FALLON: So again you're not going to
- 11 tell me what attorneys went in there to look at
- 12 documents.
- MS. YELENICK: That's correct.
- MR. O'FALLON: You think that in some way
- 15 that invokes the attorney opinion part of work
- 16 product?
- 17 MS. YELENICK: Counsel, my objection speaks
- 18 for itself.
- MR. O'FALLON: Just trying to clarify it.
- 20 When we argue this motion before the court, I guess I
- 21 just want to understand exactly why you think that's
- 22 work product, that fact.
- MS. YELENICK: Objection stands, counsel.
- 24 BY MR. O'FALLON:
- 25 Q. Do you know whether American Tobacco kept a list

- 1 of the attorneys that came in to look at documents at
- 2 the R&D facility?
- 3 A. I don't know.
- 4 Q. Do you --
- 5 Did the R&D facility have a sign-in sheet when
- 6 you had to come into the facility, that you needed to
- 7 sign in?
- 8 A. When?
- 9 Q. During the time that the document review was
- 10 conducted after December of 1994.
- 11 A. I'm trying to remember if there was or was not a
- 12 sign-in sheet. I know there were very strict
- 13 security measures in place.
- 14 Specifically on the issue of a sign-in sheet, I
- 15 don't know. It may well be that there was one, but I
- 16 don't know for a fact.
- 17 Q. Were you required to notify American Tobacco
- 18 precisely what individuals would be coming to visit
- 19 their facilities on any given day?
- 20 A. When you say "you," you're now talking about me
- 21 personally?
- 22 Q. I'm talking about you, Larry Savell.
- 23 A. I was not required to -- to do that. I don't
- 24 know whether others did that. I would suspect they
- 25 might have.

- 1 Q. Okay. So it's entirely possible that attorneys
- 2 for Chadbourne & Parke had to tell American Tobacco
- 3 in advance who was coming in to look at their
- 4 documents; correct?
- 5 MS. YELENICK: Objection, speculation.
- 6 A. Again I -- I don't -- I don't want to speculate
- 7 on that.
- 8 Q. Okay. And you physically have been at the
- 9 Chester, Virginia plant.
- 10 A. Yes, that was my testimony.
- 11 Q. And did you have to physically sign in when you
- 12 arrived?
- 13 A. I don't recall specifically whether I had to
- 14 sign in. As I indicated previously, at that time
- 15 there were very significant security measures in
- 16 place. There may have been a sign-in sheet, but I
- 17 don't remember specifically whether there was or not.
- 18 Q. When you say "significant security measures,"
- 19 what do you mean? Describe them.
- 20 A. My recollection is there were guards on the
- 21 premises; that, as I recall, people's bags had to be
- 22 searched to make sure that nothing was being
- 23 removed. Whatever steps were necessary to assure
- 24 that materials were being maintained were taken.
- 25 Q. Well, you know, it doesn't help for you to make

- 1 those kind of broad statements.
- 2 A. That's my understanding.
- 3 Q. I needs facts. I need facts.
- 4 You talked about guards, you talked about
- 5 searches being made of handbags. Anything else?
- 6 A. Uh-huh.
- 7 Q. Was there electronic surveillance?
- 8 A. I don't know for a fact whether there was or
- 9 there was not. I mean the nature of electric
- 10 surveillance, to some degree it's not obvious. You
- 11 know, I -- I believe there were a number of measures
- 12 in place. The ones I've identified to you are the
- 13 ones I remember most clearly. Obviously, you know,
- 14 you had to have, as I recall, identification passes
- 15 or some approval to get onto the -- the premises.
- 16 A number of security measures were in place, the
- 17 goal being to prevent anybody from removing anything.
- 18 Q. So you had to be given an identification pass;
- 19 correct?
- 20 A. That is my recollection.
- 21 Q. So somewhere there ought to be a record as to
- 22 who's been given identification passes; correct?
- MS. YELENICK: Objection, form.
- 24 A. I mean record maintained by whom?
- 25 Q. American Tobacco Company, the company you're

- 1 speaking for here today.
- 2 A. Well bear in mind that The American Tobacco
- 3 Company has ceased to exist.
- 4 Q. Are you saying that those documents then ceased
- 5 to exist?
- 6 A. No, I did not say that at all.
- 7 MS. YELENICK: Objection.
- 8 Q. So my point is, fairly tight security measures
- 9 were taken, correct?
- 10 A. Tight security measures were taken.
- 11 Q. And somewhere there should be documentation
- 12 about who visited that plan when.
- MS. YELENICK: Objection, speculation.
- 14 A. I don't know what documents were or were not
- 15 created at that time.
- 16 Q. But The American Tobacco Company would; wouldn't
- 17 they?
- 18 MS. YELENICK: Objection.
- 19 A. I -- I don't know that.
- 20 Q. But The American Tobacco Company would know
- 21 that; right?
- 22 A. I --
- 23 Q. Does that mean The American Tobacco Company does
- 24 not know it, or you, Larry Savell, do not know it?
- 25 A. Your questions have been premised on following

- 1 the sale. Following the sale these were -- I mean
- 2 they were no longer American Tobacco Company
- 3 facilities. I'm not sure --
- 4 I'm not following your question.
- 5 Q. Okay. Well then let me go back. Is it --
- 6 Are you telling me that prior to the sale to
- 7 Brown & Williamson, knowing that litigation was
- 8 pending, knowing that there was a
- 9 retention-of-documents order, that no one on behalf
- 10 of The American Tobacco Company went through and made
- 11 sure that all documents were retained?
- 12 MS. YELENICK: Objection, mischaracterizing
- 13 testimony.
- 14 A. That's not --
- I mean I've testified at length earlier today on
- 16 how orders such as the Castano order, that they were
- 17 disseminated and that they were implemented. Your --
- 18 your question assume facts --
- 19 Q. But you wanted to talk about the ending of the
- 20 question, and that's what I'm tying to try to talk
- 21 about. I want to know what happened when this
- 22 company was transferred from one to the other.
- Now it's my understanding that no document
- 24 review was conducted at this company or the
- 25 facilities of The American Tobacco Company prior to

- 1 the sale.
- 2 A. That's not what I testified to.
- 3 MS. YELENICK: Objection,
- 4 mischaracterizing.
- 5 Q. Okay. Okay. So there was a document production
- 6 that took place prior to the sale that had to do with
- 7 Minnesota.
- 8 MS. YELENICK: Objection to form.
- 9 A. I don't think I said that either.
- 10 Q. Well I'm asking you --
- 11 A. We're confusing all kinds of --
- 12 Q. -- the question, sir.
- 13 A. All right.
- 14 Q. I'm asking the question.
- 15 A. I think we're confusing a variety of things.
- 16 Q. Well one of us is.
- 17 A. Well I mean, unless my recollection is mistaken,
- 18 there were no discovery requests in this case served
- 19 until well into 1995. I believe it was -- it may
- 20 have been -- it may have been June or July. I mean
- 21 is -- is your recollection different than that?
- 22 Q. No, it's not different than that.
- 23 A. Okay.
- 24 Q. But you understand that when you're sued in a
- 25 case like this, you have certain obligations about

- 1 retaining documents; correct?
- 2 A. Company has complied with all of its
- 3 obligations.
- 4 Q. And the company was under a specific document-
- 5 retention order in the Castano case at the time of
- 6 the sale; correct?
- 7 A. And as I testified, we complied with that.
- 8 Q. Well yeah. But you don't have any specifics,
- 9 and that's what I'm going to try to get into now, is
- 10 the specifics of how exactly that document retention
- 11 and transfer was done. Okay? So that's what we're
- 12 going to be talking about.
- Now what law firms undertook this document
- 14 review at the Chester, Virginia location after
- 15 December of 1994?
- 16 A. It's my understanding that Chadbourne & Parke
- 17 was involved in that.
- 18 Q. Any others?
- 19 A. My understanding is that King & Spalding was
- 20 involved in that.
- 21 Q. Any others?
- 22 A. Trying to think.
- 23 With regard to that particular facility, I'm --
- 24 I'm not sure that any other law firms were involved.
- 25 Q. Was Leonard, Street & Deinard involved in that

- 1 particular review?
- 2 A. Not to my knowledge, in terms of physically
- 3 being there.
- 4 Q. When did this review you're talking about take
- 5 place at the Chester, Virginia facility?
- 6 A. My understanding is that the review subsequent
- 7 to the sale was conducted shortly after the sale.
- 8 Q. And how long did that review take? In other
- 9 words, I'm trying to get a timeframe.
- 10 A. Uh-huh. I -- I honestly don't remember
- 11 precisely. I believe that steps were taken in
- 12 January and February of -- of 1995.
- 13 Q. Were all the documents at the Chester, Virginia
- 14 facility reviewed at that time?
- 15 A. In January and February of --
- 16 Q. Right.
- 17 A. Again, I don't know precisely whether the review
- 18 began and when it precisely ended. My understanding
- 19 is that the company's files existing at that location
- 20 were reviewed in that -- in that timeframe.
- 21 Q. And what was physically done with the documents
- 22 from that facility?
- 23 A. They were reviewed.
- 24 Q. Well I know they were reviewed, but ultimately
- 25 where did all the documents from that facility go?

- 1 A. When precisely?
- 2 Q. Any time after that.
- 3 Are they still in existence in Chester,
- 4 Virginia? If I drive to Chester, Virginia today and
- 5 go to what was The American Tobacco Company facility,
- 6 will I find those documents, all of them?
- 7 A. No.
- 8 Q. Okay. Where are those documents as we sit here
- 9 today?
- 10 A. My understanding is that certain of the
- 11 documents were retained by Brown & Williamson
- 12 personnel and are either maintained at that facility,
- 13 if it is indeed still in operation -- again I'm not
- 14 sure about that -- or are maintained at other
- 15 facilities.
- 16 Q. Do you know what other facilities?
- 17 A. I believe that documents relating to production
- 18 matters would be maintained at production facilities
- 19 of Brown & Williamson.
- 20 Q. And when you say "production matters," what
- 21 you're talking about is the physical production of
- 22 cigarettes; right?
- 23 A. That's my understanding.
- 24 Q. Manufacturing, so to speak.
- 25 A. That's my understanding.

- 1 Q. Okay. And what about the non-production
- 2 documents?
- 3 A. Well my understanding, just to speak a little
- 4 more generally, is that those documents necessary to
- 5 continue the business were retained by Brown &
- 6 Williamson personnel, and whenever they needed to --
- 7 wherever they needed to use those documents, then
- 8 those documents would have been maintained at
- 9 whatever location that was.
- 10 Q. Okay. What about any other documents?
- 11 A. Documents which related to any materials which
- 12 needed to be retained were retained and are now in a
- 13 warehouse or in Chadbourne's offices.
- 14 Q. Okay. And who decided what needed to be
- 15 retained and what didn't need to be retained?
- 16 A. Attorneys.
- 17 Q. What was done with documents that either weren't
- 18 shipped to Brown & Williamson or weren't determined
- 19 to be necessary to retain, what were done with those
- 20 documents?
- 21 A. Documents which were not retained by Brown &
- 22 Williamson and were not determined to be responsive
- 23 to any pending requests, to any obligation of the
- 24 company, be it through court order or whatever, for
- 25 any business purpose that was required to be kept,

- 1 for any litigation purpose, broadly defined, those
- 2 documents which under no reading of any obligation of
- 3 the company to maintain them under any authority,
- 4 those documents were not retained.
- 5 Q. What was done with them?
- 6 A. Those documents which met the criteria that I've
- 7 described were destroyed.
- 8 Q. And was a listing made of those documents prior
- 9 to their destruction?
- 10 A. That may be work product.
- 11 Q. The fact of the list is what I'm asking for.
- 12 Was a list done?
- MS. YELENICK: You can answer that
- 14 question.
- 15 A. I believe that a list of materials that were
- 16 retained -- that were not retained -- I'm sorry.
- 17 Could you repeat your question?
- 18 Q. Certainly.
- 19 Was a list of the materials not retained made
- 20 prior to destruction?
- 21 A. I believe a list reflecting materials that were
- 22 not maintained was made.
- 23 Q. Has that list been produced?
- 24 A. Where?
- 25 Q. In Minnesota.

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- 1 A. To my knowledge it has not been.
- 2 Q. Is that list listed on a privilege log anywhere?
- 3 A. To my knowledge it has not been listed on our
- 4 privilege log to date.
- 5 Q. Is that document in the pipeline for privilege
- 6 review?
- 7 A. Sitting here today, I do not know the answer to
- 8 that question.
- 9 Q. Where physically is that document at?
- 10 A. Well you're assuming it's one document.
- 11 Q. Is it more than one document?
- 12 A. It may be. I -- I don't know for a fact if it's
- 13 one or more.
- 14 I believe that the list or lists you are talking
- 15 about is maintained at Chadbourne & Parke.
- 16 Q. And a list of all the files retained by
- 17 Chadbourne & Parke from the Chester, Virginia R&D
- 18 facility, was that list also made?
- 19 MS. YELENICK: Objection to form.
- 20 Q. Was a list also made of all documents retained
- 21 by Chadbourne & Parke from the Chester, Virginia R&D
- 22 facility?
- 23 MS. YELENICK: Objection, retained by
- 24 Chadbourne & Parke?
- 25 Q. I believe the testimony was that certain

- 1 documents were passed on to B&W and that certain
- 2 documents were retained by Chadbourne & Parke.
- 3 A. Certain documents currently exist at Chadbourne
- 4 & Parke.
- 5 Q. Okay. They were retained on behalf --
- 6 They were retained for the purposes of this
- 7 litigation from The American Tobacco Company files;
- 8 correct?
- 9 A. Well they were retained in connection with the
- 10 procedures we've just -- we just talked about.
- 11 Q. Right. And that's the procedures I'm
- 12 addressing. I don't know why we're into this
- 13 semantic game here.
- 14 A. Could you please repeat --
- 15 Q. What I'm asking for --
- 16 As I understand it, there's three categories of
- 17 documents. And correct me if I'm wrong. There's
- 18 those documents that were destroyed, there's those
- 19 documents retained by Chadbourne & Parke, and there
- 20 are those documents retained by B&W.
- 21 A. That's right.
- 22 Q. Was there a listing made of those documents
- 23 retained by Chadbourne & Parke?
- 24 A. There is a listing reflecting the documents, but
- 25 not to that level of detail.

- 1 Q. What level of detail do you go to? And again,
- 2 I'm just asking for objective information.
- 3 A. We're talking about the documents that were
- 4 retained --
- 5 Q. By Chadbourne & Parke; correct?
- 6 A. I believe there is a -- well, I'm --
- 7 I'm concerned that some of this may cross into
- 8 work product.
- 9 Q. Again I'm just asking for objective
- 10 information. I'm not asking for any attorney work
- 11 product.
- 12 A. No, but objective information can be
- 13 privileged --
- 14 Q. Okay.
- 15 A. -- depending on what the information is.
- 16 Q. Well let me just break it down and maybe this
- 17 will help you refresh your recollection.
- Were the documents stored in boxes?
- 19 A. Yes.
- 20 Q. Did the boxes have some notation on them as to
- 21 where the files came from; in other words, you know,
- 22 X's office, Y's office, G department?
- 23 MS. YELENICK: Objection, that is work
- 24 product.
- 25 Q. American Tobacco would certainly know that

- 1 information; right?
- 2 A. American Tobacco doesn't exist.
- 3 Q. Well is that going to be your answer to all
- 4 these questions, that since American Tobacco doesn't
- 5 exist, that the sum total of American Tobacco's
- 6 knowledge sits solely in the minds of American
- 7 Tobacco's attorneys and all that information is going
- 8 to be protected by work product? Because if so, I
- 9 need to know that.
- 10 MS. YELENICK: Counsel, your question was
- 11 "retained by Chadbourne."
- MR. O'FALLON: Absolutely.
- MS. YELENICK: Okay.
- 14 Q. But they were collected from The American
- 15 Tobacco facility; correct?
- 16 A. I'm sorry, that was --
- 17 Q. They were collected from the American Tobacco
- 18 facility; right?
- 19 A. The American --
- 20 The documents that Chadbourne & Parke retains
- 21 were obtained from American Tobacco facilities,
- 22 correct.
- 23 Q. And those boxes, as they were being parceled up
- 24 to these various -- I don't want call them piles, but
- 25 these various locations they were going to be at,

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- 1 some identifiers were put on them as to where they
- 2 were from; correct?
- 3 MS. YELENICK: By whom?
- 4 MR. O'FALLON: By whoever was collecting
- 5 the documents.
- 6 A. By anyone?
- 7 Q. Sure.
- 8 MS. YELENICK: That's work product.
- 9 MR. O'FALLON: So you're -- so you're going
- 10 to take the position that the physical location of
- 11 documents at American Tobacco's facility prior to the
- 12 time that B&W took possession of that facility is
- 13 work product.
- 14 MS. YELENICK: Objection, mischaracterizing
- 15 his testimony.
- MR. O'FALLON: Well I'm -- I'm really
- 17 trying to characterize your objection. You're the
- 18 one's telling him not to answer. So --
- 19 MS. YELENICK: If I can respond
- 20 directly, --
- 21 MR. O'FALLON: Well then -- then respond.
- MS. YELENICK: -- my objection relates to
- 23 your question about the marking on the box.
- 24 MR. O'FALLON: The physical act of marking
- 25 the box, or the information that then exists on the

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- 1 box once it's marked?
- 2 MS. YELENICK: The entity which put the
- 3 information on the box.
- 4 MR. O'FALLON: Are you saying that there is
- 5 some special lawyer-like function that goes into
- 6 physically marking on a box a location of a file,
- 7 physical location of a file?
- 8 MS. YELENICK: That area is encompassed by
- 9 work product, yes.
- 10 MR. O'FALLON: It is.
- MS. YELENICK: Yes. Yes.
- MR. O'FALLON: There's some attorney
- 13 opinion that goes into all of that?
- MS. YELENICK: Talking about work product,
- 15 counsel.
- MR. O'FALLON: There's something that no
- 17 one coming in off the street couldn't figure out by
- 18 themselves?
- MS. YELENICK: The objection stands,
- 20 counsel.
- 21 MR. O'FALLON: Just curious as to how --
- MS. YELENICK: Reframe your question.
- MR. O'FALLON: I'm just curious as to how
- 24 you're going to present this to the court.
- 25 BY MR. O'FALLON:

- 1 Q. What does the listing maintained by Chadbourne &
- 2 Parke of the documents retained by Chadbourne & Parke
- 3 contain concerning physical objective information
- 4 about the documents?
- 5 MS. YELENICK: Work product. Instruct you
- 6 not to answer.
- 7 Q. Do you put file flames -- do you --
- 8 Is there a reflection of the file names that are
- 9 retained by Chadbourne & Parke?
- 10 MS. YELENICK: You can answer that
- 11 question.
- 12 A. Could you repeat it, please?
- 13 Q. Sure.
- 14 You've testified that certain of the ATC
- 15 documents from the Chester, Virginia plant were
- 16 retained by Chadbourne & Parke, and you've testified
- 17 that there has been a listing of some type --
- 18 A. Uh-huh.
- 19 Q. -- made of those documents. Does that listing
- 20 include the file name?
- 21 A. I am concerned that the content of any lists
- 22 created by attorneys is work product.
- 23 Q. Are you refusing to answer, sir?
- MS. YELENICK: If you're concerned, I
- 25 instruct you not to answer.

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- 1 THE WITNESS: I am concerned about that.
- 2 MR. O'FALLON: Okay. So the only way I'm
- 3 going to get that objective information is to go to
- 4 the judge and ask for that to be produced. Is that
- 5 your basic stance here?
- 6 MS. YELENICK: Objection, counsel.
- 7 MR. O'FALLON: I just want to be clear. I
- 8 mean if he's not going to answer the question, I
- 9 either have to compel him to answer or I have to
- 10 physically get the list.
- 11 A. I am concerned, as any attorney would be, about
- 12 disclosing privileged information.
- 13 Q. Well we might as well get this all out, because
- 14 I'm -- we'll present it all to the court in one fell
- 15 swoop. There's no reason in holding back here.
- 16 A. You can make whatever threats you want.
- 17 Q. It's not a threat, sir.
- 18 A. I'm just telling you.
- 19 Q. It's absolutely not a threat. If we have to go
- 20 to it, we'll go to it. I just want to have a
- 21 complete record so we have a complete record when we
- 22 go. And it's --
- 23 It's your position as an attorney for American
- 24 Tobacco that the objective information contained on
- 25 the list made by Chadbourne Parke of documents

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- 1 retained by Chadbourne Parke on behalf of American
- 2 Tobacco for production in litigation potentially is
- 3 covered by the work-product privilege.
- 4 MS. YELENICK: Mischaracterization of the
- 5 objection. The objection stands.
- 6 MR. O'FALLON: There's a question pending.
- 7 THE WITNESS: Do you instruct me not to
- 8 answer?
- 9 MS. YELENICK: Yes.
- 10 THE WITNESS: Okay.
- 11 Q. Where is that list located?
- 12 MS. YELENICK: Objection.
- 13 Q. The Chadbourne & Parke list or lists.
- 14 THE WITNESS: Can I answer that?
- MS. YELENICK: Yes.
- 16 A. At Chadbourne & Parke.
- 17 Q. Who has access to that list?
- 18 A. Chadbourne & Parke attorneys.
- 19 Q. How about attorneys for Leonard, Street &
- 20 Deinard?
- 21 A. I would imagine they do.
- 22 Q. You don't know?
- 23 A. I assume they do. Yeah, that's --
- 24 Q. Was there also a list made of documents sent to
- 25 Brown & Williamson?

- 1 A. Not to my knowledge.
- 2 Q. Now you said this review process was done with
- 3 King & Spalding; correct?
- 4 A. They were involved.
- 5 Q. At the time King & Spalding did not represent
- 6 American Tobacco Company; correct?
- 7 A. That's my understanding.
- 8 Q. They would have been there as representatives of
- 9 B&W; correct?
- 10 MS. YELENICK: May call for a legal --
- 11 legal conclusion, counsel.
- 12 MR. O'FALLON: Calls for a fact. They
- 13 either were or they weren't.
- MS. YELENICK: Well --
- 15 Q. Okay. Well let's just clarify.
- 16 As far as you know, King & Spalding was not
- 17 representing The American Tobacco Company during this
- 18 document review.
- 19 A. This document review occurred after the sale.
- 20 It's my understanding that King & Spalding was there
- 21 on behalf of -- of a client.
- 22 Q. And that client was not American Tobacco;
- 23 correct?
- MS. YELENICK: Objection.
- 25 A. I -- I don't know the nature of their

- 1 representation specifically at that point in time.
- 2 That was a point in time prior to the merger.
- 3 Q. And you can't tell me whether they were
- 4 representing American Tobacco Company or not at that
- 5 point in time.
- 6 A. I -- I cannot -- I cannot comment on what
- 7 another law firm was doing.
- 8 Q. Wouldn't you want to have that all clarified,
- 9 though, before you went in, to make sure you retained
- 10 whatever privilege that you need to assert? Wouldn't
- 11 you --
- 12 MS. YELENICK: Objection.
- 13 Q. -- want to be sure that you knew who that law
- 14 firm was representing when they were undertaking a
- 15 review of your client's documents?
- 16 A. You're asking me for a legal conclusion?
- 17 Q. No. I'm asking you whether that's something you
- 18 would want to know.
- MS. YELENICK: Objection, argumentative.
- 20 Q. How about you as American Tobacco, would you
- 21 want to make sure that only your attorneys were
- 22 looking at your documents?
- 23 A. My understanding is that King & Spalding was
- 24 involved in this process in connection with their
- 25 representation of a client, and that all applicable

- 1 privileges involved in this process to any degree
- 2 were maintained at all times.
- 3 Q. What client?
- 4 A. I believe -- I mean I don't --
- 5 THE WITNESS: Can I answer that question?
- 6 MS. YELENICK: Objection as -- as to
- 7 vagueness.
- 8 Want to repeat the question, counsel?
- 9 MR. O'FALLON: I don't think vagueness
- 10 requires you not to answer, so --
- 11 A. Could you repeat the question?
- MS. YELENICK: If it's not understandable.
- 13 Q. Yeah. What client?
- MS. YELENICK: What client what?
- 15 Q. It's a two-word question. What client was King
- 16 & Spalding representing?
- 17 THE WITNESS: Can I answer that question?
- 18 MS. YELENICK: To the extent you know, yes.
- 19 A. I don't know specifically. My understanding
- 20 would be they represented Brown & Williamson which
- 21 had purchased The American Tobacco Company.
- 22 Q. Did King & Spalding have access to the list of
- 23 documents that you created for retention at
- 24 Chadbourne Parke?
- 25 A. I'm not clear on your question. You're asking

- 1 if King & Spalding at that time had access to the
- 2 list maintained at Chadbourne?
- 3 Q. The --
- 4 Well I assume the list was generated in part at
- 5 the Chester, Virginia plant, but if that's not true,
- 6 then say so.
- 7 MS. YELENICK: Counsel, that may call for a
- 8 legal conclusion.
- 9 MR. O'FALLON: I don't see anything legal
- 10 about it.
- 11 MS. YELENICK: Sure.
- 12 A. I'm sorry. Could you repeat the question?
- 13 Q. Certainly.
- 14 Did King & Spalding have access to that list
- 15 that Chadbourne Parke created of documents retained
- 16 by Chadbourne Parke?
- 17 MS. YELENICK: Same objection.
- 18 THE WITNESS: Can I answer that question?
- MS. YELENICK: Yes.
- 20 A. My understanding is that King & Spalding was
- 21 involved in the creation of any such list.
- 22 Q. So they were able to see the information
- 23 contained in that list; correct?
- 24 A. Again, I don't know when precisely whatever list
- 25 you're referring to was or was not created. They

- 1 were involved in the process of -- of reviewing the
- 2 documents with us.
- 3 Q. Let's just be real clear about this.
- 4 A. Sure.
- 5 Q. You created the list; didn't you?
- 6 A. Me personally?
- 7 Q. Your law firm created the list.
- 8 A. We kept --
- 9 We maintained a record of -- of what we found.
- 10 Q. You created the list; correct?
- 11 A. That -- that's --
- 12 That's me now as Chadbourne & Parke.
- 13 Q. Right.
- 14 A. We -- we maintained --
- MS. YELENICK: Objection to form.
- 16 A. Chadbourne & Parke maintained a record of -- of
- 17 the materials that were being retained.
- 18 Q. You made the list; correct?
- MS. YELENICK: Objection to form.
- 20 A. I just answered the question.
- 21 Q. You certainly know when the list was made; don't
- 22 you?
- 23 A. I don't remember specifically when the list was
- 24 made. I know that records were maintained of -- of
- 25 what was done.

- 1 Q. If you wouldn't know, who would?
- 2 A. I'm not saying I don't know something. I'm
- 3 saying that records were main -- record --
- 4 At the time the work was done, a -- a record
- 5 was -- was created of the work that was done.
- 6 Q. When was the list finalized for the Chester,
- 7 Virginia facility?
- 8 A. Whenever the -- the review was complete.
- 9 Q. When was that?
- 10 A. I don't remember specifically when it was.
- 11 Q. Approximately.
- 12 A. I believe this was early in 1995 that the review
- 13 was -- was complete and -- and -- and a record of the
- 14 results of the review was maintained.
- 15 Q. You -- you act like this -- like this -- you're
- 16 guessing about everything. You were the person
- 17 responsible for doing this; weren't you?
- 18 A. I'm not -- I'm not --
- 19 MS. YELENICK: Objection to form.
- 20 A. I'm not guessing. I am trying to avoid any
- 21 speculation whatsoever.
- 22 Q. You're hedging every -- every answer you give,
- 23 sir.
- 24 A. All I'm trying to do is give you --
- MS. YELENICK: Objection to form.

- 1 A. All I'm trying to do is give you the most
- 2 accurate information I have. I don't want to
- 3 speculate and say something which is incorrect. I am
- 4 trying to tell you, to the best of the information
- 5 that I have, that at the time of this review, records
- 6 of the result of the review were created and
- 7 maintained.
- 8 Q. So approximately at or about or around February
- 9 of 1995, a list of the documents retained by
- 10 Chadbourne Parke was in existence.
- 11 A. Now you're talking about a list of the
- 12 documents.
- 13 Q. Okay. You know, again, we can do this the easy
- 14 way or the hard way.
- 15 A. I'm trying to be accurate.
- 16 Q. But if you want to do it the hard way, we can do
- 17 it the hard way. That's fine.
- 18 Here we go: On or around February of 1995, a
- 19 list of the documents retained by Chadbourne & Parke
- 20 from The American Tobacco Company files in the
- 21 Chester, Virginia facility was in existence;
- 22 correct?
- MS. YELENICK: Objection to form.
- 24 A. A record of materials retained was maintained.
- 25 You're -- you're talking about a list of documents.

- 1 I am not aware of the existence of a list of
- 2 documents as such.
- 3 Q. Okay. Your words are "records of materials
- 4 retained." Define what you mean by "records of
- 5 materials retained."
- 6 A. I'm talking about a record of materials that
- 7 were retained as opposed to a document-by-document
- 8 list.
- 9 Q. And how was that records of materials maintained
- 10 constructed? What kind of information was reflected
- 11 about the records maintained?
- MS. YELENICK: Again, this may get into
- 13 work product.
- 14 A. That's my --
- MS. YELENICK: If you want to reframe your
- 16 question.
- MR. O'FALLON: No, I don't.
- 18 A. My concern is that it does get into work
- 19 product.
- 20 Q. Well --
- 21 MS. YELENICK: Question as framed is
- 22 objectionable.
- 23 Q. -- give me something that doesn't involve work
- 24 product. Give me what you can about that list that
- 25 you don't believe involves work product, and we'll

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- 1 proceed from there.
- 2 MS. YELENICK: Counsel, that's not the
- 3 right way of proceeding. Objection.
- 4 MR. O'FALLON: Well you want to show me the
- 5 rule that says that's not the right way of
- 6 proceeding?
- 7 MS. YELENICK: Objection to form.
- 8 MR. O'FALLON: You want to show me the case
- 9 law that says that's not the right way?
- 10 MS. YELENICK: Objection.
- MR. O'FALLON: Do you have a case that says
- 12 that, ma'am?
- MS. YELENICK: Objection to form, counsel.
- MR. O'FALLON: Okay. Answer.
- THE WITNESS: Okay. Would you repeat the
- 16 question, please?
- 17 MR. O'FALLON: At some point I'm putting
- 18 you under oath. You're answering as much as he is at
- 19 this point.
- 20 (Record read by the court reporter.)
- MS. YELENICK: Objection, work product.
- 22 BY MR. O'FALLON:
- 23 Q. Give me all non-work-product-protected material
- 24 contained in that records of materials retained.
- MS. YELENICK: Objection. Assuming there

- 1 is any non-work-product component.
- 2 MR. O'FALLON: Ma'am, objection requires
- 3 you to state your objection, and then if you've got a
- 4 privilege objection, you just tell him not to
- 5 answer. I don't need a speaking objection. If you
- 6 want to talk and testify, I'm more than happy to put
- 7 you under oath and we can take your deposition.
- 8 Okay?
- 9 MS. YELENICK: Objection stands, Dan.
- MR. O'FALLON: Please answer then.
- MS. YELENICK: Instruct you not to answer.
- MR. O'FALLON: Fine.
- 13 Q. Is it your testimony that there's absolutely no
- 14 information on that list that is not protected by
- 15 work product?
- MS. YELENICK: You can answer that
- 17 question.
- 18 A. I --
- 19 We are talking now about whatever was placed on
- 20 the outside of boxes. Is that what we're talking
- 21 about?
- 22 Q. We're talking about --
- 23 You know, once again you -- you changed the
- 24 entire inquiry.
- 25 A. I'm trying to understand what we're talking

- 1 about here.
- 2 Q. Well I really don't think that's at all
- 3 confusing.
- 4 A. It's confusing to me.
- 5 Q. Well it shouldn't be; I'm using your words. You
- 6 talked about a records of materials retained.
- 7 A. Right.
- 8 Q. You said you wanted to clarify to me that it
- 9 wasn't a list, that what it was was records of
- 10 materials retained, your words.
- 11 A. Right.
- 12 Q. Okay. Is it your testimony that there was no
- 13 non-privileged information on that records of
- 14 materials retained?
- 15 A. That -- that to me calls for a legal
- 16 conclusion. You're asking me if there are any
- 17 non-privileged aspects of this, and doesn't that by
- 18 its definitiion call for a legal conclusion?
- 19 Q. So what's your answer, sir?
- 20 A. You're now asking me as an attorney to give you
- 21 a legal opinion on something.
- 22 Q. Your -- your counsel has instructed you not to
- 23 answer when I ask you for any information on that
- 24 that's non-privileged. Okay.
- What's the date of that document?

- 1 MS. YELENICK: Objection, form of the
- 2 question.
- 3 Q. Do you know the date of that document?
- 4 A. Excuse me?
- 5 Q. Do you know the date of the records of materials
- 6 retained document?
- 7 A. No, I don't.
- 8 Q. Do you know who made the document?
- 9 A. Again you're talking about a document. We are
- 10 talking about information regarding materials
- 11 retained which may appear on -- on -- on a box.
- 12 Q. Is there a listing of that information that
- 13 appears on a box on some formalized document such as
- 14 an index?
- 15 A. Sitting here today?
- 16 Q. You sitting here today?
- 17 A. Are you asking me, as of today, is there such a
- 18 list?
- 19 Q. Sure.
- 20 MS. YELENICK: Objection, beyond the scope.
- 21 A. That may be privileged.
- 22 Q. Whether it exists is now privileged?
- 23 A. It --
- 24 Q. Okay. Let me just -- let me just read from the
- 25 court's order here. This is the court's order of --

- 1 dated March 20th of 1996. Okay? Paragraph 12,
- 2 "Directions Not To Answer: Directions to the
- 3 Deponent not to answer are improper, except on
- 4 grounds of privilege or to enable a party or deponent
- 5 to present a motion to the Court for determination of
- 6 deposition or protection under Rule 26.03 of the
- 7 Minnesota Rules of Civil Procedure. When a privilege
- 8 is claimed, the witness shall nevertheless answer
- 9 questions relevant to the existence, extent, and
- 10 waiver of the privilege, such as the date of the
- 11 communication, who made the communication, to whom
- 12 and whom -- in whose presence the communication was
- 13 made, and the identity of other persons to whom the
- 14 contents of the communication have been disclosed and
- 15 the general subject matter of the statements, unless
- 16 such information is itself privileged." Okay? So
- 17 let's go through those one at a time concerning this
- 18 records of materials maintained record that
- 19 Chadbourne & Parke made of those materials retained
- 20 from The American Tobacco Company facility in
- 21 Chester, Virginia on or about February of 1995.
- 22 MS. YELENICK: Counsel, mischaracterizing
- 23 the court's order.
- 24 Q. First of all --
- 25 A. Just a second. It seems like we're going into a

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- 1 rather long inquiry right now.
- 2 Q. Well we are.
- 3 A. Could we possibly have lunch? I'm getting a
- 4 little hungry.
- 5 Q. We can do this whenever you want to do it.
- 6 A. Well I don't -- I don't --
- 7 What time do you normally break for lunch at
- 8 these depositions?
- 9 Q. I'm fine. Do you want to do privilege later?
- 10 We can do privilege later.
- 11 A. Just getting a little hungry, that's all.
- MR. O'FALLON: Fine. Let's be back here at
- 13 1:20.
- MS. YELENICK: Okay.
- THE REPORTER: Off the record, please.
- 16 (Luncheon recess taken at 12:21 o'clock
- 17 p.m.)
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1 AFTERNOON SESSION

- 2 (Deposition reconvened at 1:33 o'clock
- 3 p.m.)
- 4 THE WITNESS: Before we start, I wanted to
- 5 just say one thing. During the course of the lunch
- 6 break I made some further inquiries with regard to
- 7 some of the matters we discussed before. With regard
- 8 to the boxes of material at the Chester facility that
- 9 we retained, actually any -- any box of material,
- 10 there was an indication on the box of the source of
- 11 that material, where in the company that it came
- 12 from.
- 13 Q. Anything else?
- 14 You're ready to go ahead?
- 15 A. Sure.
- 16 Q. Let me just follow up on that.
- 17 A. Okay.
- 18 Q. We've been talking about the records of
- 19 materials retained. Was the information you've just
- 20 testified about the location of the boxes of some of
- 21 the materials, was that information also included on
- 22 the records of materials retained?
- 23 MS. YELENICK: Objection to form.
- 24 A. Yeah, I -- I'm not clear on what your question
- 25 is again. Could you --

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- 1 Could you either read it or just rephrase it?
- 2 Q. Certainly.
- 3 You talked previously, and we've been talking
- 4 about for some time now, the document that -- or
- 5 lists or compilation, whatever you'd like to call
- 6 it --
- 7 A. It was just a record we maintained.
- 8 Q. Okay. Of records of materials retained, and at
- 9 this point specifically what we're talking about is
- 10 the information retained by Chadbourne & Parke from
- 11 the document review conducted of American Tobacco
- 12 Company on or about February 1995. Was the
- 13 information you've just talked about, the location of
- 14 the materials that was contained on the boxes, was
- 15 that information also then reflected and placed on
- 16 the records of materials retained?
- 17 A. Let me -- just one part of your question. You
- 18 talked about records retained by Chadbourne & Parke.
- 19 I mean we -- records were maintained by -- by the
- 20 company --
- 21 Chadbourne & Parke, as -- as attorneys for Brown
- 22 & Williamson, successor in interest to The American
- 23 Tobacco Company, retained those records on behalf
- 24 of -- of the company. I just -- just add clarity
- 25 about that.

- 1 Q. Right.
- 2 A. And I assume your question incorporates that
- 3 information.
- 4 Q. Right, which I think we -- I hoped that we had
- 5 established earlier.
- 6 A. Okay.
- 7 Q. But in any event that was my understanding, --
- 8 A. Okay.
- 9 Q. -- that Chadbourne & Parke had maintained this
- 10 information on behalf of the company following this
- 11 review and subsequent transfer of at least some
- 12 portion of the documents from Brown & Williamson as
- 13 part of the sale of American Tobacco Company to Brown
- 14 & Williamson. Correct?
- 15 A. I believe that is correct.
- 16 Q. And just coming back to my question again, was
- 17 the box-location information or the file-location
- 18 information that was placed on the physical boxes
- 19 also reflected on this records of materials retained?
- 20 A. I believe we retained --
- 21 The information contained on the box is -- is
- 22 recorded within our -- our files.
- 23 Q. And that recordation then --
- Why don't we just agree to a term for these,
- 25 because we seem to have a couple around. So what

- 1 would you like to call this document that's being
- 2 produced?
- 3 I assume it is a document; right? It's a
- 4 listing of these boxes and these files --
- 5 A. Well that may be a bit misleading. I would
- 6 define it as -- as -- as a record of the information
- 7 that -- that in our files is information allowing us
- 8 to determine for a given box what the source of that
- 9 box was.
- 10 Q. Okay. And there's also information pertaining
- 11 to Chadbourne & Parke that allows you to say here is
- 12 the following information we retained from Chester --
- 13 Chester, Virginia facilities following our review in
- 14 January and February of 1995; correct?
- 15 A. That -- that might require a compilation of --
- 16 of information to be created, but we have the
- 17 information.
- 18 Q. Okay. And the compilation might have to also go
- 19 out and gather presumably similar lists or
- 20 recordation that was made at other facilities you
- 21 reviewed, too, as well as the Chester, Virginia
- 22 facility?
- 23 A. I believe it would be more than just the Chester
- 24 facility.
- 25 Q. And I'm going to go through each of those

- 1 facilities one at a time here just so we have clarity
- 2 as to specifically what was done --
- 3 A. Okay.
- 4 Q. -- and how those records were retained --
- 5 A. Uh-huh.
- 6 Q. -- after the sale and before the physical
- 7 transfer of the company assets over to B&W.
- 8 A. Well we're talking about the sale and the
- 9 merger. Are those the two events you were just
- 10 distinguishing?
- 11 Q. Well I actually think we were talking -- what
- 12 I'm distinguishing --
- 13 The sale took place, and then at someplace after
- 14 the sale the physical transfer of documents that
- 15 would accompany that sale took place; right?
- 16 A. That's correct.
- 17 Q. When B&W bought American Tobacco Company,
- 18 they're entitled to certain records from American
- 19 Tobacco Company as part of their purchase; correct?
- 20 A. I believe that that -- that all the records of
- 21 The American Tobacco Company were transferred.
- 22 Q. In fact, was that part of the contract between
- 23 American Tobacco Company or American Brands and the
- 24 purchasing company, either B.A.T. or B&W?
- MS. YELENICK: Objection, form.

- 1 A. I do not know what the terms of the contract
- 2 were. It is my understanding that pursuant to the
- 3 sale these materials were transferred.
- 4 Q. By the way, have copies of those contracts,
- 5 those purchase agreements, ever been produced in this
- 6 litigation?
- 7 A. In the Minnesota case?
- 8 Q. Yes.
- 9 A. Of the contract between Brown & Williamson and
- 10 American Tobacco Company? I mean -- the --
- 11 Q. Let's just say -- let's just say the contracts
- 12 involving the sale of American Tobacco Company and
- 13 subsequent merger of B&W, since I've seen conflicting
- 14 testimony on who exactly bought the entity.
- 15 A. Sitting here today, I don't know for a fact
- 16 whether that document was or was not produced in this
- 17 litigation. The best evidence of whether it was or
- 18 not would be the 4B index which we have prepared for
- 19 the plaintiffs in this matter. If -- that's --
- That's the best way of answering that question.
- 21 Q. Coming back to this records of materials
- 22 retained -- and again, for right now I'm referring to
- 23 the record that relates to the documents retained by
- 24 Chadbourne & Parke from the Chester, Virginia
- 25 facility, the R&D facility -- who prepared that

- 1 document or documents?
- 2 THE WITNESS: I'm sorry, could you repeat
- 3 that question?
- 4 (Record read by the court reporter.)
- 5 A. The record for each box would have been prepared
- 6 by Chadbourne attorneys, assisted by paralegals under
- 7 their direction. Also possibly by King & Spalding
- 8 attorneys and paralegals as well.
- 9 Q. And King & Spalding had access to the
- 10 information in those records and boxes; correct?
- 11 A. They would --
- 12 Your question is a little -- a little
- 13 confusing. Could you rephrase it? I'm just not
- 14 clear exactly what you're asking for in that
- 15 question.
- 16 Q. Certainly.
- 17 It's my understanding that some kind of a record
- 18 was made for each box of materials retained by
- 19 Chadbourne & Parke on behalf of The American Tobacco
- 20 Company from the Chester, Virginia facility; correct?
- 21 A. That is correct.
- 22 Q. As to each record for each box, did King &
- 23 Spalding have access to any of those records at any
- 24 time?
- 25 A. I'm not aware of them having access to that.

- 1 They, as I said, participated in the process of
- 2 creating a record of what materials was -- were
- 3 retained.
- 4 Q. Was a copy of each record actually sent to B&W
- 5 for its records?
- 6 MS. YELENICK: Objection to form.
- 7 A. I honestly don't know the answer to that
- 8 question.
- 9 Q. Would the same answer obtain if I asked you
- 10 whether a copy was sent to King & Spalding?
- 11 A. I'm not aware of a copy being sent to King &
- 12 Spalding.
- 13 Q. And again, the general information contained on
- 14 these records concerning each box retained is general
- 15 information concerning what files are in the box and
- 16 where the files came from; correct?
- MS. YELENICK: That's work product,
- 18 counsel.
- MR. O'FALLON: I'm asking for the factual
- 20 information.
- 21 A. I -- I believe that is privileged. The -- the
- 22 types of information contained in the records, I
- 23 believe, is -- is privileged.
- 24 Q. See, the court's order indicates that I'm
- 25 entitled to the general subject matter of the

- 1 statements, and the statements here, I would take it,
- 2 would be these records made for each box, and so I
- 3 just want to know the general subject matter of those
- 4 records.
- 5 A. Fair enough. The subject matter of the records
- 6 would be those pieces of information that Chadbourne
- 7 attorneys or King & Spalding attorneys believed to be
- 8 necessary to be recorded with regard to the contents
- 9 of that box.
- 10 Q. What types of information would be recorded?
- 11 MS. YELENICK: Objection, work product.
- 12 Q. Again general subject matter. What types of
- 13 things would be recorded?
- MS. YELENICK: Same objection, same
- 15 instruction not to answer.
- 16 Q. Names of files, would those be recorded?
- MS. YELENICK: Same objection, same
- 18 instruction.
- 19 Q. Physical location of the document, would that be
- 20 recorded?
- 21 MS. YELENICK: Same objection, same
- 22 instruction.
- 23 Q. Names of the individuals who the documents were
- 24 taken from, would that be recorded?
- MS. YELENICK: Objection, work product.

- 1 Q. Titles from the tops of files, would that be
- 2 recorded?
- 3 MS. YELENICK: Objection, work product.
- 4 Q. Please name for me all the attorneys from
- 5 Chadbourne & Parke who actually participated in this
- 6 process.
- 7 MS. YELENICK: Objection, work product.
- 8 Q. What's the name of your department at Chadbourne
- 9 & Parke, the department you specifically are in?
- 10 A. My department?
- 11 Q. Uh-huh.
- 12 A. I believe the title of my department is the
- 13 products liability department.
- 14 Q. Are you aware of a health law department at
- 15 Chadbourne & Parke?
- 16 A. No.
- 17 Q. Does any such department exist at Chadbourne &
- 18 Parke?
- 19 A. I'm not aware of any department by that name.
- 20 Q. And just so I'm clear and I can bring an end to
- 21 this particular portion of this questioning, there
- 22 wasn't a listing made by Chadbourne & Parke of the
- 23 documents that B&W took as part of the purchase;
- 24 correct?
- 25 A. That is correct.

- 1 Q. Was there a list made by King & Spalding?
- 2 A. I don't know.
- 3 Q. Did you ever ask them?
- 4 A. No, I did not.
- 5 Q. And part of your --
- 6 Now again, this entire process was completed
- 7 before any document requests had been served by the
- 8 state of Minnesota in the pending litigation;
- 9 correct?
- 10 A. When you say "this entire process," what are you
- 11 referring to?
- 12 Q. Well the process we've just talked about about
- 13 reviewing and collecting and parcelling up documents
- 14 from that Chester, Virginia facility.
- 15 A. That is my understanding.
- 16 Q. Once you were done with this process, were there
- 17 any documents left in the Chester, Virginia facility,
- 18 the R&D department?
- 19 A. To the best of my knowledge, there were -- I
- 20 don't believe there were documents remaining in the
- 21 R&D department. As I testified earlier today, I
- 22 believe the Hanmer Division at the Chester facility
- 23 may have been and actually I believe did continue to
- 24 operate, and therefore documents necessary for that
- 25 operation would have still been on the premises. It

- 1 is my understanding that the R&D documents were --
- 2 were removed at that point unless there was a need to
- 3 keep some of them there for the operation of Hanmer,
- 4 but I don't know.
- 5 Q. So prior to the time the Minnesota plaintiffs
- 6 served requests for production of documents, all
- 7 documents from the R&D facility in Chester, Virginia
- 8 were either in the possession of B&W, in the
- 9 possession of Chadbourne & Parke, or had been
- 10 destroyed; correct?
- 11 A. I believe that's correct, assuming that when you
- 12 say "in the possession of B&W," you mean to the
- 13 extent that they were continuing to operate any of
- 14 those facilities, that it would include those
- 15 materials as well.
- 16 Q. Right. Well I'm not actually limiting it in any
- 17 fashion. I'm just saying that's really the three
- 18 locations that all the documents went to.
- 19 A. Right. And again, Chadbourne was holding them
- 20 on behalf of its representation of Brown &
- 21 Williamson, successor to The American Tobacco
- 22 Company.
- 23 Q. Was the same procedure followed for the
- 24 administrative offices at the Chester, Virginia
- 25 offices?

- 1 A. The same procedure as -- as what?
- 2 Q. The same procedure we have been discussing here
- 3 concerning the review of the documents and the
- 4 separation of those documents and their need to go to
- 5 three different locations.
- 6 A. I believe that's correct.
- 7 Q. Do you have any doubt in your mind about that?
- 8 A. No.
- 9 Q. So again, all the documents from the
- 10 administrative part of the Chester, Virginia facility
- 11 were either in Brown & Williamson's possession, in
- 12 Chadbourne Park's possession, or have been destroyed;
- 13 correct?
- 14 A. That's correct.
- 15 Q. And again, there were records made of documents
- 16 that were retained by Chadbourne Parke; correct?
- 17 A. There were -- that's --
- 18 There were records maintained of -- of the boxes
- 19 that were retained.
- 20 Q. And by accessing those records, you can
- 21 determine the actual documents that were retained;
- 22 correct?
- 23 A. I don't believe that's the case.
- 24 Q. Did those lists that were maintained list
- 25 everything that was in that box?

- 1 A. We're -- we're back to lists now. I thought --
- 2 Q. Records retained. Your records retained
- 3 document, did that list everything contained in that
- 4 document -- in that box?
- 5 A. The records were on --
- 6 Well I don't want to go into the content of --
- 7 of what we -- what types of information we -- we
- 8 retained, but they were on a box basis.
- 9 Q. Was that information computerized?
- 10 MS. YELENICK: Objection, work product.
- 11 A. By whom?
- 12 Q. Chadbourne Parke.
- MS. YELENICK: Same objection.
- 14 Q. You're not going to tell me whether the
- 15 information was computerized.
- 16 A. I've been instructed not to answer.
- 17 Q. The fact of computerization is something that
- 18 you think falls within the ambit of the work-product
- 19 protection.
- 20 MS. YELENICK: Objection to form. Is that
- 21 a question?
- 22 A. You're asking me were this -- was this
- 23 information ever computerized by Chadbourne
- 24 attorneys.
- 25 Q. Yes.

- 1 A. I believe that's work product.
- 2 Q. What physically do the pieces of paper on which
- 3 this information is kept look like?
- 4 A. I believe they are eight-and-a-half-by-11 pieces
- 5 of paper.
- 6 Q. Do they have a certain denotation at the top?
- 7 A. The content of those documents was designed and
- 8 determined by attorneys representing the company.
- 9 Q. Are they forms?
- 10 A. I believe that is correct.
- 11 Q. Did the forms have a name?
- MS. YELENICK: Objection, work product.
- 13 Q. Are you now taking the position that even the
- 14 name of the forms is a work product?
- MS. YELENICK: Same objection.
- 16 Q. Is it your opinion that that takes some legal
- 17 thinking in order to get at that name on the top of a
- 18 form?
- 19 MS. YELENICK: Objection to form of that
- 20 question.
- 21 A. You're asking me for a legal opinion then.
- 22 Q. I'm asking the basis of your inability to
- 23 answer.
- 24 A. I've been instructed not to answer.
- 25 Q. How do you define "document?"

- 1 MS. YELENICK: Objection to form.
- 2 A. You're asking me as a lawyer or as a -- as -- in
- 3 what capacity?
- 4 Q. I'm asking you as a member of the -- as a
- 5 representative of The American Tobacco Company. If
- 6 you were asked to look for documents, how would you
- 7 define "document?"
- 8 A. I would define "documents" by looking at any
- 9 applicable rules that applied to such a request and
- 10 any definitions that might have appeared within the
- 11 body of the requests, and taking into account the
- 12 phrasing used in the request and any applicable law
- 13 or similar guidelines. That would be my definition.
- 14 (Plaintiffs' Exhibit 30 was marked
- for identification.)
- 16 BY MR. O'FALLON:
- 17 Q. Plaintiffs' Exhibit 30 is a document entitled
- 18 "PLAINTIFFS' FIRST SET OF REQUESTS FOR PRODUCTION OF
- 19 DOCUMENTS TO THE AMERICAN TOBACCO COMPANY." Have you
- 20 seen this document previously, sir?
- 21 A. Yes, I have.
- 22 Q. Would you please look on page three for your
- 23 definitions?
- 24 A. Just want to quickly flip through it.
- Okay.

- 1 Q. Do you see under paragraph one a definition of
- 2 document?
- 3 A. Yes, I do.
- 4 Q. Is that a definition of document you will
- 5 accept?
- 6 A. I don't have in front of me our responses to
- 7 these particular requests. I believe on occasion we
- 8 have objected to the definitions that have been
- 9 incorporated into pleadings served by the
- 10 plaintiffs. If you're making a representation that
- 11 we did not make such an objection, I'd like you to
- 12 tell me that.
- 13 Q. I'm not making a representation one way or the
- 14 other. I'm asking if you accept this as a definition
- 15 of "document."
- 16 A. I do not necessarily accept it as a proper
- 17 definition of the term "document." As I said, I
- 18 would -- I would probably look to applicable law,
- 19 court rulings and the like for the proper scope of
- 20 it.
- 21 I do notice there are a lot of exclusions as
- 22 well.
- 23 Q. Is there any document at Chadbourne & Parke that
- 24 contains all the information concerning what was
- 25 collected in the January and February 1995 timeframe,

- 1 or any other timeframe that would have looked at
- 2 this, concerning information retained by Chadbourne &
- 3 Parke from American Tobacco Company files that was
- 4 not either destroyed or given to B&W as part of the
- 5 sale of American Tobacco?
- 6 A. Are you asking me, sitting here today, is there
- 7 such a document?
- 8 Q. Uh-huh, I am.
- 9 A. I'm concerned that answering that question might
- 10 require going into attorney work product.
- 11 Q. Just asking you about the existence of the
- 12 document.
- MS. YELENICK: You can answer that
- 14 question.
- THE WITNESS: Okay. I'm sorry, could you
- 16 repeat the question again, just so I have the full
- 17 content of it. Thank you.
- 18 (Record read by the court reporter.)
- 19 MS. YELENICK: On second hearing of that
- 20 question, it's compound, counsel. You might want to
- 21 rephrase it.
- 22 A. The reason I asked to have it repeated, I really
- 23 don't understand that. If you could ask it in a
- 24 different way. It's a very long question.
- 25 Q. What don't you understand about it?

- 1 A. I got lost. It's a very long question. If you
- 2 could ask it more narrowly.
- 3 Q. Do you have any document at Chadbourne & Parke
- 4 that contains all the information concerning boxes of
- 5 documents that were retained by Chadbourne & Parke as
- 6 part of this review process we've been discussing in
- 7 conjunction with the sale of American Tobacco Company
- 8 to Brown & Williamson?
- 9 A. I'm not clear what you mean by "all the
- 10 information."
- 11 Q. The information you've been discussing that
- 12 appears on these box lists or box documents.
- MS. YELENICK: Objection to form.
- 14 A. The problem in answering this question is to
- 15 define the term "document" I've indicated would
- 16 require resort to applicable rules as to what is a
- 17 document. I don't have those before me and I don't
- 18 believe it's appropriate for me to undertake a legal
- 19 analysis to just answer as to whether such a document
- 20 that fits that language exists.
- 21 Q. Is "document" a vague term to you, sir?
- 22 A. It's not a vague term. It's -- it's a specific
- 23 term and it has a specific definition which I don't
- 24 have in front of me.
- 25 Q. Okay. How about a written document, is there a

- 1 written document containing the information I've just
- 2 asked about?
- 3 A. All of the information you've just asked about?
- 4 Q. Yes.
- 5 A. I am not aware of such a written document.
- 6 Q. Is there an electronic document that contains
- 7 all the information that I just asked about?
- 8 A. Again, it's the term "document" that I'm having
- 9 trouble with. As I indicated before, Chadbourne
- 10 maintains the information contained in the --
- 11 regarding the boxes that were retained.
- 12 Q. Is there a compilation of all of that
- 13 information that's physically located in one place?
- 14 A. Can I answer that?
- MS. YELENICK: You can answer that
- 16 question.
- 17 A. I believe there is.
- 18 Q. What is the form of that compilation?
- 19 A. It is my understanding that we have all the
- 20 pieces of paper.
- 21 Q. So you've got all the pieces of paper together
- 22 someplace.
- MS. YELENICK: Objection to form.
- 24 A. Are you asking me if -- if maintained at
- 25 Chadbourne is all the pieces of paper we talked

- 1 about?
- 2 Q. You just said that in one location is gathered
- 3 all those pieces of paper; correct?
- 4 MS. YELENICK: Objection to form.
- 5 A. The pieces of paper --
- 6 Yes.
- 7 Q. Okay.
- 8 A. I believe that's correct.
- 9 Q. What's the location of that gathering of pieces
- 10 of paper?
- 11 A. Within Chadbourne & Parke. I don't know
- 12 specifically.
- 13 Q. Is it all gathered together in one physical,
- 14 small, definable place?
- 15 A. It's within our files. I'm not sure precisely
- 16 whether it's in one room as opposed to a couple of
- 17 rooms. I just -- I know it's within the building.
- 18 Q. How big physically is this compilation?
- 19 A. That -- that I honestly don't know. I don't
- 20 know how many pieces of paper it was.
- 21 Q. Well why don't you give me your best estimation.
- 22 A. It would be pure conjecture. I don't know how
- 23 many pieces of paper we're talking about.
- 24 Q. Who would know?
- 25 A. I -- I -- I do not know who in particular has

- 1 the best knowledge with regard to the number of
- 2 sheets of paper we're talking about here.
- 3 Q. Is there a paralegal that's in charge of that?
- 4 A. I'm not aware that there is.
- 5 Q. Is there an attorney that's in charge of that?
- 6 A. I'm not aware of anybody in particular whose
- 7 specific bailiwick is that stack of papers.
- 8 Q. Does that compilation or stack of paper have a
- 9 name by which you call it at Chadbourne & Parke?
- 10 MS. YELENICK: That's objectionable as work
- 11 product.
- 12 Q. If I were going to ask you to produce that
- 13 compilation of paper, what would I call that
- 14 compilation of paper?
- 15 A. I don't know what you would call it.
- 16 Q. What do you call it?
- 17 MS. YELENICK: Objection, work product.
- 18 Q. The fact is it's not -- it's not work product.
- 19 Are you going to refuse to answer that question?
- 20 MS. YELENICK: Same objection, same
- 21 instruction.
- 22 Q. Is that compilation of paper also contained in
- 23 an electronic medium?
- MS. YELENICK: You can answer that
- 25 question.

- 1 A. I believe it is.
- 2 Q. Who has access to that electronic medium on
- 3 which that compilation is collected?
- 4 A. Chadbourne attorneys.
- 5 Q. Anybody else?
- 6 A. Not to my knowledge.
- 7 Q. Has anybody else ever looked at that compilation
- 8 of information other than Chadbourne attorneys or
- 9 people working directly for and paid by Chadbourne?
- 10 A. Not to my knowledge.
- 11 Q. Has Shook, Hardy & Bacon attorneys ever looked
- 12 at that information?
- 13 A. Not to my knowledge.
- 14 Q. Have King & Spalding attorneys ever looked at
- 15 that information?
- 16 A. Not to my knowledge.
- 17 Q. Have Leonard, Street attorneys ever looked at
- 18 that information?
- 19 A. Not to my knowledge.
- 20 Q. Is a similar compilation of information kept for
- 21 those documents that were destroyed as part of this
- 22 review process?
- 23 A. Now what to do you mean by "a similar
- 24 compilation?"
- 25 Q. Another collection of documents. I believe you

- 1 testified in the past that you did keep a listing of
- 2 all documents destroyed during this January, February
- 3 1995 review process; correct?
- 4 A. That's correct.
- 5 Q. And was a similar compilation -- or is a similar
- 6 compilation kept of those pieces of paper generated
- 7 out of that process?
- 8 A. My understanding is that the pieces of paper are
- 9 maintained.
- 10 Q. Does that mean they're maintained separately in
- 11 different locations as opposed to being pulled
- 12 together?
- 13 A. I believe they're all maintained at Chadbourne &
- 14 Parke.
- 15 Q. Are they all maintained together as one
- 16 identifiable group of documents?
- 17 A. Again, I don't know if it's all in one room or
- 18 multiple rooms, but I believe they are all
- 19 approximately near each other.
- 20 Q. They're in a location such that if you were
- 21 asked or ordered to copy and produce those, you'd be
- 22 able to obtain them relatively quickly; correct?
- 23 A. I'm not sure what you mean by "relatively
- 24 quickly," but --
- 25 Q. Within a week.

- 1 A. Perhaps, yes.
- 2 Q. And how many documents or pieces of paper are
- 3 there that relate to these destroyed documents?
- 4 MS. YELENICK: Objection to the form.
- 5 A. Could you rephrase that question?
- 6 Q. What don't you understand about it?
- 7 THE WITNESS: Okay. Could you read it
- 8 back, please.
- 9 (Record read by the court reporter.)
- 10 A. Are you asking me how many of these sheets we're
- 11 talking about exist?
- 12 Q. Yes, I am.
- 13 A. I do not know the exact number of those sheets.
- 14 Q. Could you give me an approximation?
- 15 A. I really have no idea. It would just be pure
- 16 speculation.
- 17 Q. Is the information contained in those sheets
- 18 also stored in an electronic medium?
- 19 A. Not to my knowledge.
- 20 Q. Who has access to those pieces of paper?
- 21 A. As before, Chadbourne attorneys and -- and
- 22 paralegals.
- 23 Q. And no one else as far as you can tell?
- 24 A. Not to my knowledge.
- 25 Q. How about the Leonard, Street attorneys?

- 1 A. I'm sorry, could you repeat the question?
- 2 Q. Certainly.
- 3 Do the Leonard & Street attorneys have access to
- 4 these pieces of paper reflecting the documents that
- 5 were destroyed in this 1995 time period?
- 6 A. To my knowledge they've never seen them.
- 7 Q. When I asked previously about whether the pieces
- 8 of information concerning the documents retained were
- 9 stored on an electronic medium, you answered yes.
- 10 Can you tell me which electronic medium they're
- 11 stored in?
- 12 A. I'm not sure what you mean by "which electronic
- 13 medium."
- 14 Q. What kind of an electronic medium are they
- 15 stored on?
- 16 A. Again, I -- I'm -- I'm not very technically
- 17 sophisticated. I don't know what you mean by "which
- 18 electronic medium."
- 19 Q. Are they stored on computers?
- 20 THE WITNESS: Can I answer that?
- MS. YELENICK: You can answer that.
- 22 A. That's my understanding.
- 23 Q. Why don't you go back to Deposition Exhibit No.
- 24 29. Look at the second page -- or the third page,
- 25 actually, Bates number 835.

- 1 A. Okay.
- 2 Q. Are you there?
- 3 A. Yes, I am.
- 4 Q. Do you know where these offices were located?
- 5 And I'm referring to the corporate offices that's
- 6 listed on the top.
- 7 A. I'm a little bit confused by your question. Are
- 8 you asking me where the individuals listed holding
- 9 these titles were located?
- 10 Q. Well let's start first with the title at the
- 11 top. Do you know where, in general, the corporate
- 12 offices were?
- 13 A. I know there were executive offices at various
- 14 locations.
- 15 Q. Do you know --
- 16 A. I don't know where a particular office was
- 17 located.
- 18 Q. I'm sorry. Why don't you give me all the
- 19 various locations for the executive offices that you
- 20 were aware of in this timeframe, 1991.
- 21 A. Well again, 1991, I -- I really can't speak of a
- 22 given timeframe what facilities existed at that point
- 23 in time. I would be speculating.
- 24 Q. Can you speak about 1994?
- 25 By the way, certainly American Tobacco would

- 1 know where these offices were all located in February
- 2 1991; right?
- 3 A. Well I mean, --
- 4 MS. YELENICK: Objection to form.
- 5 A. -- my understanding is that some of these
- 6 individuals might be at different geographic
- 7 locations than others. I don't know for a fact. I
- 8 say that may be the case.
- 9 Q. I would assume that's probably true, and what
- 10 I'm really trying to get at is a denotation of all
- 11 the various physical locations. That's what I'm
- 12 trying to use these documents for, as a reference
- 13 mechanism for you to tell me where all the physical
- 14 locations of American Tobacco are, and that's why I'm
- 15 in part using this document. So with that in mind,
- 16 let's -- let's go back.
- 17 And we can actually run through these if it will
- 18 make it quicker. It's really up to you what would be
- 19 quicker. You can either tell me what you know in
- 20 1991 about where various offices are located, to the
- 21 best of your recollection, using general parameters,
- 22 or I can specifically go through each one of these
- 23 and ask you and you can say "yes" or "no." It's up
- 24 to you.
- 25 A. Again, I don't know in 1991 how things were set

- 1 up. I don't know, looking at this chart, where a
- 2 given office would have been.
- 3 Q. Okay. Well let's do this: As far as I could
- 4 tell, this was the most recent organizational chart I
- 5 could find. Now maybe I missed a more recent
- 6 organizational chart than 1991, but let's just use
- 7 this as reflective, generally, of what types of
- 8 offices were at American Tobacco and then let's move
- 9 it up to the 1994, 1995 time period. And if you
- 10 think some of these offices were not around then or
- 11 you just don't know about them, then let's just say
- 12 so. But what I'm trying to do is get at the various
- 13 physical locations of the various parts of this
- 14 company, and I'm specifically now going to look at
- 15 this 1994, 1995 time period when you folks all went
- 16 out and decided, you know, basically whether
- 17 documents were going B&W, going back to Chadbourne &
- 18 Parke, or being dumped wherever they were dumped.
- 19 MS. YELENICK: Objection to form.
- 20 Q. So with that in mind, let's -- let's go back to
- 21 the document and I will try to walk you through this,
- 22 unless --
- Do you have a preference in how you'd like to
- 24 proceed?
- 25 A. Well this is your deposition. I'm just telling

- 1 you that, looking at this deposition, I cannot tell
- 2 you where these particular individuals worked at a
- 3 given point in time.
- 4 Q. Okay. Do you understand I'm not asking about
- 5 individuals, that --
- 6 A. Right.
- 7 Q. -- I'm asking about departments?
- 8 A. Okay. Maybe this will move things ahead. I can
- 9 tell you in 1994 what facilities I was aware of
- 10 existed.
- 11 Q. Okay. And what we're going to do is use this in
- 12 part to kind of double check that.
- 13 A. I don't think -- I don't think it's going to
- 14 help any --
- 15 Q. Well --
- 16 A. -- because I don't have any special knowledge
- 17 with regard to this.
- 18 Q. Well someone at American Tobacco would have
- 19 special knowledge, wouldn't they?
- 20 A. Unfortunately there's no one currently at The
- 21 American Tobacco Company.
- 22 Q. Well I understand that. But again we talked
- 23 about this before: these people haven't disappeared
- 24 from the face of the earth; have they?
- 25 A. I don't know if any have or not.

- 1 Q. And you didn't make any inquiries to see whether
- 2 they had before this deposition; correct?
- 3 A. What --
- 4 I'm not sure what inquiries you're referring
- 5 to. Oh, in terms of whether they are dead or not?
- 6 Q. Well did you ever ask around to get a general
- 7 overview of what the corporate structure was of
- 8 American Tobacco Company in 1994?
- 9 A. Not in preparation for this deposition.
- 10 Q. You did look at these organizational charts
- 11 prior to this deposition; right?
- 12 A. I looked at the documents which were designated
- 13 by the plaintiffs.
- 14 Q. Which include these; correct?
- 15 A. That's correct.
- 16 Q. Who would be the best person that I could talk
- 17 to to figure out exactly what American Tobacco looked
- 18 like in 1994, at the time Minnesota sued American
- 19 Tobacco? Who would be the best person?
- 20 A. I honestly have no idea.
- 21 Q. Really? None at all?
- 22 A. I don't know who would have that kind of
- 23 comprehensive knowledge. I don't know.
- 24 Q. Have you ever looked around to try to find that
- 25 out?

- 1 A. Have I ever looked around to find out the
- 2 precise subject matter you just asked me about? The
- 3 answer is no.
- 4 Q. What's your best understanding as of 1994 where
- 5 the corporate offices were located?
- 6 A. I believe there was a management facility in
- 7 Stamford, Connecticut.
- 8 Q. And to the best of your recollection, what
- 9 departments were contained at that Stamford,
- 10 Connecticut facility?
- 11 A. I really don't remember specifically.
- 12 Q. Generally. I don't want --
- 13 A. That would be speculating. I really don't
- 14 remember at a given facility what types of -- of
- 15 offices were located there.
- 16 Q. Were you one of the individuals who went to
- 17 Stamford, Connecticut to review documents?
- 18 A. Yes, I did.
- 19 Q. And did you in fact review documents?
- 20 A. Yes, I did.
- 21 Q. And from reviewing documents, did you get some
- 22 general understanding of what kind of functions went
- 23 on at Stamford, Connecticut?
- 24 A. With regard to the --
- When I was there, I recall to the best of my

- 1 knowledge that there were some either sales or
- 2 marketing offices there. I believe there was some
- 3 tax offices as well.
- 4 Q. Anything else?
- 5 A. That's all I specifically refer.
- 6 Q. How big a building was that?
- 7 A. It's not a tall building. I don't remember how
- 8 many floors it had.
- 9 Q. Any estimate of the square footage?
- 10 A. I have no idea.
- 11 Q. Was there only one facility there?
- 12 A. Again, I don't -- in terms of --
- When you say "facility," you mean one building?
- 14 Q. Yeah, one building.
- 15 A. I believe it was one building. I don't know
- 16 whether the company had all or just a part of that
- 17 building.
- 18 Q. Do you know how many American Tobacco Company
- 19 employees worked at that building?
- 20 A. No, I do not.
- 21 Q. Do you whether --
- 22 Do you know whether or not documents have been
- 23 collected from that Stamford, Connecticut site prior
- 24 to 1994 for purposes of litigation?
- 25 A. I believe that in connection with document

- 1 productions prior to 1994, that materials from that
- 2 location were reviewed.
- 3 Q. Were any materials actually collected from that
- 4 location previously?
- 5 A. I'm not sure how your question differs from the
- 6 prior question.
- 7 Q. Okay. Well "reviewed" would mean the physical
- 8 review of the documents. "Collection" would mean the
- 9 actual removal and copying of some of those documents
- 10 for further review to see if those documents should
- 11 be produced.
- 12 A. It is my understanding that copies of some of
- 13 those materials were made and used in the course
- 14 of -- of prior productions.
- 15 Q. Is that fair, when I state that that's how the
- 16 review process takes place, I mean is it first
- 17 attorney review, then attorney collection, then
- 18 attorney production?
- 19 A. I'm not sure it is always one methodology of
- 20 doing it. It would depend on the -- the requests,
- 21 the type of materials requested, the volume of the
- 22 materials requested. I don't think there's a set way
- 23 of doing it.
- 24 Q. We've talked a little bit about the review that
- 25 you did in 1995 at the Chester, Virginia facility.

- 1 There did you combine the review and collection
- 2 process?
- 3 A. That's correct. We -- we looked at the files
- 4 and -- and determined what materials need to --
- 5 needed to be retained.
- 6 Q. And then later those materials were set aside
- 7 and, presumably, as document requests came in from
- 8 this litigation and other litigations, those
- 9 documents were reviewed to determine responsiveness;
- 10 correct?
- 11 A. As a result of the collection upon the sale,
- 12 that created a universe of material from which --
- 13 which is reviewed for -- for productions as
- 14 appropriate.
- 15 Q. How many pages are in that universe?
- 16 THE WITNESS: Can I answer that question?
- 17 MS. YELENICK: Yes, if you understand the
- 18 question.
- 19 A. I assume you're --
- 20 My understanding is you're asking me how many
- 21 pages were retained. Is that what you're asking me?
- 22 Q. Correct.
- 23 A. By Chadbourne on behalf of The American -- on
- 24 behalf of Brown & Williamson, as successor of
- 25 American Tobacco Company.

- 1 Q. From all locations.
- 2 A. Apart -- apart from what was transferred to
- 3 Brown & Williamson.
- 4 Q. And what was destroyed.
- 5 A. My understanding is approximately 20 million
- 6 pages.
- 7 Q. And how many pages were transferred to Brown &
- 8 Williamson?
- 9 A. That I do not know.
- 10 Q. Do you have an approximation?
- 11 A. Absolutely no idea.
- 12 Q. Who would know that?
- 13 A. I would be speculating to -- to give you a
- 14 name. I do not know who has that precise knowledge.
- 15 Q. How would you find that out?
- 16 A. I -- I -- I presume I would ask someone at Brown
- 17 & Williamson or their counsel.
- 18 Q. If you were going to ask somebody at King &
- 19 Spalding, who would you ask?
- 20 THE WITNESS: Can I answer that?
- MS. YELENICK: Yes.
- 22 A. I might ask Dan Willoughby.
- 23 Q. When you say there were 20 million pages of
- 24 documents retained during this process of separating
- 25 out those documents to go to Brown & Williamson,

- 1 those documents to be retained and those documents to
- 2 be destroyed, are you including in that 20 million
- 3 documents that had been collected and previously
- 4 retained at Chadbourne Parke?
- 5 A. Original documents you're talking about?
- 6 Q. Copies.
- 7 A. Copies?
- 8 Q. Uh-huh.
- 9 A. We're talking about --
- 10 The 20 million are original documents.
- 11 Q. Okay. So these 20 million are original
- 12 documents.
- 13 A. That's correct.
- 14 Q. In addition are there at Chadbourne Parke
- 15 another set of documents that are copies that have
- 16 been produced or collected for previous litigation
- 17 that's separate and apart from this group of
- 18 documents?
- 19 A. My understanding is at Chadbourne are copies of
- 20 some documents from The American Tobacco Company.
- 21 Some of those may have been in connection with work
- 22 done in prior productions.
- 23 Q. Okay. Are those maintained separately from this
- 24 20 million pages of original documents?
- 25 A. That is my understanding.

- 1 Q. Has anyone ever attempted to compare the two
- 2 sets to see if there were some documents in one set
- 3 that weren't in another?
- 4 A. Not to my knowledge.
- 5 Q. Let's go back to the Stamford, Connecticut --
- 6 Is that Stanford or Stamford?
- 7 A. I believe it's Stamford with an "m" as in --
- 8 Q. Okay.
- 9 A. -- as in Murray.
- 10 Q. I have to tell you I always mess that up, so --
- 11 For a long time I thought there was this great
- 12 university.
- 13 A. Well there is a great university in Connecticut,
- 14 but --
- 15 Q. But not -- but not Stanford.
- 16 A. That's right. I have no first-hand knowledge of
- 17 that, by the way.
- 18 Q. Okay. Okay. And we're back.
- 19 Were records retained for each box of documents
- 20 that Chadbourne & Parke retained from the Stamford,
- 21 Connecticut facility, similar to the records we
- 22 talked about previously?
- 23 A. My understand --
- 24 My understanding is a similar record was
- 25 retained for each of those boxes.

- 1 Q. And when we talked previously about these
- 2 compilation of records, within that compilation of
- 3 records would be records from these boxes collected
- 4 from Stamford, Connecticut; correct?
- 5 A. Within the stack of paper we talked about, yes.
- 6 Q. Okay. And also within the stack of papers
- 7 reflecting the documents that were destroyed would be
- 8 stacks of paper reflecting the documents from
- 9 Stamford, Connecticut that were destroyed; correct?
- 10 A. That is my understanding.
- 11 Q. Do you have any recollection of how many pages
- 12 of documents were collected from the Stamford,
- 13 Connecticut facility?
- 14 A. No, I do not.
- 15 Q. Do you have any recollection of how many pages
- 16 of documents were destroyed from the Stamford,
- 17 Connecticut facility?
- 18 A. No, I do not.
- 19 Q. Just so I can complete my loop, we talked about
- 20 Chester, Virginia, but I'm not sure we talked about
- 21 the Hamner Division of Chester, Virginia.
- 22 A. Uh-huh.
- 23 Q. And so let me just go back and -- and close that
- 24 particular door.
- 25 Was a similar document review conducted by

- 1 Chadbourne & Parke and/or King & Spalding or the two
- 2 together at the Hanmer facility in Chester, Virginia?
- 3 A. Yes.
- 4 Q. And were certain documents retained from the
- 5 Hanmer facility by Chadbourne & Parke on behalf of
- 6 American Tobacco Corporation and its successor, B&W?
- 7 A. Well that's a little bit backward. But the
- 8 answer to your question is yes, records were
- 9 retained. As I indicated, I believe, earlier today,
- 10 I believe the Hanmer Division continued in operation
- 11 for a period of time. Some records would have been
- 12 retained directly by Brown & Williamson, some would
- 13 have been retained for the operation of that
- 14 facility.
- 15 Q. At some point in time had that facility then
- 16 shut down such that you had done another document
- 17 review?
- 18 A. I don't know if that operation is still in
- 19 operation or not.
- 20 Q. Has there been a subsequent document review of
- 21 that facility?
- 22 A. Not to -- I don't --
- I don't know. I honestly don't know.
- 24 Q. If it was, it wasn't conducted by Chadbourne
- 25 Parke as far as you know.

- 1 A. As far as I know, that it was not conducted.
- 2 Q. And again, somewhere in that compilation of
- 3 documents about boxes of documents retained I would
- 4 see some entries concerning the Hanmer facility at
- 5 Chester, Virginia; correct?
- 6 A. There would be documents reflecting what
- 7 materials were retained from that facility.
- 8 Q. And similarly there would be documents
- 9 reflecting materials destroyed from that facility;
- 10 correct?
- 11 A. There were, as I said, pieces of paper
- 12 reflecting that as well.
- 13 Q. Have we now discussed all The American Tobacco
- 14 Company facilities in Chester, Virginia and Stamford,
- 15 Connecticut as of 1994 that you're aware of?
- 16 A. I believe so.
- 17 Q. Looking back on the Exhibit No. 29, there's also
- 18 a reference there to the International Division. Do
- 19 you know where that was housed?
- 20 A. No, I do not.
- 21 Q. Research and quality assurance, again, I think
- 22 we've established that was in the Chester, Virginia
- 23 facility; correct?
- 24 A. That's correct.
- 25 Q. The control function, was that in Stamford,

- 1 Connecticut?
- 2 A. Where are you looking?
- 3 Q. I'm just moving across from left to right in the
- 4 second -- the second level of executives down,
- 5 vice-president and controller.
- 6 A. Oh, controller. I don't know where his office
- 7 was.
- 8 Q. Okay. Vice-president of operations, do you know
- 9 where that general function was?
- 10 A. I'm sorry, I don't.
- 11 Q. The sales, do you know where sales was?
- 12 A. I don't know specifically. As I indicated, I
- 13 believe that either sales or marketing was to all or
- 14 partial degree included at Stamford. I don't know
- 15 for sure.
- 16 Q. So again we've covered both sales and marketing
- 17 with that question, correct?
- 18 A. I just -- I just don't --
- 19 There was something like that there. I don't
- 20 remember specifically.
- 21 Q. And the International Division you're not sure
- 22 about?
- 23 A. No. I don't know where that was.
- 24 Q. Let's look at page 837.
- 25 A. Okay.

- 1 Q. Do you know where MIS is?
- 2 A. I don't know what it stands for.
- 3 Q. Do you know what the function of that department
- 4 was?
- 5 A. I've -- I've heard the term MIS before. I don't
- 6 know what it means particularly in the context of
- 7 this document and this company. The term MIS is a
- 8 term I've heard before just generally, without focus
- 9 on -- on American.
- 10 Q. Does it appear that it has to do with some
- 11 computer services for American?
- 12 A. I see the word computer on this page.
- 13 Q. Do you know whether, in August of 1994, American
- 14 had a computerized system whereby computerized
- 15 documents were available by network or other means to
- 16 all members of The American Tobacco Company?
- 17 A. I have no knowledge.
- 18 Q. Have you ever asked?
- 19 A. No.
- 20 Q. By the way, when you were looking and collecting
- 21 documents for retention from Stamford, Connecticut
- 22 and Hanmer Division and the Chester, Virginia
- 23 facility, did your retention include computer disks?
- 24 A. My understanding is it did.
- 25 Q. Did anybody make an effort to download all the

- 1 information that was on the hard disks of the various
- 2 computers at American Tobacco?
- 3 A. My understanding is that such downloading was
- 4 done. I would -- I don't know --
- 5 I was not personally involved in all of that,
- 6 but I believe that that was done.
- 7 Q. Do you know what they downloaded to? Did they
- 8 download to disk? Did they download to tape?
- 9 A. I have absolutely no idea.
- 10 Q. Do you know whether those downloaded files are
- 11 being stored at Chadbourne & Parke?
- 12 A. I don't know where those are being maintained.
- 13 Q. What are the other possibilities?
- 14 A. I mean I -- I honestly don't know. I don't -- I
- 15 don't know. I mean it's -- it's one of -- of some of
- 16 the possibilities we talked about. I don't know if
- 17 it's maintained by Brown & Williamson. I don't know
- 18 if it's maintained at Chadbourne. I don't know where
- 19 it's maintained.
- 20 Q. Okay. Well if it's not maintained by Brown &
- 21 Williamson and it's not maintained by Chadbourne, is
- 22 there any other possibility other than destruction?
- 23 A. I don't believe it was destroyed. I imagine
- 24 it's -- it's one of those two possibilities.
- 25 Q. Do you know whether it's an all or nothing

- 1 thing? And let me go back. What I mean by that, I
- 2 mean was all the computerized information either sent
- 3 one place or sent the other, or was it looked through
- 4 individually as well and -- and some of it sent to
- 5 B&W and some of it to Chadbourne?
- 6 A. My --
- 7 Again, I really don't know the answer to that
- 8 question specifically. All I can tell you is my
- 9 understanding, that materials necessary for the
- 10 ongoing operation of the company were retained
- 11 specifically by Brown & Williamson, and that they may
- 12 have included some or all of those materials.
- 13 Q. Were all the computers physically given to Brown
- 14 & Williamson as part of the sale?
- 15 A. You're asking me now for the terms of the sale
- 16 in terms of the -- that equipment.
- 17 Q. Well I'm really asking more as a transfer of
- 18 documents. I mean whether we like it or not, a
- 19 computer really serves two functions, one of those
- 20 functions is to create documents, the other -- the
- 21 other function is to store documents. And so I $\operatorname{\mathsf{I}}$
- 22 Really what I'm asking you is whether or not the
- 23 computers were physically transferred to Brown &
- 24 Williamson. Then I have a follow-up question which I
- 25 think will further clarify, depending on your answer

- 1 to that.
- 2 A. I don't specifically know the answer to that.
- 3 It's my understanding, and again I haven't looked --
- 4 seen the contract or anything like that, it's my
- 5 understanding that the equipment on site at the
- 6 company's locations would have been transferred
- 7 pursuant to the sale. That's just my understanding.
- 8 I -- that's my understanding.
- 9 Q. And then my follow-up question is this: Were
- 10 the storage capacity of those computers wiped clean
- 11 prior to the sale, or were they left intact?
- 12 A. I'm not sure what you mean "wiped clean before
- 13 the sale."
- 14 Q. Well again, --
- 15 A. I have no knowledge --
- 16 Q. -- certain computers --
- 17 A. -- that any computer information was erased
- 18 prior to the sale.
- 19 Q. Well I don't mean necessarily erased. Well I --
- 20 What could happen is this: For instance, if we
- 21 were to take this computer here, we could download
- 22 everything in that computer to a disk and then we
- 23 could erase the hard drive, and then we could give
- 24 that computer with that erased hard drive to someone
- 25 and it would be the computer absent the information.

- 1 And so my question is really: When the computers
- 2 were transferred to B&W, were they transferred with
- 3 full information or were they transferred with
- 4 partial information or were they transferred with no
- 5 information?
- 6 A. My understanding is they would have been
- 7 transferred with the information contained on them.
- 8 Q. Did Chadbourne Parke copy any of that
- 9 information from those computers for individual
- 10 storage itself at its facility on -- when it was
- 11 storing the information on behalf of The American
- 12 Tobacco Company prior to finalizing that transfer?
- 13 A. I got a little lost in that question. I'm
- 14 sorry.
- 15 Q. What I'm really asking you is: When you have a
- 16 computer -- again we've talked that you have certain
- 17 information that can be stored on the hard drive.
- 18 A. Right.
- 19 Q. One option is to just send the computer over to
- 20 Brown & Williamson with everything intact --
- 21 A. Uh-huh.
- 22 Q. -- and save copies of none of it.
- 23 A. Uh-huh.
- 24 Q. One option is to download all the information to
- 25 disk, wipe the hard drive clean, and, you know, keep

- 1 all the information and send the computer. A third
- 2 way is to copy some of the information; that is, you
- 3 transfer the computer and all of its information to
- 4 Brown & Williamson but you download certain files,
- 5 copies of certain files to disks and then -- and then
- 6 retain those. Do you know whether that was done for
- 7 any of the disks?
- 8 A. For any of the disks or --
- 9 Q. Sorry. Any of the information.
- 10 A. It's my understanding, to the best of my
- 11 knowledge on this, that I believe certain of the
- 12 computers were retained as is by Brown & Williamson
- 13 for the ongoing operation of the facility. With
- 14 regard to certain other computers, the data on the
- 15 hard drives was backed up in some manner, and then
- 16 after that data was retained in its entirety, the
- 17 original hard drives on some computers were then
- 18 erased after all the data had been retained. It's my
- 19 understanding that after that process had been done
- 20 with some of the computers, that the company donated
- 21 some of those to charitable organizations.
- 22 Q. Were The American Tobacco Company computers
- 23 networked?
- 24 A. I honestly don't know the answer to that
- 25 question.

- 1 Q. Who would?
- 2 A. I would imagine whoever was involved in -- at
- 3 the company in either networking or not networking
- 4 them.
- 5 Q. When you were doing this computer document
- 6 review and -- and retention, --
- 7 A. Uh-huh.
- 8 Q. -- did you consult with somebody who had been an
- 9 employee at American Tobacco about doing this?
- 10 A. In terms of going through the company's files?
- 11 Q. Yes.
- 12 A. I believe --
- 13 I don't know if this is the case for all
- 14 locations, but certainly in some of the locations we
- 15 did communicate with people who were on site who had
- 16 some knowledge.
- 17 Q. Do you recall the names of any of those people?
- 18 A. No, I do not.
- 19 Q. Do you know whether or not American Tobacco had
- 20 network access to American Brands?
- 21 A. I have no idea.
- 22 Q. Do you know whether American Tobacco had network
- 23 access to Gallaher's?
- 24 A. I have no idea.
- 25 Q. Did you ever ask that question?

- 1 A. I did not ask that particular question.
- 2 Q. And when I say "you" on this one, I'm asking
- 3 about The American Tobacco Company. Has The American
- 4 Tobacco Company ever tried to ascertain whether or
- 5 not American Tobacco had network access or
- 6 computerized access to the files of American Brands
- 7 or Gallaher's?
- 8 A. I am not aware of any such inquiry. Simple
- 9 answer is I don't know.
- 10 Q. If you were trying to find out the answer to
- 11 that question, what former employee from American
- 12 Tobacco would you contact?
- 13 A. Again, I don't know who would have any kind of
- 14 knowledge on that subject.
- 15 Q. Where would you start?
- 16 A. I really have no idea.
- 17 Q. Do you keep in contact with any of The American
- 18 Tobacco employees?
- 19 A. Do I personally?
- 20 Q. Uh-huh.
- 21 A. What do you mean do I keep in contact? I --
- 22 Q. Have conversations with them.
- 23 A. No
- 24 Q. Did you keep a listing of all The American
- 25 Tobacco employees who helped during this document

- 1 review process that we've been talking about that
- 2 went on as part of the transfer of assets from ATCo
- 3 to B&W?
- 4 A. When you say "you," are we now speaking about me
- 5 personally or --
- 6 Q. The company.
- 7 A. I'm not aware of any such lists.
- 8 Q. You personally?
- 9 A. I have no such list.
- 10 Q. Do you know where MIS was located physically?
- 11 A. No.
- 12 Q. Let's look at page 843.
- 13 A. Okay.
- 14 Q. This refers to customer service. Do you know
- 15 where the customer service department was located?
- 16 A. No, I don't. Again, your question assumes it
- 17 was located perhaps in one location. I don't know
- 18 that that's the fact either.
- 19 Q. Do you know where any portion of it was located?
- 20 A. No, I don't.
- 21 Q. How about the human resource department?
- 22 A. Are you looking at a particular page now?
- 23 Q. Yeah, I'm looking at 849, although I'm not sure
- 24 if there's anything on there that would help you.
- 25 But take a look.

- 1 A. Again I -- I don't -- I don't know where they
- 2 were located.
- 3 Q. How about the purchasing department?
- 4 A. Well, I mean on the top of that page I see a
- 5 handwritten notation, which I can't totally read the
- 6 handwriting. It could say Chester, I don't know. I
- 7 don't know if that's what it says. I don't know if
- 8 that indeed is the case. Beyond that I really don't
- 9 know.
- 10 MS. YELENICK: Do you want to identify the
- 11 page for the record?
- 12 MR. O'FALLON: It's 850.
- 13 Q. In looking through the documents at Chester, did
- 14 it appear that any of these functions were at that
- 15 particular office?
- 16 A. I honestly don't remember.
- 17 Q. Look at the next page, 851. This talks about
- 18 the Reidsville branch.
- 19 A. Right.
- 20 Q. Could you tell me what was at the Reidsville
- 21 branch?
- 22 A. The Reidsville branch is in North Carolina, and
- 23 it was a manufacturing facility.
- 24 Q. What was manufactured there?
- 25 A. I believe cigarettes.

- 1 Q. Have you been to the Reidsville branch?
- 2 A. To the best of my knowledge, I have never been
- 3 to the Reidsville branch.
- 4 Q. Who was responsible for -- well strike that.
- 5 Is the Reidsville branch still in operation?
- 6 A. Once again, I'm not completely sure. I believe
- 7 it continued in operation for a time after the
- 8 collection we've talked about, but I don't know
- 9 whether, sitting here today, it is still in operation
- 10 or not. It might be.
- 11 Q. You were not one of the attorneys from
- 12 Chadbourne & Parke who went there to conduct the
- 13 document review and retention?
- 14 A. I did not physically go to the Reidsville
- 15 branch.
- 16 Q. Who headed up that operation for Chadbourne?
- 17 A. I don't recall which Chadbourne attorneys and
- 18 paralegals were involved at that facility.
- 19 Q. Was there anyone that you can recall that you
- 20 kind of coordinated with?
- 21 A. If I'm not mistaken -- I have --
- I have a slight recollection, but I'm not
- 23 completely sure. Do you want that?
- 24 Q. Sure.
- 25 A. An individual named Steve Turano, who was an

- 1 attorney at Chadbourne, who I believe may have been
- 2 involved in that.
- 3 Q. And just to be fair, were you the person in
- 4 charge generally of this review and retention project
- 5 that was undertaken in January, February of 1995?
- 6 A. I was intimately involved in it. I am the
- 7 person with regard to the -- the notice you have
- 8 served that has the knowledge, best knowledge with
- 9 regard to those matters. I have had comprehensive
- 10 involvement in a supervisory level of the processes
- 11 we've talked about.
- 12 Q. No, I understand that. I'm just wondering if
- 13 you were the person --
- 14 Maybe I'm mistaken. I thought you were actually
- 15 the person in charge of this project. Are you not
- 16 the person at Chadbourne & Parke who was actually in
- 17 charge, or did you also report upward?
- 18 A. Well I always report upward; put it that way.
- 19 With regard to the collection at -- at places
- 20 like -- like Chester, and actually probably with
- 21 regard to the collection at all the different
- 22 locations, I believe I was the most senior person
- 23 involved directly.
- 24 Q. It's kind of like on a brief. You know, there's
- 25 always a list of names on a brief, and usually you

- 1 have to go down below the first one to find the one
- 2 who actually did the work, you know.
- 3 Would you have been the one who actually did
- 4 most of the work in the collection and review from a
- 5 supervisory level? Again, I'm not talking about did
- 6 you go out and look at every document, but --
- 7 A. In terms of most of the work, I mean it's hard
- 8 to answer that question. I don't -- I don't know how
- 9 many hours different people put into it. I was
- 10 involved, as I testified, in collection at Stamford
- 11 and at Chester. I believe, as I said, I was the most
- 12 senior person involved in that process.
- We also established at the outset of this
- 14 deposition that I am counsel to Chadbourne & Parke.
- 15 So as I said, there's always people above me.
- 16 Q. Yeah. When you said you're counsel to
- 17 Chadbourne & Parke, I'm sorry, what did --
- 18 A. That's my title.
- 19 Q. Okay. You're --
- What does that mean?
- 21 A. It means I'm not a partner.
- 22 Q. Okay. Didn't follow up on that one.
- 23 A. To the continuing frustration of my mother.
- 24 (Laughter.)
- 25 Q. I suspect it's not just your mother's continuing

- 1 frustration.
- 2 A. You got that right.
- 3 I'm in trouble now.
- 4 Q. If you want to strike that from the record, I
- 5 won't mind.
- 6 MR. O'FALLON: Okay. Why don't we actually
- 7 take 10 minutes and then we'll come on back.
- 8 THE REPORTER: Off the record, please.
- 9 (Recess taken.)
- 10 BY MR. O'FALLON:
- 11 Q. Not to sound like a Country Western song, but
- 12 we're back in Reidsville.
- 13 A. Okay.
- 14 Q. And let me just ask you to go through the review
- 15 process you conducted in that January, February 1995
- 16 process down there. And again when I say "you," I'm
- 17 referring to American Tobacco.
- 18 A. My understanding is that Chadbourne attorneys
- 19 and paralegals -- and possibly, although I don't know
- 20 for a fact if any King & Spalding attorneys and
- 21 paralegals went to Reidsville -- and along with
- 22 company employees, I believe they packed up materials
- 23 found there, and I believe, if I'm not mistaken, that
- 24 the Reidsville materials were either reviewed there
- 25 or I believe they may have in whole or in part been

- 1 sent to Chester where we did the review in Chester.
- 2 Q. So was the whole Reidsville plant document-wise
- 3 packed up kind of lock, stock and barrel and moved up
- 4 to Chester?
- 5 A. Well again as I said before, I believe the
- 6 Reidsville facility continued in operation for a
- 7 period of time. I don't know the detail of -- of
- 8 what exactly was removed from Reidsville at that
- 9 time. Other than the stuff that had to be kept there
- 10 for operating the facility, I believe some materials
- 11 were taken from Reidsville, sent to -- that had been
- 12 reviewed by Chadbourne & Parke paralegals, sent to
- 13 Chester, where we really did most -- most of the
- 14 review process. Work --
- Just give you a sense, there was a -- I believe
- 16 it's called a print room or something like that, it
- 17 was an enormous room, and that was our central
- 18 location for, I believe, Reidsville and some other
- 19 locations where materials would be sent, and we would
- 20 do our review right there.
- 21 Q. So what happened basically is that you were just
- 22 getting in these boxes from Reidsville on a daily
- 23 basis and taking a look at them, and again separating
- 24 them into these three groups; that is, B&W,
- 25 Chadbourne & Parke, or document destruction.

- 1 A. Well to understand, the -- I believe I said this
- 2 before, but if I didn't, I'll just make it clear --
- 3 the Brown & Williamson Company personnel went through
- 4 varying locations and retained what they needed for
- 5 ongoing operations. We did not see that material
- 6 once they retained that. We looked at the balance of
- 7 the material.
- 8 Q. Okay. Did they make the so-called first cut; in
- 9 other words, at Reidsville, did the B&W employees go
- 10 through and basically say okay, the following
- 11 information is stuff we have to have to keep running
- 12 this plant, and then they said and then you basically
- 13 take everything else for review?
- 14 A. That is my understanding. I believe on some
- 15 occasions during the course of our review on -- on
- 16 this entire project that there might have been some
- 17 occasions where we got ahead of them, and then they
- 18 would look at the boxes that we had gone through
- 19 already and make that judgment.
- 20 Q. And physically the boxes that were sent from
- 21 Reidsville up to Chester for review, when a
- 22 determination was made that some boxes needed to be
- 23 given to B&W, were those boxes then sent back to
- 24 Reidsville, or were they transferred someplace else
- 25 at B&W?

- 1 A. Are you talking about the boxes of the materials
- 2 necessary to operate the facility?
- 3 Q. No, really I'm talking about the materials that
- 4 weren't necessary to operate that were sent up to
- 5 Chester. I mean it's my understanding that the first
- 6 thing that B&W employees did is, for instance, at
- 7 Reidsville, went through and said, hey, this
- 8 information we simply have to have to run this
- 9 facility. You all can have this stuff. They then
- 10 take those boxes; that is, the "this stuff," and send
- 11 that up to Chester, and then you -- you would then --
- 12 as attorneys for Chadbourne & Parke, you'd go through
- 13 that to make those determinations of what goes to
- 14 B&W, what goes to Chadbourne, and what is destroyed.
- 15 My question --
- 16 A. That's not really correct.
- 17 Q. Okay. Clarify what is correct.
- 18 A. I don't think --
- 19 Again, my understanding was Brown & Williamson
- 20 personnel would go through first. If they were at a
- 21 facility like Reidsville, where I understand it
- 22 continued to operate, they would retain what was
- 23 necessary for that facility to continue to operate.
- 24 They would also retain, if, for example, certain
- 25 materials were needed to continue the business at

- 1 some other location, they would send those materials
- 2 to other locations. What was remaining from that
- 3 process was then reviewed by Chadbourne & Parke
- 4 lawyers and paralegals, either there or it was sent
- 5 to a place like Chester where we happened to be, and
- 6 we did that follow-up review.
- 7 Q. Okay. As a part of that follow-up review, since
- 8 the B&W people had already been through those boxes,
- 9 are you now just making a determination as to whether
- 10 Chadbourne & Parke retains it or whether it's
- 11 destroyed, or is there still some part of those
- 12 documents that could still end up going back to B&W?
- 13 A. At that point in time the review was do -- based
- 14 on all the obligations imposed upon Brown &
- 15 Williamson, as successor to The American Tobacco
- 16 Company, which are the materials that need to be
- 17 retained, and those would be retained. Those were
- 18 retained by -- by Chadbourne.
- 19 Q. Okay. Okay. And so really in -- and maybe
- 20 we're just waltzing around this.
- 21 A. I think we are.
- 22 Q. Was any -- was any part of that document --
- 23 those documents that you reviewed after B&W looked
- 24 at, decided that really B&W did need to retain those,
- 25 and again B&W as B&W, not B&W as a successor to

- 1 American Tobacco Company, and then sent back to
- 2 them? For instance, did you ever go back to Brown &
- 3 Williamson and ask them if they're going to need it
- 4 to conduct that portion of the business, let's send
- 5 them back to Reidsville?
- 6 A. No. This was --
- The process I'm describing is a legal analysis
- 8 based on all the obligations of Brown & Williamson as
- 9 successor to The American Tobacco Company. It was
- 10 not part of what we were doing to say this should now
- 11 be sent to -- to Brown & Williamson specifically. It
- 12 was a legal analysis.
- 13 Q. And so really the --
- 14 There were two end results from that legal
- 15 analysis: either retain for potential production, or
- 16 destroy; correct?
- 17 A. Well it was --
- 18 It's retained because you have to retain it, or
- 19 you don't have to retain it.
- 20 Q. Okay.
- 21 A. Yes.
- 22 Q. So it's either retained or destroyed basically.
- 23 A. That's correct.
- 24 Q. In going back to my favorite pile of papers
- 25 sitting in Chadbourne Parke, if I were to look for a

- 1 listing or information concerning those boxes from
- 2 Reidsville which had been retained by Chadbourne
- 3 Parke, documents of that type would be found in
- 4 that -- in that stack of papers; correct?
- 5 A. I believe there would be for each box of
- 6 documents retained a piece of paper among our stacks
- 7 of pieces of paper.
- 8 Q. And for each box of documents from the
- 9 Reidsville plant destroyed, there would also be a
- 10 similar piece of paper; correct?
- 11 A. That is my understanding.
- 12 Q. And there would be no piece of paper for those
- 13 boxes of documents or for documents without boxes
- 14 retained by B&W at the Reidsville facility; correct?
- 15 A. Either -- either at that facility or transferred
- 16 by the B&W people to some other facility where they
- 17 had need for that for the ongoing operations of the
- 18 company.
- 19 Q. So the more appropriate question would be:
- 20 There would be no record of any files retained by B&W
- 21 from the Reidsville facility.
- 22 A. I'm not aware of any such record.
- 23 Q. Let's look on the next page of Exhibit 29, and
- 24 that's 852.
- 25 A. Okay.

- 1 Q. Where are the leaf facilities at for American
- 2 Tobacco?
- 3 A. Again I don't know that specifically. I note on
- 4 the page you're focusing on there's a reference to
- 5 the Hanmer Division which we talked about.
- 6 Q. Right. I was just wondering, usually there's a
- 7 separate leaf-purchasing facility or a leaf-storage
- 8 facility that most of the companies have. Do you
- 9 know where American Tobacco's leaf-storage facility
- 10 is?
- 11 A. I don't know that. Sorry.
- 12 Q. On the next page, 853, this refers to the Hanmer
- 13 Division; right?
- 14 A. It's cut off, but that seems to be what it's
- 15 referring to.
- 16 Q. And generally did these functions correspond
- 17 with the functions you understood to be taking place
- 18 at the Hanmer Division when you looked at that
- 19 facility in 1995?
- 20 A. Again I don't know the functions that took place
- 21 there. I know the Hanmer Division was, as we've
- 22 discussed previously today, a manufacturing facility.
- 23 Q. Of resubstituted sheet; correct?
- 24 A. I don't know about the "sheet" part of what you
- 25 just asked. I believe reconstituted tobacco was

- 1 involved.
- 2 Q. You generally under --
- 3 Do you have a general understanding of how they
- 4 do the reconstituted tobacco?
- 5 A. I have no understanding of how they do that.
- 6 Q. Did you ever go in and look at it?
- 7 A. I don't remember ever being -- ever looking at
- 8 the plant in operation, seeing exactly what was done.
- 9 Q. Were there any other facilities of American
- 10 Tobacco Company that was reviewed for -- for
- 11 documents as part of this sale in that 1995 time
- 12 period again, that January, February 1995 time
- 13 period?
- 14 A. Other than the ones we've talked about so far?
- 15 Q. Right.
- 16 A. Yes.
- 17 Q. Could you tell me what facilities those were?
- 18 A. I believe we've discussed so far Chester and
- 19 Reidsville and Stamford, if I'm not mistaken.
- 20 Q. Correct.
- 21 A. In addition there was a Richmond warehouse in
- 22 Richmond, Virginia.
- 23 Q. Anything else?
- 24 A. We also talked about materials maintained at
- 25 Chadbourne, I think, also as -- as -- on a custodial

- 1 basis.
- 2 Q. Right.
- 3 A. In addition to --
- In other words, we've talked about Reidsville,
- 5 Richmond, Chester, Chadbourne and Stamford. There
- 6 was a Bronksville warehouse in Bronksville, New York.
- 7 Q. Anything else?
- 8 A. The other location I'm aware of where there were
- 9 American Tobacco materials was in Greenwich,
- 10 Connecticut -- Old Greenwich, Connecticut.
- 11 Q. And what kind of facility was there?
- 12 A. I believe the legal department had files there
- 13 relevant to The American Tobacco Company.
- 14 Q. Any other location?
- 15 A. Just so I can go through the list, make sure
- 16 we've got them all.
- 17 Q. Sure. And actually, if you want to just -- I'll
- 18 go back through them just to make sure.
- 19 A. My recollection, we talked about about
- 20 Reidsville and Richmond, we talked about Chester, we
- 21 talked about Chadbourne, we talked about Bronksville,
- 22 we talked about Greenwich and we talked about
- 23 Stamford. To the best of my knowledge that is the
- 24 list.
- 25 Q. Okay. Let's start with the Richmond warehouse.

- 1 And I'll just take them in the order that you kind of
- 2 named the new ones.
- 3 A. Okay.
- 4 Q. What was at the Richmond warehouse?
- 5 A. My understanding is that the Richmond warehouse
- 6 is where -- it was the warehouse for the
- 7 administrative center at Chester.
- 8 Q. So is this the document retention facility for
- 9 that Chester office?
- 10 A. I just know it was the warehouse that they --
- 11 that they used for whatever purposes they -- they had
- 12 a warehouse.
- 13 Q. How big was that warehouse?
- 14 A. I was never there. I really don't know the size
- 15 of it.
- 16 Q. Do you know how many boxes of documents were in
- 17 the warehouse?
- 18 A. No, I don't.
- 19 Q. Do you know if there was an indexing system for
- 20 the boxes of documents in the warehouse?
- 21 A. I don't know whether there was or wasn't.
- 22 Q. Who was the person at Chadbourne Parke most
- 23 familiar with that warehouse?
- 24 A. With regard to that facility, I really don't
- 25 know who -- who has any -- any more knowledge on that

- 1 than I do.
- 2 Q. Usually when a company has a document retention
- 3 warehouse -- and again, I'm using, in part, the
- 4 information I learned from Lorillard -- there is some
- 5 kind of an indexing or cataloging function that goes
- 6 on at that warehouse. Who would I ask about that
- 7 information and whether we could find that document?
- 8 A. I honestly don't know.
- 9 Q. You don't recall ever seeing that document,
- 10 going through those warehoused documents?
- 11 A. Just clarification. That document would be?
- 12 Q. Yeah. Well again, usually what would happen is
- 13 you've got kind of a records retention policy, and
- 14 usually then there is also a -- a procedure in place
- 15 for transferring documents from active files to cold
- 16 storage or what we called cold storage. You know,
- 17 any time you have -- any time you basically make a
- 18 determination that certain documents no longer need
- 19 to be in your active files but at the same time you
- 20 make a determination you can't throw them out, you
- 21 send them off site to some storage, and there's also
- 22 an indexing function that goes along with that. And
- 23 what I'm asking you is whether you know of anything
- 24 about that process.
- 25 A. Your question covered a lot of material. I'm

- 1 certainly aware the company had a records retention
- 2 policy. I'm not aware of the type of indexing that
- 3 you're talking about. I have no knowledge of that.
- 4 Q. Well, for instance, Lorillard had, I think it
- 5 was called, a records transfer list that was actually
- 6 somewhat similar to the process that Chadbourne Parke
- 7 used when they went through and retained documents
- 8 for the purposes of litigation, except this was
- 9 something that was kept in the ordinary course of
- 10 business, and that any time a department decided it
- 11 wanted certain of its records to be out of its files,
- 12 and presumably to make room for new records, it
- 13 filled out one of those lists and put it in the box
- 14 and then sent the box to the storage facility. And
- 15 what I'm really asking is whether you know if there
- 16 was any similar type of procedure in place at
- 17 American Tobacco Company.
- 18 A. That was a long question, but the answer to it
- 19 is I -- I -- I don't know whether there was or not.
- 20 Q. Was there any one person or persons that were in
- 21 charge of the Richmond warehouse for American
- 22 Tobacco?
- 23 A. Are you talking about an American employee who
- 24 was in charge?
- 25 Q. Yes.

- 1 A. I don't know whether there was or wasn't. I --
- 2 I don't know.
- 3 Q. Did American retain control of the warehouse or
- 4 did it transfer control and/or ownership of the
- 5 warehouse to B&W?
- 6 A. Well I mean at some point American ceased to
- 7 exist, so I'm a little confused by your question.
- 8 Q. Well how about American --
- 9 Well American Brands technically owned American
- 10 Tobacco; correct?
- 11 A. I believe American Tobacco was a subsidiary of
- 12 American Brands.
- 13 Q. And it was American Brands that actually sold
- 14 American Tobacco; correct?
- 15 A. I believe that --
- MS. YELENICK: Calls for legal conclusion.
- 17 THE WITNESS: Okay.
- MS. YELENICK: You can answer.
- 19 A. I believe that's correct. Again, I didn't look
- 20 at the paperwork.
- 21 Q. Do you know whether American Brands retained
- 22 control of the Richmond warehouse or whether control
- 23 of that warehouse was turned over to B&W as part of
- 24 the sale?
- 25 A. I don't know for a fact whether the Richmond

- 1 warehouse was owned by The American Tobacco Company
- 2 as opposed to leasing space. I don't -- I don't know
- 3 that for sure. So I'm a little hesitant to --
- I mean if it was owned by them, I believe it was
- 5 transferred, but I don't know for a fact that it was
- 6 owned at that time.
- 7 Q. Maybe we can get at this a different way. At
- 8 some point did Chadbourne Parke attorneys go in and
- 9 look at all the documents that were in the Richmond
- 10 warehouse?
- 11 A. I believe that, as I described before with
- 12 regard to each of the facilities at American Tobacco
- 13 Company, the first step was for Brown & Williamson
- 14 people to go through. After they did that and
- 15 retained what they needed to retain for business
- 16 purposes, then the Chadbourne & Parke attorneys and
- 17 paralegals would do the review I described before.
- 18 Q. And did --
- 19 A. My understanding is that's true for the
- 20 facilities we've -- we've talked about.
- 21 Q. For all the facilities.
- 22 A. I believe --
- 23 We could go through them in order, but I believe
- 24 that's the practice we followed.
- 25 Q. And once that review process was done; that is,

- 1 once the Brown & Williamson people and the Chadbourne
- 2 attorneys were done with their review process at the
- 3 Richmond facility, were all the Richmond documents
- 4 either in Brown & Williamson's possession, in
- 5 Chadbourne Park's possession, or destroyed?
- 6 A. I believe that is correct. I don't believe the
- 7 Richmond warehouse continued -- assuming this was a
- 8 single entity in which -- you know, that American
- 9 Tobacco Company ran the whole thing as opposed to it
- 10 being leased space, I don't believe that it continued
- 11 to exist. Therefore, either --
- 12 Certain documents were retained by Brown &
- 13 Williamson. The balance were then reviewed by
- 14 Chadbourne & Parke attorneys and paralegals. In
- 15 addition, I think, King & Spalding attorneys and
- 16 paralegals. Again, I think part of that review might
- 17 have been done with the documents being moved to
- 18 Chester and reviewed down at Chester. But they were
- 19 either determined to be retained or not retained.
- 20 Q. So regardless of whether the physical facility
- 21 exists or not, it no longer contains any American
- 22 Tobacco Company documents.
- 23 A. That is my understanding. Only with the caveat
- 24 that I don't believe that Brown & Williamson
- 25 continues to operate that facility, and assuming that

- 1 it does not, then the answer would be that's correct.
- 2 Q. And if I were to go back to my stack of
- 3 documents at Chadbourne & Parke, at some point I
- 4 would see in that stack of documents pieces of paper
- 5 relating to the boxes of documents from the Richmond
- 6 facility that were retained by Chadbourne & Parke;
- 7 correct?
- 8 A. Yes.
- 9 Q. And if I went to my other favorite stack of
- 10 documents, I would see papers in that stack that
- 11 related to those boxes of documents destroyed from
- 12 the Richmond warehouse; correct?
- 13 A. Yes.
- 14 Q. Let's talk about the Bronksville warehouse for a
- 15 second.
- 16 A. Okay.
- 17 Q. What was the function of the Bronksville
- 18 warehouse in August of 1994?
- 19 A. Again, I'm -- I'm speaking in --
- 20 The time period I'm speaking to is the period
- 21 subsequent to the sale, that's when I was involved in
- 22 these processes, and I -- if -- if -- that's all I
- 23 really can talk about.
- 24 Q. That's fine. Sure.
- 25 A. At that point in time the Bronksville warehouse

- 1 was a warehouse for the legal department in Old
- 2 Greenwich.
- 3 Q. And was a document review of the Bronksville
- 4 warehouse conducted just like the document review of
- 5 the Richmond warehouse was conducted?
- 6 A. The --
- 7 I was not personally involved in that process.
- 8 I'm just trying to recall the best of my recollection
- 9 of how that process was done. I don't know for a
- 10 fact whether Brown & Williamson personnel came into
- 11 that facility before we did or not. I don't -- I
- 12 don't know that for a fact. They may have. I don't
- 13 know. But to the extent that we went through the
- 14 remaining American Tobacco materials at that
- 15 facility, we would have followed a process similar to
- 16 the process we've described before.
- 17 Q. Who was the on-site Chadbourne attorney who was
- 18 most responsible for looking at the documents in the
- 19 Bronksville warehouse?
- 20 A. I honestly don't remember who that was. I
- 21 did --
- 22 As I say, I did not go through personally. I
- 23 don't remember who was most involved in that process.
- 24 Q. Do you have any objection to maybe asking and
- 25 finding out?

- 1 MS. YELENICK: Again, you can send us a
- 2 letter after the deposition.
- 3 MR. O'FALLON: Well I really would kind of
- 4 rather do it here as part of the live testimony.
- 5 Q. Would it be possible tomorrow or even today
- 6 during a break to just call back and find out who was
- 7 up there? And again, I'm not looking for every --
- 8 every person who was there, but I assume you usually
- 9 had someone on site who was the most senior person.
- 10 A. Well I mean I believe that different people were
- 11 involved in different aspects of the -- of this
- 12 process. I just don't remember who it was. If you
- 13 give us a letter, again, that's -- as Ms. Yelenick
- 14 said, we will respond to it.
- 15 Q. Well I guess my request would be to ask you to
- 16 call back tonight and just see if you can't find that
- 17 out, and we can talk about that tomorrow.
- MS. YELENICK: We'll take it under
- 19 consideration certainly, Dan.
- 20 Q. Are you confident that at some point King &
- 21 Spalding did go through this warehouse, or is there
- 22 some doubt as to whether they even did?
- 23 A. I don't know if they were involved in that
- 24 process. I know from first-hand experience that they
- 25 were involved in the review process in Chester, which

- 1 would have encompassed materials from Chester and
- 2 some other materials from that general neck of the
- 3 woods that -- such as, for example, the Reidsville,
- 4 as I talked about before. They worked alongside us
- 5 in -- in that process. I don't believe they were
- 6 involved at all the facilities.
- 7 Q. And this may be one of the facilities they
- 8 weren't involved; correct?
- 9 A. Quite possible.
- 10 Q. Were any documents from the Bronksville
- 11 warehouse ultimately sent to Brown & Williamson?
- 12 A. That I don't know.
- 13 Q. Documents were retained by Chadbourne & Parke
- 14 from the Bronksville facility; correct?
- 15 A. That is my understanding.
- 16 Q. And were documents destroyed from the
- 17 Bronksville facility?
- 18 A. I don't know for a fact whether they were or
- 19 not.
- 20 Q. How would you find that out?
- 21 A. Well, I guess one way to find it out would be to
- 22 go through those many pieces of paper we've talked
- 23 about.
- 24 Q. Any little simpler way to find that out?
- 25 A. I'm not really aware of any.

- 1 Q. Again, if it would be possible, could you maybe
- 2 ask somebody back at your offices to take a look
- 3 through the electronic data and see if they could
- 4 just figure out whether something from that facility
- 5 was destroyed? I would really just like the answer
- 6 to that question.
- 7 MS. YELENICK: There's some assumptions
- 8 built in there. I'm mindful of your request.
- 9 MR. O'FALLON: Well there are really no
- 10 assumptions built in there. What it really is is a
- 11 request.
- 12 A. There is an assumption. You're asking me about
- 13 materials that weren't retained from the Bronksville
- 14 facility.
- 15 Q. I'm asking you about materials that were
- 16 destroyed.
- 17 A. And you asked me about an electronic index.
- 18 Q. I thought we established that there was an
- 19 electronic index for destroyed documents.
- 20 A. Unless I'm mistaken, my recollection of my
- 21 testimony and my understanding is there is not an
- 22 index of destroyed documents. Now I believe that's
- 23 consistent with my prior testimony today.
- 24 Q. Okay.
- 25 A. I thought I made a distinction.

- 1 Q. Well I wasn't clear about that. But if that's
- 2 what the fact is, then that's what the fact is.
- 3 A. That is my understanding.
- 4 Q. So for destroyed documents, I need to go
- 5 specifically to the papers, and there's no short-
- 6 cutting I can take via electronic media.
- 7 A. That is my understanding. Again, we're talking
- 8 about pieces of paper in both circumstances that are
- 9 on a box basis, not individual documents.
- 10 Q. Right. Well I'll just make a request that steps
- 11 be taken to determine whether or not in fact
- 12 documents from the Bronksville facility were
- 13 destroyed. And the reality is if you come back
- 14 tomorrow and say you can't make that determination
- 15 because you don't have enough time, then we can look
- 16 to supplement it. But I think I'm entitled to that
- 17 kind of information as I sit here today, to the
- 18 extent it's reasonably available to you.
- 19 Going back to my other favorite stack of
- 20 documents, however, I would be able to find pieces of
- 21 paper for every box of documents retained from the
- 22 Bronksville facility; correct?
- 23 A. I believe that is the case.
- 24 Q. Did that facility contain any documents or
- 25 copies of documents that had been previously produced

- 1 in prior litigation?
- 2 A. I don't know the answer to that, whether there
- 3 is any overlap.
- 4 Q. Did American Tobacco or its in-house attorneys
- 5 keep lists of documents that had previously been
- 6 listed as privileged in prior litigation?
- 7 A. I have no knowledge whether they did or not.
- 8 Q. Does Chadbourne Parke keep lists of documents
- 9 that have previously been listed as privileged in
- 10 prior American Tobacco litigation?
- 11 MS. YELENICK: Objection, work product.
- MR. O'FALLON: Once again you're stating
- 13 that the fact whether or not those documents are kept
- 14 is work product?
- MS. YELENICK: The manner in which
- 16 Chadbourne & Parke conducts its defense of The
- 17 American Tobacco Company is work product, yes.
- 18 Q. Do you know whether in previous litigation
- 19 Chadbourne Parke constructed privilege logs?
- 20 A. Your question is awfully broad. On behalf of
- 21 whom? What -- what -- you know --
- 22 Q. Let's go back.
- 23 On behalf of the American Tobacco Company or any
- 24 affiliate as part of smoking and health litigation,
- 25 did Chadbourne Parke construct privilege logs in

- 1 partial response to requests for production of
- 2 documents in those pieces of litigation?
- 3 MS. YELENICK: Objection to form.
- 4 A. What time period are you talking about? Ever?
- 5 Q. Yup.
- 6 A. You're asking me has Chadbourne ever constructed
- 7 a privilege log for The American Tobacco Company.
- 8 Q. As a foundational question I am.
- 9 THE WITNESS: Can I answer that question?
- 10 MS. YELENICK: You can answer that
- 11 question.
- 12 A. Yes, we have.
- 13 Q. And have you kept copies of those?
- 14 A. I believe so.
- 15 Q. Now let me ask a question --
- 16 A. The log you're talking about. Correct?
- 17 Q. Well the privilege log itself.
- 18 A. The log.
- 19 Q. Now let's change a little bit from Chadbourne &
- 20 Parke to The American Tobacco Company.
- 21 A. Uh-huh.
- 22 Q. Do you know whether The American Tobacco Company
- 23 was sent copies of those logs?
- 24 A. No, I do not.
- 25 Q. And do you know whether American Tobacco kept

- 1 copies of those logs?
- 2 A. I don't know whether they ever had them at all.
- 3 Q. Approximately how big is that Bronksville
- 4 warehouse?
- 5 A. Again, I was never there and I really have no
- 6 way of assessing that.
- 7 Q. Any idea of the general volume of boxes of
- 8 documents in there?
- 9 A. Of all the documents there?
- 10 Q. The boxes --
- 11 Yeah. Just a box count, roughly.
- 12 A. Well are you limiting this to The American
- 13 Tobacco's document, or whatever else --
- I don't know what kind of facility it was.
- 15 Q. I'm really limiting it at this point to The
- 16 American Tobacco Company documents. I mean do you
- 17 have a rough estimate of the box count of documents
- 18 that when Chadbourne & Parke attorneys first walked
- 19 in there in January of '95 they were looking at?
- 20 A. No, I don't.
- 21 Q. Greenwich, Connecticut.
- 22 A. Okay. That's in Old Greenwich. Old Greenwich,
- 23 Connecticut.
- 24 Q. Oh, I'm sorry. I just thought you were saying
- 25 it was old.

- What's in Old Greenwich, Connecticut?
- 2 A. A lot of people with nice houses. Sorry.
- 3 Q. No, no, no. No. No. No, no, no. Come on.
- 4 A. The -- the legal department is maintained there.
- 5 Q. Are there specific offices in Old Greenwich?
- 6 A. Yes.
- 7 Q. Do those offices still exist?
- 8 A. Now which offices are we talking about?
- 9 Q. The legal offices in Greenwich -- in Old
- 10 Greenwich.
- 11 A. I believe the legal department in Old Greenwich
- 12 still exists.
- 13 Q. Okay. And is that legal department actually
- 14 American Brands' legal department?
- 15 A. That is my understanding.
- 16 Q. That brings me to a subject that I wanted to
- 17 cover in the deposition anyhow, and that is the
- 18 subject matter of shared departments; that is, shared
- 19 departments between American Brands and American
- 20 Tobacco Company.
- 21 Can you list for me all the departments which
- 22 you understand had shared functions between American
- 23 Brands and American Tobacco?
- 24 A. That is an area I have virtually no knowledge
- 25 of.

- 1 Q. Did American Tobacco have a risk management
- 2 department?
- 3 A. I don't know.
- 4 Q. Did American Brands have a risk management
- 5 department?
- 6 A. At what point of time are we talking about?
- 7 Q. Let's talk about the time you were undertaking
- 8 your review in 1995.
- 9 A. Are you talking about a department identified as
- 10 risk management? Is that --
- 11 Q. Yes.
- 12 A. If those were? I believe American Brands did
- 13 have such a department.
- 14 Q. Did American Brands' risk management department
- 15 also perform the risk management function for
- 16 American Tobacco?
- 17 A. I don't know.
- 18 Q. Did you ever ask?
- 19 A. I did not ask that question.
- 20 Q. Was the risk management department at American
- 21 Brands ever searched for documents responsive to
- 22 document requests in the Minnesota litigation?
- 23 A. I don't know specifically.
- 24 Q. Who would know that?
- 25 A. I don't know.

- 1 Q. Did lawyers for Chadbourne & Parke ever look at
- 2 the American Brands risk management office for
- 3 responsive documents?
- 4 A. In this case?
- 5 Q. In this case.
- 6 A. I don't know.
- 7 Q. Who would know?
- 8 A. Again, I don't know.
- 9 MR. O'FALLON: Let's go off the record for
- 10 a second.
- 11 THE WITNESS: Sure.
- 12 THE REPORTER: Off the record, please.
- 13 (Recess taken.)
- 14 BY MR. O'FALLON:
- 15 Q. Do you know whether American Brands' accounting
- 16 and finance department provided services to The
- 17 American Tobacco Company?
- 18 A. I don't know.
- 19 Q. Do you know whether the accounting and finance
- 20 department for American Brands was ever searched for
- 21 documents responsive to the document requests in this
- 22 Minnesota litigation?
- 23 A. I don't know.
- 24 Q. Do you know whether the American Brands' human
- 25 resource department provided services to The American

- 1 Tobacco Company?
- 2 A. I don't know.
- 3 Q. Do you know whether or not the human resources
- 4 department of American Brands was ever searched for
- 5 documents responsive to the Minnesota document
- 6 requests?
- 7 A. I don't know.
- 8 Q. Do you know whether the office of corporate
- 9 secretary of American Brands provided services to The
- 10 American Tobacco Company?
- 11 A. I don't know.
- 12 Q. Do you know whether the office of corporate
- 13 secretary of American Brands was ever searched for
- 14 documents responsive to the document requests in the
- 15 Minnesota case?
- 16 A. I don't know.
- 17 Q. Do you know whether the American Brands' public
- 18 affairs department provided services to The American
- 19 Tobacco Company?
- 20 A. I don't know.
- 21 Actually, I don't know that these departments
- 22 you've listed actually exist, but I'm -- I'll take
- 23 that at face value, that they actually do exist. But
- 24 I have no knowledge about that.
- 25 Q. Okay. And do you have any knowledge as to

- 1 whether the public affairs department of American
- 2 Brands was ever searched for documents responsive to
- 3 the Minnesota document requests?
- 4 A. I don't know.
- 5 Q. Do you know whether or not Gallaher's ever sent
- 6 research to either American Brands or American
- 7 Tobacco Company related to smoking and health?
- 8 MS. YELENICK: Beyond the scope.
- 9 THE WITNESS: Can you repeat the question?
- 10 Sorry.
- 11 (Record read by the court reporter.)
- 12 A. What do you mean by research regarding to
- 13 smoking and health?
- 14 Q. I can divide that in numerous ways, so let me
- 15 give you a list that's kind of an exemplar. I would
- 16 include in that research on the effects of nicotine,
- 17 whether conducted on animals or humans, research on
- 18 nicotine manipulation, research on the causes of
- 19 disease, animal research concerning the causes of
- 20 disease, skin-painting research, research conducted
- 21 on humans of any type, psychological research on the
- 22 motivation of smokers. And the list can go on and
- 23 on.
- 24 A. And your question is whether any of that -- any
- 25 of the matters you're talking about --

- 1 Q. Right.
- 2 A. -- and documents --
- 3 Q. Where any of those --
- 4 Whether any of that research was ever
- 5 transferred to either American Brands or American
- 6 Tobacco Company.
- 7 MS. YELENICK: I have an objection as to
- 8 form, scope.
- 9 A. I don't know, one, that any of that ever took
- 10 place on the research you're talking about, and I
- 11 have no knowledge of anything, if --
- 12 You know, one, I don't know that any of the type
- 13 of research you're talking about ever took place, and
- 14 two, I don't know of any transfer of any materials
- 15 that you're talking about.
- 16 Q. Do you know whether copies of research from
- 17 Gallaher's, Ltd. were ever sent to Chadbourne Parke
- 18 attorneys?
- MS. YELENICK: Objection, scope.
- 20 A. I don't know.
- 21 Q. Do you know whether Chadbourne & Parke attorneys
- 22 performed a function whereby they had to approve any
- 23 documents that were generated by various trade
- 24 associations with which Gallaher's was associated?
- MS. YELENICK: Objection. Far beyond the

- 1 scope of the notice in this case.
- 2 A. I don't know.
- 3 Q. Does Chadbourne & Parke have a European office?
- 4 A. Currently?
- 5 Q. Let's start with currently.
- 6 A. I believe we have an office in London.
- 7 Q. Does that office in London provide services to
- 8 Gallaher's?
- 9 A. I honestly don't know what clients that office
- 10 has.
- 11 Q. Has Chadbourne & Parke ever sent attorneys to
- 12 England to look for smoking and health documents?
- 13 MS. YELENICK: Objection, attorney-client
- 14 privilege, work product.
- 15 A. On the grounds of privilege, I can't answer.
- 16 Q. Have Chadbourne & Parke attorneys in Britain
- 17 ever looked at Gallaher's facilities for smoking and
- 18 health documents -- smoking and health documents
- 19 responsive to document requests in this litigation?
- 20 MS. YELENICK: You can answer that
- 21 question.
- 22 THE WITNESS: Could you repeat the
- 23 question, please?
- 24 (Record read by the court reporter.)
- 25 A. No.

- 1 Q. Have Chadbourne & Parke attorneys from the
- 2 United States ever been sent to London or any other
- 3 place in Europe to look for documents responsive to
- 4 the state of Minnesota's requests in this
- 5 litigation?
- THE WITNESS: Can I answer that?
- 7 MS. YELENICK: Can I just read that
- 8 question again? Give me a minute.
- 9 You can answer that question.
- 10 THE WITNESS: I'm sorry. Could you repeat
- 11 the question?
- 12 (Record read by the court reporter.)
- 13 A. No.
- 14 THE WITNESS: Do I need to speak louder?
- 15 THE REPORTER: No.
- 16 THE WITNESS: Oh, sorry.
- 17 Q. Have Chadbourne & Parke attorneys ever reviewed
- 18 the documents in the depository in Guildford,
- 19 England?
- 20 A. In connection with this litigation?
- 21 Q. Or any other litigation regarding smoking and
- 22 health ongoing at this time.
- MS. YELENICK: Well that is work product,
- 24 instruct you not to answer.
- 25 Q. Well then let's limit it to this litigation.

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- 1 THE WITNESS: Can I answer that question?
- 2 MS. YELENICK: You can answer that
- 3 question.
- 4 THE WITNESS: Could you repeat it, please.
- 5 (Record read by the court reporter.)
- 6 A. For this litigation.
- 7 Q. Correct.
- 8 A. Not to my knowledge.
- 9 MR. O'FALLON: Just so I understand, maybe
- 10 helping me answer questions, is it your position, Ms.
- 11 Yelenick, that if I ask a specific question about
- 12 what Chadbourne & Parke attorneys did in this
- 13 litigation, that that's not work product, but if I
- 14 ask about it in relationship to any other litigation,
- 15 that it is work product?
- MS. YELENICK: The objection stands as
- 17 stated, counsel.
- MR. O'FALLON: I'm trying to get some
- 19 clarification, ma'am, so I can structure my questions
- 20 and get answers. Would you enlighten me a bit on
- 21 that?
- MS. YELENICK: Objection stands. I won't
- 23 have a colloquy on the record.
- MR. O'FALLON: So your answer is no, you
- 25 will not enlighten me.

- 1 MS. YELENICK: My statement stands,
- 2 counsel.
- 3 MR. O'FALLON: I guess that's just a
- 4 distinction I've never heard before, the old this
- 5 litigation versus that litigation work-product
- 6 distinction. But I'm sure as a large firm you've
- 7 done plenty of research on this.
- 8 BY MR. O'FALLON:
- 9 Q. Are there any other American Brands departments
- 10 that you're aware of which provided services to The
- 11 American Tobacco Company?
- MS. YELENICK: Objection to form.
- 13 A. I -- I don't know we established which
- 14 departments, if any, other than perhaps the legal
- 15 department, served any function.
- 16 Q. Is it your testimony that the legal department
- 17 did provide functions both to American Brands and to
- 18 The American Tobacco Company?
- 19 A. I believe that is the case, to the best of my
- 20 knowledge.
- 21 Q. Did the legal department at American Brands also
- 22 provide legal services to Gallaher's, Ltd.?
- 23 A. I have no idea.
- 24 Q. Do you know whether or not the legal department
- 25 has in its files copies of research done by

- 1 Gallaher's, Ltd.?
- 2 A. I have no idea, nor do I know what if any
- 3 research was done.
- 4 Q. Have you ever looked at the legal files at
- 5 American Brands to determine whether or not there is
- 6 research from Gallaher's in those files?
- 7 A. Not for that purpose.
- 8 Q. Well for what purpose?
- 9 A. File records --
- 10 American Tobacco Company records at the legal
- 11 department were reviewed in the course of the
- 12 collection we've described earlier today.
- 13 Q. If copies of research done by Gallaher's, Ltd.
- 14 were contained in those legal files, would those
- 15 copies of research have been produced in this
- 16 Minnesota litigation?
- 17 A. Responsive documents that were not privileged
- 18 which were contained within American Tobacco's files
- 19 were reviewed for production in this case, and if not
- 20 privileged, were or will be produced.
- 21 Q. Is it American Tobacco's position that documents
- 22 from companies such as Gallaher's relating to smoking
- 23 and health research that are in the files of American
- 24 Brands legal departments are in fact responsive to
- 25 the state of Minnesota's document requests?

- 1 MS. YELENICK: Objection to form.
- 2 THE WITNESS: I got a little lost there.
- 3 Could you repeat the question, please?
- 4 (Record read by the court reporter.)
- 5 A. I'm not quite clear about what -- what that
- 6 question is -- is seeking.
- 7 Q. What's unclear?
- 8 A. Well I'm not -- to the extent --
- 9 Certainly to the extent that we are talking
- 10 about American Tobacco files, those files were
- 11 reviewed for production in this case. If you're
- 12 talking about anything beyond American Tobacco files,
- 13 then they would not have been reviewed for this
- 14 case. American Tobacco's files were reviewed for
- 15 this case.
- 16 Q. When you go into the legal department of
- 17 American Brands, is there one file cabinet for
- 18 American Tobacco and one file cabinet for American
- 19 Brands and one file cabinet for Gallaher's, Ltd.?
- 20 A. I don't know precisely how their files are set
- 21 up, sitting here today. I know that we were focusing
- 22 on American Tobacco's files irregardless of where
- 23 they were maintained.
- 24 Q. Were all of the files in American Brands legal
- 25 department reviewed for potential production in this

- 1 case?
- 2 A. We reviewed those documents in American
- 3 Tobacco -- American Brands -- or I'm sorry.
- 4 Could you repeat the question? I got a little
- 5 lost. Can you just run it back by me?
- 6 (Record read by the court reporter.)
- 7 A. The files in the legal department relating to
- 8 The American Tobacco Company were reviewed for
- 9 production in this case.
- 10 Q. Were all smoking and health documents retained
- 11 in the legal files of American Brands collected from
- 12 the American Brands legal department for potential
- 13 production in this case?
- 14 A. Those files relating to The American Tobacco
- 15 Company would have been collected.
- 16 Q. How can you tell whether or not a file relates
- 17 to The American Tobacco Company?
- 18 A. Well you read it. We also worked -- you know,
- 19 got some input from people at the company.
- 20 Q. If a Gallaher research document was sitting in
- 21 American Brands legal department and it was cc'd to
- 22 an American Tobacco Company employee, would you
- 23 consider that a document of American Tobacco?
- 24 MS. YELENICK: Objection to form, calls for
- 25 speculation.

- 1 A. You're now asking me for whether a given
- 2 document was responsive in the Minnesota case.
- 3 Q. I'm asking you whether it would have been
- 4 collected.
- 5 THE WITNESS: Could you please repeat the
- 6 question he asked me prior -- previously?
- 7 (Record read by the court reporter.)
- 8 A. I'm a little concerned that answering that
- 9 question might require attorney work-product input to
- 10 make a determination of how one would as a legal
- 11 matter classify that document.
- 12 Q. Are you instructing yourself not to answer?
- 13 A. Well I'm -- I'm --
- 14 THE WITNESS: Can I answer that question?
- MS. YELENICK: Can you reframe it? I think
- 16 you're --
- 17 THE WITNESS: Maybe -- maybe I'm hearing a
- 18 different question than you're asking.
- MS. YELENICK: I think that's right.
- 20 Q. I'm really asking you what was considered at
- 21 American Tobacco Company when you looked at the legal
- 22 files, how did you determine that a document was in
- 23 fact an American Tobacco Company document?
- 24 A. My understanding is that the determination of
- 25 what documents were American Tobacco documents was

- 1 applied in a broad way, and documents which related
- 2 to The American Tobacco Company specifically were
- 3 considered.
- 4 Q. But how did you make that determination?
- 5 Well let me ask you this: Did you have a list
- 6 of former American Tobacco Company employees so that
- 7 if you came across a document that -- that may have
- 8 related to one of those employees, you could look on
- 9 a list and say, aha, this was an American Tobacco
- 10 Company employee?
- 11 A. Again, I was not involved in the legal
- 12 department collection. My understanding is that the
- 13 collection there was done with some of the personnel
- 14 there who knew which files related to The American
- 15 Tobacco Company pursuant to the sale where documents
- 16 relating to American Tobacco Company were
- 17 transferred.
- 18 Q. Okay. Who was that person?
- 19 A. Who was what person?
- 20 Q. Who was the person that knew what files were
- 21 related to The American Tobacco Company? Who in the
- 22 legal department knew that?
- 23 A. It would depend whose files we're talking about.
- 24 Q. Well then who were the persons?
- 25 I presume presumably when you as Chadbourne &

- 1 Parke went into that facility, you had to say to the
- 2 individuals there, "Okay folks, what files here
- 3 relate to The American Tobacco Company?" My question
- 4 is: Who answered those questions, what American
- 5 Tobacco employee?
- 6 A. I don't know specifically who answered those
- 7 questions. I would --
- 8 My understanding is that it was persons who --
- 9 who were familiar with these documents.
- 10 Q. Okay. What persons?
- 11 A. I don't know who that person or persons were.
- 12 Q. Do you know who any of those persons were?
- 13 A. I believe --
- I don't know for a fact, and I don't want to --
- 15 I don't want to speculate.
- 16 Q. Well --
- 17 A. I'm just -- I'm concerned about -- about
- 18 attributing something to somebody, and I don't know
- 19 whether that person or persons was -- were the person
- 20 or persons involved.
- 21 Q. Well we can always find out later that they were
- 22 not, and you can always correct this record, so why
- 23 don't you give me your best understanding.
- 24 A. My understanding is that a person who would have
- 25 participated in the determination of whether files

- 1 were related to The American Tobacco Company at the
- 2 legal department would have been Andy Rak.
- 3 Q. Can you spell that last name?
- 4 A. R-a-k.
- 5 Q. Now let me step back, because I may be confusing
- 6 apples and oranges here a bit, too. Let's go back
- 7 and talk just about the document review that was done
- 8 in preparation for transferring documents to B&W.
- 9 A. Uh-huh.
- 10 Q. When that document review was done, Chadbourne &
- 11 Parke attorneys had to go in and physically separate
- 12 out The American Tobacco files from the American
- 13 Brands and other files; correct?
- 14 A. I don't know who did that separation. I don't
- 15 know whether it was just Chadbourne people or whether
- 16 it was company personnel. I know that working
- 17 together, Chadbourne attorneys and company personnel
- 18 identified the files relating to The American Tobacco
- 19 Company which were to be transferred pursuant to
- 20 the -- to the sale.
- 21 Q. Okay. And again, I wasn't really going again
- 22 back to who did it.
- 23 A. Uh-huh. Okay.
- 24 Q. I was just making sure I understood the
- 25 process. That is what you were doing, you were going

- 1 into American Brands' offices and saying basically,
- 2 "Okay, legal department, we want to take out all the
- 3 documents related to American Tobacco's business.
- 4 And now we're going to do that, and so help us. And
- 5 we're going to separate those out." Is that
- 6 basically what was done?
- 7 A. I think that's basically correct.
- 8 Q. At that point in time you weren't really looking
- 9 at American Brands' other files that may have been in
- 10 existence for purposes of producing documents; were
- 11 you?
- MS. YELENICK: Objection to form.
- 13 A. I'm not clear --
- MS. YELENICK: Vague.
- 15 A. -- what you mean by "American's other files,"
- 16 "American Brands' other files."
- 17 Q. Okay. Well presumably you made --
- 18 There was an initial cut made; and that is,
- 19 there was a determination made that, you know, this
- 20 group of documents are American Tobacco Company
- 21 documents and this group of documents are not
- 22 American Tobacco Company is documents. Correct?
- 23 A. The process I described where we worked with
- 24 company personnel was to identify which were The
- 25 American Tobacco documents.

- 1 Q. Okay. And the purpose of that review at that
- 2 point in time wasn't necessarily looking just at
- 3 litigation, it was also looking at making sure that
- 4 you transferred to Brown & Williamson everything they
- 5 were legally entitled to under the agreement;
- 6 correct?
- 7 A. That is my understanding.
- 8 Q. So now basically we've got the legal files in
- 9 American Brands' offices that legal department
- 10 separated into two groups; that is, those files which
- 11 we're not looking at concerning any transfer to B&W,
- 12 and those files which we are looking at; correct?
- 13 A. I think that -- I think --
- 14 Well the more precise statement would be that
- 15 documents relating to The American Tobacco Company
- 16 were identified for us and I believe segregated. I
- 17 also do not know whether or not there was a --
- 18 whether American Brands would have sent any American
- 19 Tobacco files directly to Brown & Williamson in
- 20 connection with the sale. That may have been. I
- 21 don't know.
- 22 Q. So that's another group of documents we don't
- 23 know anything about.
- 24 A. Well I don't -- I don't know whether that in
- 25 fact --

- 1 It may have occurred. I don't know for a fact
- 2 whether that occurred. I don't know the
- 3 circumstances involving the sale and what was
- 4 immediately transferred.
- 5 Q. So American Brands may have -- you're not
- 6 certain, but may have sent a certain group of
- 7 American Tobacco documents directly to B&W.
- 8 A. That is possible.
- 9 THE REPORTER: We have to go off the record
- 10 to change tape. Off the record, please.
- 11 (Recess taken.)
- 12 BY MR. O'FALLON:
- 13 Q. I want to just come back to the records
- 14 department at Old Greenwich, Connecticut.
- 15 A. Okay. Before we go ahead, I just wanted to say
- 16 one thing. You asked before regarding some materials
- 17 with regard to Gallaher. To the extent that there
- 18 were materials regarding Gallaher in The American
- 19 Tobacco files, those documents were reviewed like any
- 20 other American Tobacco documents, including for
- 21 production in -- in this case, and I believe in this
- 22 case that we have produced documents that relate to
- 23 Gallaher.
- 24 Q. Do you believe specifically that you produced
- 25 documents reflecting internal smoking and health

- 1 research done by Gallaher's?
- 2 A. I don't know what the contents of those
- 3 documents which we've produced in this case regarding
- 4 Gallaher are. I would refer you to the 4B.
- 5 Q. And as you might suspect, I've actually looked
- 6 on the 4B and I haven't found a whole lot, which
- 7 is -- which is why my questions -- which is why I'm
- 8 asking the questions I'm asking.
- 9 A. Yeah. I have nothing further to say about
- 10 that. But that's -- that's -- I do want to say that.
- 11 Q. Do you know where those Gallaher's documents
- 12 were obtained from that were produced in this
- 13 litigation; that is, which of these physical
- 14 locations we're now talking about?
- 15 A. No, I do not.
- 16 Q. Is there any way for you to determine that?
- 17 THE WITNESS: Can I answer that question?
- 18 MS. YELENICK: Is there a way of
- 19 determining it?
- 20 A. You're asking is there a way of determining from
- 21 which of the facilities we obtained the documents
- 22 relating to Gallaher that were produced in this case.
- 23 Q. Yes.
- 24 A. I believe we could.
- 25 Q. How?

- 1 A. Well one way would be go through all the boxes.
- 2 Q. I can't tell that from the 4B; correct? I don't
- 3 believe that information was produced on the 4B.
- 4 A. As to which facility we obtained that particular
- 5 document from?
- 6 Q. Right.
- 7 A. No, I don't believe that's on the 4B.
- 8 Q. And for most of your documents it's fairly hard
- 9 to track on the 4A, because I believe you used a
- 10 different Bates numbering system at the time of 4A's
- 11 as opposed to now; correct?
- MS. YELENICK: Objection to the form.
- 13 A. I'm not -- I didn't follow that. You're now
- 14 talking about the 4A's.
- 15 Q. Well let me just ask you -- let me just ask you
- 16 the question and then we'll get the answer. Is it
- 17 your understanding that your 4A indexes refer by
- 18 Bates numbers to the same documents and the same
- 19 Bates ranges that are being used in this litigation?
- 20 A. Not on a --
- Not on a one-to-one basis.
- 22 Q. Okay. Because that was my understanding. In
- 23 other words, if I take the Bates number in this case,
- 24 in other words, if I take, looking at Exhibit -- what
- 25 was it, 29? The Bates number on the bottom of that

- 1 document, ATX05 0058833, I won't necessarily find a
- 2 corresponding Bates stamp number on the 4A; correct?
- 3 A. That numbering system does not appear on the 4A
- 4 indices.
- 5 Q. Because you used a different Bates numbering
- 6 system in previous litigation than you're using in
- 7 the current litigation as to the documents produced
- 8 to the state of Minnesota; correct?
- 9 A. Well that's -- that question assumes a lot. The
- 10 documents --
- 11 Again, I don't want to go into work product on
- 12 what is contained in the 4A indices beyond what has
- 13 been ordered to be produced in this case.
- 14 Q. Well we can -- we can talk about specifically
- 15 only that information that you've given us on your 4A
- 16 indexes; that is, those fields of information.
- 17 A. Uh-huh. All right. So what exactly is your --
- 18 your question?
- 19 Q. Okay. Well one of the fields of information
- 20 that you provided us on the 4A index is Bates range;
- 21 correct?
- 22 A. I believe that there are Bates ranges of -- of
- 23 the documents. I believe that was one of the fields
- 24 that was ordered to be produced for -- I'm not sure
- 25 for four all, but for -- so --

- 1 Q. But it's my understanding that those Bates
- 2 ranges on the 4A's relate to litigation other than
- 3 the Minnesota litigation, correct?
- 4 A. I believe that -- that some of the 4A's do
- 5 relate to that.
- 6 Q. Do relate to other litigation.
- 7 A. That's my understanding.
- 8 Q. And it's also my understanding that American did
- 9 not retain its previous Bates stamping numbers when
- 10 it produced documents in this case; is that true?
- 11 A. It is true that in the production in this case,
- 12 documents were numbered for this case specifically.
- 13 Q. And I won't be able to find on these documents
- 14 old Bates stamp numbers, or I will be able to find
- 15 old Bates stamp numbers?
- 16 A. Which documents are you referring to now?
- 17 Q. Documents that have been produced in this
- 18 litigation but were also produced previously in other
- 19 litigation.
- 20 A. My understanding is, number one, that we do not
- 21 physically modify the original documents maintained
- 22 in the American -- by The American Tobacco Company.
- 23 My second understanding is that when we produce
- 24 documents in a given case, we go to the files that we
- 25 have and we determine which documents are responsive,

- 1 and then they are numbered as they are in this case,
- 2 you know, for the Minnesota production; therefore,
- 3 the numbering would be -- that you see on the
- 4 production is just the Minnesota production number.
- 5 Q. Okay. And again, this is part of the reason I
- 6 was asking about previous litigation, because I want
- 7 to have some clarity on the Bates numbering of those
- 8 documents.
- 9 A. Uh-huh.
- 10 Q. In previous litigation did you Bates number
- 11 original American Tobacco Company documents?
- 12 A. When you say did I Bates number original, do you
- 13 mean do I -- did I put a number physically on the
- 14 original document?
- 15 Q. Absolutely.
- 16 A. My understanding is we have never done that.
- 17 Q. Okay. So the documents in other litigations
- 18 that contain Bates numbers are copies of original
- 19 American Tobacco Company documents.
- 20 A. That's correct.
- 21 Q. And if I came across a document in this case
- 22 that has a Bates number for the Minnesota litigation
- 23 and another Bates number, I could assume that that's
- 24 a document that was in fact taken from Chadbourne
- 25 Parke's collection of documents produced in previous

- 1 litigation; correct?
- 2 MS. YELENICK: Objection to form.
- 3 A. I -- I think that would be an improper
- 4 assumption.
- 5 Q. Well how else would that Bates number get on
- 6 there?
- 7 A. I -- you know, I don't -- I don't know what
- 8 you're talking about. I mean if there was a
- 9 particular document you want to show me -- I mean
- 10 I --
- I don't know of a situation, I mean, where that
- 12 is the case. I haven't reviewed every piece of paper
- 13 we've produced in this case.
- 14 Q. Well why don't you go back to Exhibit 29.
- 15 A. Okay.
- 16 Q. Why don't you look on the very first page of
- 17 that.
- 18 A. Okay.
- 19 Q. You see up in the corner, if you turn the
- 20 document horizontally like this --
- 21 A. Uh-huh.
- 22 Q. -- and you look up in that right-hand corner, is
- 23 that a Bates number?
- 24 THE WITNESS: Can I answer that question?
- MS. YELENICK: You can answer that

- 1 question.
- 2 A. That is not a Bates number.
- 3 Q. What is that?
- 4 THE WITNESS: Can I answer that question?
- 5 MS. YELENICK: Yes.
- 6 A. Best of my understanding, that is an indication
- 7 of which box that particular page came from, or that
- 8 file, and which file in that box that file is.
- 9 Q. So this would be a document that was produced
- 10 from box 936655, file number one?
- 11 A. That is my understanding.
- 12 Q. And presumably that particular number
- 13 corresponds back to some listing you have in
- 14 Chadbourne & Parke; correct?
- 15 A. It's -- it's the number of the box and the file
- 16 within that box.
- 17 Q. Is this that electronic collection of documents
- 18 that we've been -- or we've --
- We referred again to our pile of papers
- 20 concerning what's in every box; correct?
- 21 A. Okay.
- 22 Q. Is this the electronic denotation of a reference
- 23 back to the box?
- 24 A. I don't believe that that is what that is. I
- 25 believe the first six digits of what you've read to

- 1 me is the number ascribed to that box, and the three
- 2 digits after the hyphen is the number of the file
- 3 which this is within that box.
- 4 Q. Okay.
- 5 A. And just to tell you, I mean we maintained the
- 6 files as they were maintained by the company, and by
- 7 putting this label on we're able to put the stuff
- 8 back in the box the way we found it.
- 9 Q. But is this part of a database as well? If I
- 10 were to go to your electronically maintained listing
- 11 of all the documents retained and I punched in
- 12 936655, would I then bring up that box number and a
- 13 listing of all the files in that box?
- MS. YELENICK: Objection, work product
- 15 insofar as you're asking for the way the system, if
- 16 it exists, operates.
- 17 A. A privilege objection has been raised. I can't
- 18 answer the question.
- 19 Q. You can find out additional information about
- 20 the box of documents from which this document was
- 21 produced by using that number; correct?
- 22 THE WITNESS: Can I answer that?
- MS. YELENICK: You can answer that.
- 24 A. Yes.
- 25 Q. And what additional information can you find

- 1 out?
- MS. YELENICK: That's work product.
- 3 Q. And again, that box listing, or whatever this
- 4 reference is to, that hasn't been produced in this
- 5 litigation; has it?
- 6 A. The stacks of paper we talked about?
- 7 Q. Well is that what this refers to, those stacks
- 8 of papers?
- 9 A. Well I'm -- that is -- that is the box number.
- 10 Q. So this refers back to those stacks of papers.
- 11 A. Well each -- each piece of paper referred to a
- 12 box.
- 13 Q. So this refers me to a specific piece of paper
- 14 within that group of papers.
- 15 A. I believe they would be a corresponding piece of
- 16 paper for the box whose number is reflected on this
- 17 document.
- 18 Q. And if I went and grabbed that piece of paper,
- 19 then I'd know more information about the box from
- 20 which this document was produced; correct?
- 21 A. More information than what?
- 22 Q. More information than this number.
- 23 A. I believe that's correct.
- 24 Q. In other words, these aren't just idle numbers.
- 25 You use them; correct?

- 1 A. This --
- 2 As I indicated, this numbering system was
- 3 designed so we knew where the file came from so we
- 4 could put it back where it belonged.
- 5 Q. Now does every document produced in this
- 6 litigation contain one of these little numbers?
- 7 A. No. I believe, as I indicated, this is a box
- 8 and file folder within the box indication. I believe
- 9 there would be other file folders which would have
- 10 that label on it. It's a label.
- 11 Q. So this little number right up here, if I were
- 12 to see the original of this document, what I would
- 13 see is this document with a little kind of tape label
- 14 and that number on it?
- 15 A. I believe that's correct.
- 16 Q. Okay. This isn't an electronic or computer
- 17 blowback of the document; correct?
- 18 THE WITNESS: Can I answer that question?
- MS. YELENICK: You can answer.
- 20 A. You're talking about page ATX05 0058833?
- 21 Q. For right now I am, yes.
- 22 A. Sitting here today, I don't know whether that is
- 23 or isn't.
- 24 Q. Okay. Have --
- 25 Has Chadbourne & Parke put the American

- 1 documents -- have they imaged them on to disk?
- 2 MS. YELENICK: Objection, attorney work
- 3 product.
- 4 Q. Is there any parts of this document that is a
- 5 blowback from a computer disk?
- 6 A. Again, sitting here today, I don't know
- 7 whether -- I don't --
- 8 I don't know.
- 9 Q. Could it be?
- MS. YELENICK: Objection to form.
- 11 A. Could it be what?
- 12 Q. Could it be a blowback from a computer disk?
- 13 A. You're talking about just the first page of this
- 14 document?
- 15 Q. I'm talking about any part of this document.
- MS. YELENICK: Objection to form, calls for
- 17 speculation.
- 18 A. I honestly don't know.
- 19 Q. You don't know whether it could or couldn't be?
- 20 MS. YELENICK: Asked and answered.
- 21 A. I don't know.
- 22 Q. Do you know whether or not any American Tobacco
- 23 documents have been burned on to disk?
- THE WITNESS: Can I answer that?
- MS. YELENICK: By whom, counsel?

- 1 MR. O'FALLON: Anyone. You're here as
- 2 American Tobacco. Anyone.
- 3 MS. YELENICK: To the extent it might
- 4 intrude on work product, it's obviously privileged.
- 5 If you want to reframe your question --
- 6 MR. O'FALLON: Well it's not obviously
- 7 privileged, it's not even arguably privileged. But I
- 8 will keep the question as it is. If you're going to
- 9 instruct him not to answer, make your instruction.
- 10 MS. YELENICK: If your question remains the
- 11 same, then yes, the instruction is not to answer on
- 12 the basis of work product.
- 13 Q. Did anybody from American Tobacco Company image
- 14 documents on to computer disk?
- 15 A. Not to my knowledge.
- 16 Q. So if there are imaged documents, it's been done
- 17 by Chadbourne Parke; correct?
- MS. YELENICK: Objection to form.
- 19 A. I don't know if the plaintiffs have imaged.
- 20 Q. Well I'm not looking at plaintiffs' documents
- 21 and I'm not here taking depositions about the
- 22 documents that plaintiffs produced to The American
- 23 Tobacco Company. I'm taking a deposition about the
- 24 documents American Tobacco Company produced; --
- 25 A. What -- what is your question?

- 1 Q. -- aren't I?
- 2 The question is: Are there American Tobacco
- 3 Company documents that have been burned into
- 4 computerized -- into computer disk?
- 5 A. By anybody?
- 6 Q. By anybody.
- 7 MS. YELENICK: The same instruction.
- 8 Objection, work product.
- 9 Q. Philip Morris hasn't had any problem providing
- 10 that information. They don't apparently consider it
- 11 work product. Is your stance different than Philip
- 12 Morris on this issue?
- MS. YELENICK: Objection to form.
- 14 A. Are you asking me?
- 15 Q. Yeah.
- 16 A. I can't comment on -- on what another company
- 17 might or might not do. I'm -- I am bound now by an
- 18 instruction not to answer with regard to your
- 19 underlying question.
- 20 Q. And you think that's an appropriate instruction?
- 21 A. I think every instruction from my counsel is
- 22 appropriate.
- 23 Q. So if an American Tobacco Company document has
- 24 this box reference number on it, I can assume that it
- 25 was produced from those documents collected during

- 1 part of this February and January 1995 sweep of
- 2 documents; correct?
- 3 MS. YELENICK: Objection to form.
- 4 A. Again, I don't know that that's the case. I
- 5 don't.
- 6 Q. Well you're the one who produced the documents.
- 7 If you don't know, who knows?
- 8 A. I'm --
- 9 Q. I'm just asking you to explain. I mean I've
- 10 got -- I've got this number here on this document.
- 11 A. Right.
- 12 Q. I don't believe I've got it on every document.
- 13 A. I don't believe it would be on every document.
- 14 Q. Okay. So what's the difference? Why does this
- 15 document have it and the other document not have it?
- 16 A. Well this is a file folder.
- 17 Q. Do only file folders have it?
- 18 A. I believe this is a designation of file folders
- 19 so we know in a given box what the sequence of file
- 20 folders is.
- 21 Q. So the information you collected about the
- 22 documents you were collecting in February and January
- 23 of 1995 included information specifically from the
- 24 file folder; correct?
- 25 A. Well I mean we had the boxes. I'm not sure what

- 1 your question is getting at.
- 2 Q. So you list the contents of the file folders;
- 3 correct?
- 4 A. No, I didn't say that.
- 5 Q. This would indicate this is file folder number
- 6 on in this box; right?
- 7 A. Right.
- 8 Q. And there's presumably other file folders in
- 9 that box.
- 10 A. Right. And I bet you the file folder after this
- 11 would have the number two on it.
- 12 Q. Right. And there's probably somewhere on your
- 13 list a statement of what this document is; correct?
- 14 A. What list are you talking about?
- 15 Q. Your records transfer list, your -- your big
- 16 stack of documents. After your number --
- 17 If I were to go and look at that -- look at that
- 18 document and look specifically for the entry for box
- 19 936655 and look at file folder number one, I would
- 20 find an explanation of what this file contained;
- 21 correct?
- 22 A. No.
- 23 MS. YELENICK: Objection to form.
- 24 A. No. As I indicated before, the big stack of
- 25 papers we're talking about are on a box level.

- 1 Q. Well I know. And this is on a box level.
- 2 That's a box-level number.
- 3 A. No, it's a file-level number.
- 4 Q. So what you're saying is none of those box-level
- 5 numbers contain file information?
- 6 A. You're asking me if the number of the box
- 7 contains file information?
- 8 Q. No, no, no, no. I'm asking you if the sheet
- 9 for this box --
- 10 A. The sheet of the big stack of sheets we got.
- 11 Q. Yeah.
- 12 A. Okay.
- 13 Q. The one sheet out of that big stack of sheets or
- 14 however many sheets you mad made for this box, if I
- 15 were to look on that sheet, I'd see something about
- 16 file number one in that box.
- 17 A. Okay. So you're asking me a question which goes
- 18 to the content of those sheets of paper we have put
- 19 together.
- 20 Q. Yes.
- 21 THE WITNESS: Can I answer a question as to
- 22 the contents of the sheets of those paper?
- MS. YELENICK: No, you cannot.
- 24 Q. You can't tell me whether objective information
- 25 concerning this file was put on this sheet.

- 1 A. The sheet was designed --
- 2 Q. Let's put it this way, let me ask it this way.
- 3 A. Okay.
- 4 Q. Was objective information --
- 5 Do you understand what "objective" means?
- 6 A. I have a rough understanding.
- 7 Q. Was information taken straight from this file
- 8 placed on that box sheet concerning this file, file
- 9 number one?
- 10 A. You're -- you're asking me for the type of
- 11 information contained -- contained on the sheet.
- 12 Q. Exactly, the type of information. I'm not
- 13 asking you for the exact information, I'm asking you
- 14 for the type of information.
- 15 THE WITNESS: Can I answer that question?
- 16 MS. YELENICK: No. Work product.
- 17 Q. You can't answer that question. You can't even
- 18 tell me whether it was subjective information that
- 19 you decided to produce or whether it was objective
- 20 information that was nothing more a recordation of
- 21 what was physically already on the file.
- 22 A. As I previously testified, the contents of these
- 23 sheets was determined by attorneys in light of their
- 24 representation of the client and litigation concerns
- 25 and such things like that.

- 1 Q. Look at Exhibit 29. See the front page of that
- 2 document?
- 3 A. Yes, I do.
- 4 Q. See where it says "Organizational Chart" at the
- 5 top?
- 6 A. Yes, I do.
- 7 Q. Do you think an attorney wrote that?
- 8 A. I don't know who wrote that.
- 9 MS. YELENICK: Objection to form.
- 10 Q. Chances are an attorney didn't write that;
- 11 correct?
- 12 Now isn't --
- 13 A. I would -- I would assume not. I don't know.
- 14 Q. Isn't it your experience as you've looked
- 15 through The American Tobacco Company files that most
- 16 of the individuals that maintain files at American
- 17 Tobacco actually labeled those files in some fashion?
- 18 A. I --
- 19 It's probably fair to say that people who
- 20 maintain files label them.
- 21 Q. Okay.
- 22 A. And those people can be attorneys and
- 23 non-attorneys.
- 24 Q. But as to the non-attorneys, they didn't need to
- 25 talk to an attorney to figure out how to label that

- 1 file now; did they?
- 2 A. I don't know what their thought process was. I
- 3 can't speculate.
- 4 Q. And it certainly doesn't take someone with a law
- 5 degree to transfer the information on that file to
- 6 another piece of paper now; does it?
- 7 MS. YELENICK: Objection to form.
- 8 A. Again, you're asking --
- 9 THE WITNESS: Could you repeat the
- 10 question?
- 11 (Record read by the court reporter.)
- 12 THE WITNESS: Can I answer that question?
- MS. YELENICK: Objection to form.
- 14 A. I'm a little -- I'm trying to follow your
- 15 question. Is there -- is there a straightforward way
- 16 you can ask me exactly what you're asking me?
- 17 Q. I think I did.
- 18 A. All right.
- 19 THE WITNESS: I hate to do this. Could you
- 20 repeat the question for me?
- 21 (Record read by the court reporter.)
- MS. YELENICK: Same objection to form.
- 23 A. If -- if you're asking me can a non-attorney
- 24 take a piece of information from one document and
- 25 write it on to another document, I would say it does

- 1 not take an attorney to do that.
- 2 Q. Okay. And were there any instances in which
- 3 that was actually done when you were constructing
- 4 these box lists; that is, objective information that
- 5 was already sitting on a file that no attorney had
- 6 placed on that file was physically taken directly
- 7 from that file and placed on another piece of paper
- 8 regarding that file?
- 9 MS. YELENICK: Objection, work product.
- 10 Contents of any such collection is work product.
- 11 Q. So once again objective information sitting on
- 12 the top of a file folder, if somehow an attorney
- 13 looks at that and takes that information and records
- 14 it on another piece of paper, it's The American
- 15 Tobacco Company's opinion that that constitutes work
- 16 product.
- 17 MS. YELENICK: Objection stands.
- 18 A. Based on the --
- 19 Q. And you're not going to answer my question;
- 20 correct?
- 21 A. I -- I cannot answer any question to which there
- 22 has been a privilege objection raised.
- 23 Q. You're an attorney; correct?
- 24 A. I am.
- 25 Q. Sure.

- 1 A. Yes, I am.
- 2 Q. You can probably make that determination all by
- 3 yourself; right?
- 4 MS. YELENICK: Objection.
- 5 A. I have no reason to make a determination
- 6 contrary to the determination of my counsel.
- 7 Q. Let's go back to the legal files that are
- 8 sitting in Old Greenwich, Connecticut. Now those are
- 9 still active files, some of them; correct?
- 10 A. I'm not clear what files you're talking about
- 11 now.
- 12 Q. Okay. Let's put aside the Bronksville facility
- 13 where files are warehoused. I'm now talking about
- 14 the files inside the legal department of American
- 15 Brands.
- 16 A. Again, which -- which files are you talking
- 17 about?
- 18 Q. That's what we're going to get to.
- 19 A. Okay.
- 20 Q. For right now I'm talking about all the files at
- 21 American Brands; correct?
- 22 A. I assume that's what you're talking about.
- 23 Q. Okay.
- 24 A. Okay.
- 25 Q. We talked before that basically what you did in

- 1 February of 1995 is Chadbourne & Parke attorneys went
- 2 through and divided those files into American Tobacco
- 3 Company files and non-American Tobacco Company files;
- 4 correct?
- 5 A. I believe what I said was Chadbourne & Parke
- 6 attorneys, in connection with AB personnel, went
- 7 through and identified which materials were American
- 8 Tobacco Company files.
- 9 Q. Well, and in the process of doing that, of
- 10 course, you're saying that everything else is not
- 11 American Tobacco Company files; correct?
- 12 A. No, we identified which ones were. I mean --
- I think it's a semantic difference.
- 14 Q. It's a logical conclusion; isn't it?
- 15 A. Yeah, we identified which ones were.
- 16 Q. Okay. And then you took that group that you
- 17 identified as American Tobacco Company files and you
- 18 then did a review of that; correct?
- 19 A. I -- I believe they were reviewed.
- 20 Q. Okay. And was that group of documents divided
- 21 into documents to be retained at Chadbourne & Parke
- 22 and documents to be destroyed?
- 23 A. I'm not aware of -- of whether any of those were
- 24 to be destroyed.
- 25 Q. Okay. So were all the documents that you

- 1 identified at that time retained at Chadbourne Parke?
- 2 A. I don't know that for a fact. I'm not aware of
- 3 any legal department files that related to The
- 4 American Tobacco Company which were destroyed.
- 5 Q. Okay. Are you aware of any legal files at The
- 6 American Tobacco Company or that you determined were
- 7 related to The American Tobacco Company that were
- 8 forwarded to Brown & Williamson?
- 9 A. I don't know whether or not that was done. It
- 10 might have been done. I don't know.
- 11 Q. Who would know that?
- 12 A. Again, I -- I -- I don't know who would -- who
- 13 would have sent it and who would have received it.
- 14 Q. At any time after that review --
- 15 And when was that review completed, do you
- 16 recall?
- 17 A. The review at American Brands?
- 18 Q. At their legal department.
- 19 A. I don't know precisely when that was. I believe
- 20 all these reviews took place January and February of
- 21 1995. I mean it -- I believe to some degree some of
- 22 that went on for a while, but I don't know when
- 23 exactly the process --
- 24 Q. After this review we've been talking about that
- 25 took place in January and February of 1995, did any

- 1 Chadbourne & Parke attorneys ever go back to American
- 2 Brands legal department and take another look through
- 3 the other documents, the documents still remaining
- 4 there that were not originally identified as American
- 5 Tobacco Company documents to determine if there were
- 6 in fact responsive documents in those files?
- 7 MS. YELENICK: Objection to form.
- 8 THE WITNESS: That was a very, very long
- 9 question. Could -- could you please read back that
- 10 question?
- 11 (Record read by the court reporter.)
- 12 A. I'm having trouble with that question. I'm just
- 13 trying to --
- 14 Q. Well let me try to break it down.
- 15 A. Okay. Thank you.
- 16 Q. We've identified that there's a group of
- 17 documents that stayed at the American Brands legal,
- 18 files that had been determined originally in January
- 19 and February of 1995 not to be American Tobacco
- 20 Company documents; correct?
- 21 A. I mean there were some that were determined to
- 22 be. The balance would not be. I --
- 23 Q. Look, let's not play semantic games.
- 24 A. I'm not trying to. I'm trying to be specific.
- 25 But our search -- our search was for documents that

- 1 related to The American Tobacco Company, and that was
- 2 what our focus was.
- 3 Q. Right. And so by necessity, I mean it's just
- 4 pure logic that any document -- any documents left
- 5 are documents that when you went through the first
- 6 time you determined were not American Tobacco Company
- 7 documents; correct?
- 8 A. That is -- that is correct.
- 9 Q. Okay. And you don't seem to want to give me
- 10 that logic.
- 11 A. I'm just --
- 12 Q. You're concerned about my questions.
- 13 A. We're both involved in a profession where
- 14 precision of language is important, and I want to
- 15 make sure that I am stating accurate things and not
- 16 misstating things.
- 17 Q. Okay.
- 18 A. That's all I'm doing.
- 19 Q. There's a fine line between precision in
- 20 language and playing word games.
- 21 A. I am not trying to play any games with you.
- 22 Q. I asked you a long question in large part
- 23 because every time I don't ask you a long question,
- 24 you object to it and want more precision and want
- 25 more definition. I've tried to make this as easy as

- 1 possible by stating there's a group of documents that
- 2 are American Tobacco Company documents that you took
- 3 out and looked at --
- 4 A. Right.
- 5 Q. -- and that those remaining were not.
- 6 A. Were not determined to be American Tobacco.
- 7 Okay. That's fine.
- 8 Q. Okay. Have we got that all clear now?
- 9 A. I believe we do.
- 10 Q. Did anyone ever go back and look at those
- 11 documents now remaining at the American Brands legal
- 12 department after the January, February 1995 review to
- 13 determine if there were any documents in those files
- 14 that were responsive to Minnesota's document
- 15 requests?
- 16 A. All right. Now you're asking me about
- 17 responsiveness to the Minnesota requests in
- 18 particular.
- 19 Q. Yes.
- 20 A. I am not aware of an additional search of those
- 21 other files for the Minnesota requests.
- 22 Q. Was there an additional search of those files
- 23 for any other state's litigation requests?
- MS. YELENICK: Objection, beyond the
- 25 scope.

- 1 THE WITNESS: Can I answer that?
- MS. YELENICK: Yes, you can answer that.
- 3 A. I am not aware of any additional searches
- 4 specific to any other document requests.
- 5 Q. So in other words, since January and February of
- 6 1995 no one representing American Tobacco Company in
- 7 litigation has went back into the American Brands
- 8 legal department and looked through those files to
- 9 determine if there are any responsive documents to
- 10 any litigation requests pending.
- 11 MS. YELENICK: Objection, mischaracterizing
- 12 the testimony.
- 13 A. I don't think that's what I said.
- 14 Q. Well why don't you tell me where it's wrong.
- 15 A. That's an interesting way of phrasing the
- 16 question.
- 17 THE WITNESS: Could you repeat the question
- 18 that he's asking me to see if I need to correct?
- 19 (Record read by the court reporter.)
- 20 A. Trying to follow all that. This is one of those
- 21 long questions you were talking about.
- 22 Q. But not really that hard to understand,
- 23 especially with your Michigan education. I
- 24 understand it.
- 25 A. I knew that was coming back to haunt me.

- 1 My understanding is that following January, the
- 2 January and February work, I believe that's when the
- 3 work was done, that additional materials regarding
- 4 The American Tobacco Company were identified and
- 5 forwarded for review.
- 6 Q. When were those initial -- those additional
- 7 documents identified?
- 8 A. I don't recall specifically. I know that
- 9 they -- that that has been the case.
- 10 Q. Who identified those initial -- additional
- 11 documents?
- 12 A. I don't know who identified them. I know that
- 13 there has been notification that additional materials
- 14 have been located and they have been forwarded to us.
- 15 Q. When did you first receive that notification?
- 16 A. Again, I don't know when I first received that
- 17 notification, but at some point in time following the
- 18 review we talked about, additional material -- we
- 19 were advised of the existence of additional American
- 20 Tobacco materials. Those materials were forwarded to
- 21 us and those materials have been added to the
- 22 universe of American Tobacco materials that we review
- 23 for production, such as the production in this case.
- 24 Q. When did you receive those additional materials?
- 25 A. I would --

- 1 We would have received them shortly after we
- 2 received the notice I talked about.
- 3 Q. I know that.
- 4 A. Well that's -- that's the --
- 5 Q. But I've asked you now a couple times for the
- 6 timeframe of the notice. When did you get the
- 7 notice?
- 8 A. I --
- 9 Again, I believe we received such notice on more
- 10 than one occasion. I don't remember the time
- 11 precisely.
- 12 Q. Well okay. You realize at this point I'm going
- 13 to ask you for the times and dates of every
- 14 additional notice you've received, so let's -- let's
- 15 start through them and -- and let's talk about them.
- 16 When's the first time you received an additional
- 17 notice of additional documents having been located?
- 18 A. I don't remember when that was.
- 19 Q. Give me an approximation.
- 20 A. Again, I don't remember the first time after our
- 21 review that that took place.
- 22 Q. An approximation. I need an approximate date.
- 23 A. I can't -- I can't --
- 24 Sometime between then and today. I can't --
- 25 Q. Well I figured this out all on my own. But

- 1 when?
- 2 A. Seriously, I cannot -- I don't know --
- 3 Q. Even more seriously, I need that information. I
- 4 need to know when additional documents have come out
- 5 of American Brands that have now been determined to
- 6 be responsive or -- or property of American Tobacco.
- 7 I need to know that information. I need to know each
- 8 and every transfer.
- 9 We have asked you folks transfer-of-documents
- 10 requests. You're telling me that you went through
- 11 documents and you looked for documents and you
- 12 determined, hey, these are The American Tobacco
- 13 documents. Now you're saying on a rolling basis
- 14 you've been getting additional documents in. I want
- 15 to know when they came in. I want to know who they
- 16 came from. And I want to know who decided they were
- 17 responsive.
- MS. YELENICK: Objection to form.
- 19 Q. So let's ask it first: When did you receive
- 20 approximately the first notification?
- 21 A. I don't remember when that was.
- 22 Q. Was it a month -- a month ago?
- 23 A. It was more than a month ago.
- 24 Q. Was it six months ago?
- 25 A. When we did the --

- 1 It could have been more than six months ago.
- 2 Q. Was it nine months ago?
- 3 A. Again, I don't know precisely when. We talked
- 4 about the review being done in January and February
- 5 of 1995. I don't know whether we received such
- 6 notification in 1995. That's possible. I -- I
- 7 believe we received such notification in 1996.
- 8 Q. And you've received more than one such
- 9 notification; correct?
- 10 A. Yes.
- 11 Q. How many notifications have you received?
- 12 A. I don't know what the total number was.
- 13 Q. Give me a -- give me a ballpark.
- 14 More than five?
- 15 A. I don't know if it's more than five.
- 16 Q. Less than five?
- 17 A. I don't -- I don't know. I know it's more than
- 18 one and I would imagine it's less than 10.
- 19 Q. So it's more than one and less than 10.
- 20 When did you receive the last such notification?
- 21 A. I believe it would have been earlier this year.
- 22 Q. Earlier in 1997.
- 23 A. That's correct.
- 24 Q. And how many boxes were shipped to you with that
- 25 notification?

- 1 A. I don't remember.
- 2 Q. Give me a ballpark.
- 3 A. Maybe ten.
- 4 Q. And where were those boxes shipped from?
- 5 A. They were shipped from American Brands.
- 6 Q. Were all the notifications that we've talked
- 7 about notifications from American Brands to you
- 8 telling you that American Brands had additional
- 9 responsive documents?
- 10 A. I believe that that is the case in at least
- 11 several of the occasions.
- 12 Q. Is there any other entity that sent you similar
- 13 notifications?
- 14 A. No. No.
- 15 Q. So American Brands is the only other entity that
- 16 has sent additional American Tobacco Company
- 17 documents to Chadbourne & Parke; correct?
- 18 A. I believe that -- I believe that's correct.
- 19 Q. Approximately how many such boxes of documents
- 20 have you received in the last two years from American
- 21 Brands?
- 22 A. Again, I -- it would just be estimating.
- 23 Perhaps 120.
- 24 Q. Did American Brands independently determine that
- 25 these documents were American Tobacco Company

- 1 documents?
- 2 A. I -- I believe that that is the case.
- 3 Q. So in other words, there wasn't some request
- 4 from Chadbourne & Parke to American Brands saying
- 5 would you go back through your documents to see if
- 6 you have any more American Tobacco Company
- 7 documents.
- 8 MS. YELENICK: Objection to form.
- 9 A. You're asking for an attorney-client
- 10 communication.
- 11 Q. I don't believe so.
- 12 A. You're asking if Chadbourne asked American
- 13 Brands --
- 14 Q. Do you represent American Brands?
- 15 A. Yes.
- 16 Q. Okay. Is American Brands a defendant in this
- 17 case?
- 18 A. No.
- 19 Q. Were you communicating in your legal capacity as
- 20 an attorney representing American Brands when you
- 21 made the request?
- 22 A. Now you're asking me for a legal conclusion.
- 23 I'm not --
- 24 Q. No, I'm asking you for a fact.
- 25 A. I'm --

- 1 Could you repeat the question?
- 2 Q. Certainly.
- 3 When you called up American Brands -- and again,
- 4 I don't know if you have or not because you haven't
- 5 answered that question.
- 6 A. Uh-huh.
- 7 Q. But when you --
- 8 If you would have called up American Brands and
- 9 said do you have any more American Tobacco Company
- 10 documents, at that time you would have been acting as
- 11 an attorney for American Tobacco Company, not
- 12 American Brands; correct?
- MS. YELENICK: Calls for speculation.
- 14 A. I don't -- I -- I don't know.
- 15 Q. Did you ever make any such phone call?
- 16 A. Such phone call asking for specifically what?
- 17 Q. Did anybody from Chadbourne & Parke in their
- 18 capacity of representing American Tobacco Company
- 19 call American Brands and say, hey, would you go guys
- 20 go back through to see if you have any more American
- 21 Tobacco Company documents? Or did American -- did
- 22 the American Brands company independently determine
- 23 that these were American Tobacco Company documents
- 24 and just send them on along to you?
- 25 A. My understanding is that at the time of the

- 1 sale, documents relating to The American Tobacco
- 2 Company were transferred to Brown & Williamson
- 3 pursuant to the sale. It's also my understanding
- 4 that there have been occasions where additional
- 5 materials relating to The American Tobacco Company
- 6 were located by American Brands. In such situation
- 7 we were notified of the existence of those materials,
- 8 they were promptly forwarded to us, and they were
- 9 added to the universe which we reviewed for
- 10 production in this case.
- 11 Q. And that determination by American Brands was an
- 12 independent determination that American Brands made,
- 13 not something they were asked to do by Chadbourne &
- 14 Parke; correct?
- 15 A. Well it's difficult to answer that question.
- 16 Pursuant to -- as I said, pursuant to the sale,
- 17 those materials were to be transferred. The
- 18 assessment or the --
- 19 When there is a recognition that there is some
- 20 additional American Tobacco records, those are
- 21 forwarded to us because those files are to be
- 22 transferred to Brown & Williamson.
- 23 Q. So American Brands has an ongoing obligation to
- 24 give to Chadbourne & Parke any document it discovers
- 25 as it goes through its day-to-day activity that may

- 1 be related to The American Tobacco Company; correct?
- 2 A. I don't -- I don't know what obligations
- 3 American Brands has. I would answer the question
- 4 this way: To the extent -- and these are unusual
- 5 circumstances -- when American, as I understand it,
- 6 American Tobacco files are located in -- in --
- 7 anywhere, just happen to be located, then we are
- 8 promptly notified and those materials are -- are
- 9 transferred. Again, I don't --
- 10 You know, my understanding is that these
- 11 materials we're talking about are probably
- 12 duplicative materials we already have, but this is
- 13 the scenario I'm -- I'm talking about.
- 14 Q. Well how do you know that? How do you know
- 15 they're duplicative?
- 16 A. I -- I believe they are. I mean I have --
- 17 It is my understanding that to some degree those
- 18 files are duplicative.
- 19 Q. Did somebody go through and make sure though?
- 20 A. These files are added, as I indicated, to our
- 21 universe of American Tobacco documents, and whether
- 22 they are duplicative or not, they are reviewed for
- 23 the purposes of production in this case.
- 24 Q. How many such boxes of documents are still in
- 25 the pipeline for review and production in this

- 1 Minnesota litigation?
- 2 A. I'm not sure what you mean by "such boxes."
- 3 Q. Boxes that have been subsequently transferred
- 4 from American Brands to American Tobacco.
- 5 A. That I don't know.
- 6 Q. What would be your best estimate?
- 7 A. Few.
- 8 Q. You said you received 10 earlier this year. I
- 9 assume those 10 haven't been reviewed and produced
- 10 yet; correct?
- 11 A. I don't know what the status of those is.
- 12 Again, they are promptly sent to us and we promptly
- 13 review them. I don't know whether they have been
- 14 completed or not.
- 15 Q. When's the last time you produced documents into
- 16 the depository here in Minnesota?
- 17 A. I believe we produced documents most recently
- 18 last month, to the best of my recollection.
- 19 Q. Would that be the documents you received from
- 20 American Brands?
- 21 A. Again, I don't recall precisely what was
- 22 involved in that particular production.
- 23 Q. It's my understanding you've still got 20 to 30
- 24 thousand pages of documents in the pipeline for the
- 25 privilege review. Are these documents part and

- 1 parcel of that group of documents or not?
- 2 A. I believe that some of the documents we received
- 3 subsequent to the January and February 1995 period
- 4 from American Brands would be included within some of
- 5 the documents which we are currently reviewing for
- 6 privilege.
- 7 Q. Okay. Just so we can clarify that, you've got
- 8 20 or 30 thousand pages of documents you're currently
- 9 reviewing for privilege. Do you have other
- 10 documents --
- 11 A. I mean that again is an estimate. I'm --
- 12 Q. I understand that. But you are the person who
- 13 would have the best knowledge of that; correct?
- 14 A. I have -- I have knowledge of that. I don't
- 15 know that anybody knows the precise number, but I'm
- 16 just --
- 17 It's an estimate.
- 18 Q. Well when the court asks you, you know,
- 19 "American, how many documents do you have in the
- 20 pipeline?" you'd give the court the same answer you
- 21 gave me today; right?
- 22 A. My estimate is -- is the estimate of pages which
- 23 I've given to you.
- 24 Q. Aside from those pages of documents that are in
- 25 the pipeline for privilege review, how many pages of

- 1 documents are in the pipeline for other production in
- 2 the normal course? In other words, are there still
- 3 documents that have yet to be reduced -- reviewed for
- 4 any production in this case?
- 5 A. That I don't know the answer to. I don't -- I
- 6 don't know whether there are any such documents that
- 7 fall into that classification.
- 8 Q. There may be. You're just not sure?
- 9 A. I -- I -- I don't know. I don't know. I don't
- 10 know whether we completed the review I talked about
- 11 with regard to the most recent boxes we received.
- 12 Q. What departments from American Brands have these
- 13 additional documents come from?
- 14 A. That I don't know. I know --
- 15 Q. Has it been more than just the legal department?
- 16 A. I -- I don't know which departments.
- 17 Q. Who would know that?
- 18 A. Which department or departments? The person who
- 19 might know that would be the person who sent them to
- 20 me.
- 21 Q. And who was that person?
- 22 A. Andy Rak.
- 23 Q. Have copies of that correspondence been produced
- 24 to the depository?
- 25 A. Copies of what correspondence?

- 1 Q. Correspondence from Andy Rak containing these
- 2 additional documents.
- 3 MS. YELENICK: Objection to form.
- 4 A. You're assuming that there was any
- 5 correspondence.
- 6 Q. He didn't send a correspondence along with the
- 7 boxes of documents?
- 8 A. With the documents I have received a piece of
- 9 paper on each occasion memorializing the fact that
- 10 documents were sent.
- 11 Q. And have those pieces of paper been produced to
- 12 the Minnesota depository?
- 13 A. To the best of my knowledge, those documents are
- 14 not called for by the production -- or the requests
- 15 in this case.
- 16 Q. Are those pieces of paper signed by Mr. Rak?
- 17 A. I honestly don't know if they are or not. I
- 18 typically sign them. There's a line for me to sign
- 19 on them.
- 20 Q. But there's a line for you to sign to
- 21 acknowledge that you've received the boxes?
- 22 A. That's correct.
- 23 Q. You said something about receiving a
- 24 notification prior to the actual boxes being sent.
- 25 What's in the notification?

- 1 A. Normally it's a telephone call.
- 2 Q. So Mr. Rak calls you up and says, hey, I've got
- 3 a few documents that are American Tobacco Company
- 4 documents. I'm going to be sending them to you.
- 5 A. Basically that is the conversation.
- 6 Q. He doesn't follow that up with a letter.
- 7 A. As I indicated, he then promptly sends me the
- 8 material with a letter which I sign acknowledging
- 9 receipt on behalf of Brown & Williamson.
- 10 Q. Do you keep a copy of that receipt?
- 11 A. Yes, I do.
- 12 Q. What information is contained on that receipt?
- 13 A. I believe the --
- MS. YELENICK: Just a minute.
- THE WITNESS: Sorry.
- MS. YELENICK: Just a minute.
- 17 You can answer that question.
- 18 A. My answer is that the document bears the date
- 19 which the materials were sent to me, indicates the
- 20 number of boxes sent, and I've indicated it has a
- 21 line for me to sign signifying receipt.
- 22 Q. Is there any description on that notification or
- 23 the receipt describing the contents of the boxes?
- 24 A. I don't recall that there is any such
- 25 description on those sheets.

- 1 Q. Does it state the location from which the
- 2 documents were collected?
- 3 A. Other than American Brands, no.
- 4 Q. So I'd have to ask Mr. Rak exactly where he
- 5 found those documents; correct?
- 6 A. I don't have that --
- 7 MS. YELENICK: Objection to form.
- 8 A. I don't have that information. I don't know
- 9 where they're from.
- 10 Q. Have you ever called Mr. Rak and asked him to
- 11 look for smoking and health research from
- 12 Gallaher's?
- MS. YELENICK: Objection, beyond the
- 14 scope.
- 15 THE WITNESS: Can I answer that?
- MS. YELENICK: No. Work product,
- 17 attorney-client privilege.
- MR. O'FALLON: Ah, wonderful.
- 19 Q. Mr. Rak doesn't represent American Tobacco; does
- 20 he?
- 21 A. You're speaking today?
- 22 Q. Yeah.
- 23 A. My understanding is that today he does not
- 24 represent American Tobacco.
- 25 Q. Okay. And American Brands isn't currently a

- 1 defendant in this case; isn't that correct?
- 2 A. That is also correct.
- 3 Q. And you, when you would call him in that
- 4 capacity asking for Gallaher's documents for the
- 5 purpose of producing them potentially in this
- 6 litigation, you would be representing American
- 7 Tobacco Company, or more precisely you'd be
- 8 representing B&W; correct?
- 9 MS. YELENICK: What time period, counsel?
- MR. O'FALLON: Post-December of 1994.
- 11 THE WITNESS: Can I answer that question?
- MS. YELENICK: Uh-huh.
- 13 THE WITNESS: Could you please read it
- 14 back.
- 15 (Record read by the court reporter.)
- 16 A. I've never asked Mr. Rak for Gallaher documents.
- 17 Q. Has any Chadbourne & Parke attorney ever asked
- 18 Mr. Rak for Gallaher documents?
- 19 A. I have no idea whatsoever.
- 20 Q. Has any attorney representing American Tobacco
- 21 Corporation in the Minnesota litigation ever asked
- 22 Mr. Rak to go through American Brands' files for
- 23 Gallaher documents?
- 24 A. I don't know. I never have.
- 25 Q. Well speaking on behalf of American Brands, is

- 1 your answer the same?
- 2 A. Speaking on behalf of American Brands?
- 3 Q. Sorry. Speaking on behalf of American Tobacco,
- 4 is your answer the same?
- 5 A. The same as to what?
- 6 Q. To the question I just asked you.
- 7 MS. YELENICK: Objection to form.
- 8 A. Ask me a --
- 9 Q. I'm asking you --
- 10 A. If you'd just ask me a straight question, I'll
- 11 give you a straight answer.
- 12 Q. As a representative of American Tobacco, has any
- 13 representative of American Tobacco ever contacted Mr.
- 14 Rak and asked -- asked that he or someone at American
- 15 Brands search American Brands' files for Gallaher's
- 16 research documents relating to smoking and health
- 17 after December of 1994?
- MS. YELENICK: Objection to form.
- 19 You can answer.
- 20 A. I don't know.
- 21 Q. Is there anybody else besides you who would have
- 22 that information?
- 23 A. I don't know.
- 24 Q. This whole line of questions really started when
- 25 I was asking about the group of documents in the

- 1 legal department that had been separated out as not
- 2 relating to American Tobacco, and I believe what I
- 3 started to ask you at that point in time is whether
- 4 anyone from Chadbourne & Parke or any other attorney
- 5 representing American Tobacco has went back through
- 6 those documents to determine if there are responsive
- 7 documents for the Minnesota litigation.
- 8 MS. YELENICK: Objection to form.
- 9 THE WITNESS: Could you repeat that
- 10 question, please? Sorry.
- 11 (Record read by the court reporter.)
- MS. YELENICK: Objection to form.
- 13 A. I'm -- I'm unaware of any occasions like that.
- 14 And -- and I answered that question that way with my
- 15 understanding that you're talking about subsequent to
- 16 the requests in this case being served.
- 17 Q. Yes.
- 18 A. Okay.
- 19 Q. Was there some search done prior to the time the
- 20 requests in this case were served?
- 21 A. Now you're speaking of --
- MS. YELENICK: Beyond the scope.
- 23 A. You're speaking at any time prior to the --
- 24 Q. Well once again, you know, we can make this
- 25 process as easy or as hard as you want.

- 1 A. I'm trying to streamline the process. I just
- 2 want to make sure about the question I'm being asked
- 3 so I don't give you an answer that's inaccurate.
- 4 Q. We've been discussing the document review that
- 5 you did in February of 1995.
- 6 A. January and February. And I believe the -- the
- 7 legal department review was done approximately that
- 8 time as well.
- 9 Q. Your additional comments really don't help
- 10 streamline the questioning.
- 11 A. I'm just trying -- just trying to help. Okay.
- 12 Q. Well the way you can be the most help is
- 13 listening to my questions and asking them -- and
- 14 answering them when I ask them. But let me go back
- 15 and rephrase.
- 16 Between the time that Chadbourne & Parke did its
- 17 document review in January and February in 1995 and
- 18 the time Minnesota served its requests for production
- 19 of documents, did any attorneys representing The
- 20 American Tobacco Company go back through the legal
- 21 department files in Old Greenwich, Connecticut?
- 22 A. For any purpose?
- 23 Q. For the purposes of looking for documents that
- 24 would ultimately be responsive to requests in smoking
- 25 and health litigation.

- 1 A. I don't believe so.
- 2 Q. Just so the record is clear, the Minnesota
- 3 document requests are not the first document requests
- 4 you've seen regarding smoking and health since
- 5 January and February of 1995; are they?
- 6 A. You're asking me were there other document
- 7 requests after December -- January -- after January
- 8 and February 1995?
- 9 Q. Well I'm actually asking you the question I
- 10 asked you, but if that's how you want to interpret
- 11 it, --
- 12 A. I'm really trying to understand it.
- 13 Q. -- why don't you -- why don't you answer your
- 14 question.
- 15 A. I believe that there has been document requests
- 16 in other cases addressed to The American Tobacco
- 17 Company after January or February 1995.
- 18 Q. How many other states are currently suing
- 19 American Tobacco?
- 20 MS. YELENICK: Objection, beyond the scope
- 21 of the notice.
- 22 A. I don't know the exact number. I -- I believe
- 23 it's something like 20.
- 24 Q. Is The American Tobacco Company producing
- 25 documents to those other states in addition to

- 1 Minnesota?
- MS. YELENICK: Objection, beyond the scope.
- 3 A. American Tobacco Company is producing documents
- 4 in cases where there have been document requests
- 5 filed pursuant to its obligations in -- in a given
- 6 jurisdiction.
- 7 Q. I believe you've made representations in the
- 8 past that something like 174 attorneys and staff are
- 9 working on the production of documents. Is that
- 10 referring to specifically the Minnesota litigation,
- 11 or is that referring to all the various litigation
- 12 that's currently pending against American Tobacco
- 13 Company?
- 14 MS. YELENICK: Objection to form.
- 15 THE WITNESS: Could you read that question
- 16 back, please.
- 17 (Record read by the court reporter.)
- 18 A. That question is a little confusing, so let me
- 19 answer it this way: For the production of documents
- 20 in this case, in response to the 150 requests which
- 21 were served on American in this case, and given the
- 22 requirement that we prepare a 4B index for the
- 23 plaintiffs' use in this case, American committed
- 24 extraordinary resources which included the
- 25 expenditure of literally millions and millions of

- 1 dollars and the use of in excess of 200 attorneys,
- 2 paralegals, and support staff to comply with its
- 3 obligations in this case.
- 4 Q. Has the work product that has been done for this
- 5 case; that is, the 4B indexes, been made available to
- 6 plaintiffs in other states?
- 7 MS. YELENICK: Objection, beyond the scope.
- 8 THE WITNESS: Can I answer that?
- 9 MS. YELENICK: You can answer that.
- 10 A. My understanding, to the best of my -- of my
- 11 knowledge, is that the 4B index I believe has been
- 12 made available to plaintiffs in -- in one or more
- 13 other cases.
- 14 Q. How many?
- 15 A. I don't know the exact number.
- 16 Q. So the work you did for the Minnesota litigation
- 17 has also benefited you in other litigation; correct?
- MS. YELENICK: Objection to form.
- 19 A. I cannot think of any way in which the work that
- 20 American has done in connection with this litigation
- 21 has benefited it in any way.
- 22 Q. Oh, really.
- 23 A. It was a herculean effort and it required a
- 24 tremendous expenditure of resources.
- 25 Q. You don't think complying with court orders

- 1 benefits a corporation?
- 2 MS. YELENICK: Objection to form.
- 3 A. That's an argumentative question, in my mind.
- 4 Q. Well you see, you're not the lawyer here. She
- 5 is.
- 6 A. Well I think -- I think you're -- you're --
- 7 you're arguing with me. I mean I think complying
- 8 with court orders is an obligation of any party in
- 9 litigation. I'm just telling you that you've asked
- 10 me if having committed this huge amount of resources
- 11 and time to a project such as this has benefited
- 12 the -- the company, and I'm telling you that it was a
- 13 tremendous burden on the company and I don't view it
- 14 personally as a benefit in any way.
- 15 Q. Of course the company doesn't exist; right?
- 16 A. We represent The American Tobacco Company.
- 17 Brown & Williamson is successor to The American
- 18 Tobacco Company --
- 19 Q. And at the time --
- 20 A. -- and --
- 21 Q. Oh, I'm sorry.
- 22 A. -- and has had to expend the resources that I've
- 23 described to you.
- 24 Q. And at the time that Brown & Williamson and/or
- 25 its parent corporation, B.A.T. Industries, bought

- 1 American Tobacco Company, B.A.T. knew that this
- 2 particular piece of litigation, the Minnesota
- 3 litigation, had been filed against American Tobacco;
- 4 didn't it?
- 5 MS. YELENICK: Objection, calls for
- 6 speculation.
- 7 A. I don't know what B.A.T. knew or did not know.
- 8 Certainly prior to the filing of the over-broad
- 9 requests in this case, nobody knew that overbroad
- 10 requests would be filed.
- 11 Q. Did the court determine our requests were
- 12 overbroad, sir?
- 13 A. I don't know. I don't know what the answer to
- 14 that question is.
- 15 Q. You're a lawyer in this case; right?
- MS. YELENICK: Objection.
- 17 A. Yes, I am a lawyer in this case.
- 18 Q. Well then answer the question. Are you
- 19 asking --
- 20 MS. YELENICK: Objection.
- 21 A. Are you asking me if I believe the requests in
- 22 this case are overbroad --
- 23 Q. Yes.
- 24 A. -- personally?
- 25 Q. Sure, as a representative of the American

- 1 Tobacco Company.
- 2 MS. YELENICK: Beyond the scope.
- 3 Objection.
- 4 A. My belief is that the requests in this case are
- 5 overbroad. They have -- can I finish my answer?
- 6 They have called for the production of in excess of
- 7 2.7 million pages of American's documents, and the
- 8 best evidence in my mind of the overbroad nature of
- 9 those requests is the fact, which I find incredible,
- 10 that the plaintiffs have only copied something in the
- 11 nature of one percent of those documents, telling me
- 12 that the plaintiffs recognize that their requests
- 13 were overbroad.
- 14 Q. Are you finished?
- 15 A. I've answered your question.
- 16 Q. Have you chosen, as a lawyer for American
- 17 Tobacco, to interpret those requests a lot more
- 18 narrowly than they were worded?
- 19 MS. YELENICK: Objection.
- 20 A. I don't understand your question.
- 21 Q. What don't you understand about my question?
- 22 A. I don't understand any of it.
- 23 Q. You don't understand any of that question?
- 24 A. I don't.
- 25 Q. Why don't we repeat it and see if, on rehearing

- 1 it, you can understand it.
- 2 A. Can you repeat the question, please.
- 3 (Record read by the court reporter.)
- 4 MS. YELENICK: Objection to form.
- 5 A. I still don't understand the question. We
- 6 interpreted the requests in a reasonable manner.
- 7 Q. Narrowly or broadly?
- 8 A. Reasonably.
- 9 Q. Narrowly or broadly?
- 10 MS. YELENICK: Asked and answered.
- 11 Q. Did you interpret them consistent with your
- 12 personal view about them?
- MS. YELENICK: Objection.
- 14 A. I interpreted --
- We interpreted them, speaking on behalf of the
- 16 company, consistent with the law.
- 17 Q. The law in the state of Minnesota?
- 18 A. The applicable law in this case.
- 19 Q. Do you interpret the law concerning production
- 20 kind of like you interpret the law concerning work
- 21 product?
- MS. YELENICK: Objection.
- 23 A. I don't know how to answer a question like
- 24 that. You're asking me now personally.
- 25 Q. As The American Tobacco Company.

- 1 A. You're asking me, as The American Tobacco
- 2 Company, do I interpret the law of privilege the way
- 3 I interpret the law of responsiveness.
- 4 Q. Do you take the same approach?
- 5 MS. YELENICK: Objection.
- 6 A. I follow -- I follow --
- 7 We follow applicable legal guidelines in both
- 8 cases.
- 9 Q. Have we now talked about every location in which
- 10 American Tobacco documents were looked for in January
- 11 and February of 1995?
- 12 A. I believe we've gone through the list, as I
- 13 understand it.
- 14 Q. So it would be your testimony that there are no
- 15 other locations that American Tobacco Company
- 16 documents were looked for in January and February of
- 17 1995.
- MS. YELENICK: Objection to form.
- 19 THE WITNESS: Could you repeat the
- 20 question, please.
- 21 (Record read by the court reporter.)
- 22 A. Looked for by whom?
- 23 Q. Did people other than Chadbourne & Parke and
- 24 King & Spalding go out and look for American Tobacco
- 25 Company documents?

- 1 A. Well as I indicated, to some degree company
- 2 personnel assisted in that process. Are you asking
- 3 me other than company personnel, Chadbourne & Parke
- 4 and Brown & Williamson personnel?
- 5 Q. Sure.
- 6 THE WITNESS: Could you please repeat the
- 7 underlying question? Thank you.
- 8 (Record read by the court reporter.)
- 9 MS. YELENICK: Objection. Other than what,
- 10 counsel?
- 11 MR. O'FALLON: Can you answer?
- 12 A. I would say the same thing. Other than what?
- 13 Q. Well you didn't say that previously, so why
- 14 would you say that now?
- 15 A. I raised a question about your question before.
- 16 You qualified it. It's now been read back, and now
- 17 we've asked an additional question about it. Are you
- 18 suggesting that's somehow inconsistent?
- 19 Q. Well I'm just suggesting it's really not that
- 20 difficult a question to answer. So again, what about
- 21 my question don't you really seem to understand?
- 22 A. Well I identified two things. One you
- 23 clarified, one you didn't.
- 24 Q. Which didn't I clarify?
- 25 A. I believe the second thing I raised. I've now

- 1 forgotten the entire question.
- 2 Q. Which is now what?
- 3 A. The second --
- 4 Q. Well it's rather -- it's rather convenient for
- 5 you to now forget the entire question. Why don't we
- 6 go back and have the whole thing read.
- 7 A. That would be fine.
- 8 (Record read by the court reporter.)
- 9 Q. By somebody representing or an employee of The
- 10 American Tobacco Company.
- 11 A. That is my understanding.
- 12 Q. And our document requests were served when?
- 13 A. I would like to refer to the document itself to
- 14 verify the date of that. I don't remember it
- 15 precisely. My recollection is that the document
- 16 requests in this case were served June, July,
- 17 something like that.
- 18 Q. Well you said you wanted to refer to the
- 19 document. It's sitting in front you currently; isn't
- 20 it?
- 21 A. Exhibit 30? Exhibit 30 is dated June 19th,
- 22 1995.
- 23 Q. As of June 19th there were American Tobacco
- 24 Company documents at Brown & Williamson and at
- 25 Chadbourne Parke; correct?

- 1 A. That is correct.
- 2 Q. There were also certain files that American
- 3 Tobacco may or may not at that point in time have
- 4 determined were American Tobacco Company files;
- 5 correct?
- 6 A. I'm confused by that question.
- 7 MS. YELENICK: I think you misspoke,
- 8 counsel.
- 9 THE WITNESS: Could you read that question
- 10 back?
- 11 (Record read by the court reporter.)
- 12 A. I think something is fishy with that question.
- 13 Q. Well no, something was fishy with the previous
- 14 testimony. The reality is, as I've asked you
- 15 numerous times, to tell me at what point in time
- 16 American Brands determined that there were additional
- 17 American Tobacco Company documents in its files.
- 18 Since you've been unable to do so, I can't really say
- 19 at what point in time American Tobacco may have
- 20 determined that there were additional American
- 21 Tobacco Company documents in its files.
- 22 A. Your previous question did not even refer to
- 23 American Brands.
- 24 Q. Sir, would you back -- would you let me finish?
- 25 A. Sure. But it didn't.

- 1 Q. Would you let me finish?
- 2 A. Okay.
- 3 Q. So we have documents at Chadbourne & Parke, we
- 4 have documents at Brown & Williamson, and there are
- 5 still some documents in the files of American Brands
- 6 that are American Tobacco Company documents; correct?
- 7 A. What time period are you talking about now?
- 8 Q. The time when we served our document requests.
- 9 Would you like me to refresh your recollection as to
- 10 when that day was?
- 11 A. We've just looked at that day.
- 12 Q. And what was that day again?
- 13 A. I believe it was June 19th of 1995.
- 14 Q. How about if we answer the question as of that
- 15 date.
- 16 A. As of June 19th, 1995, American Tobacco Company
- 17 documents were at Brown & Williamson, were at
- 18 Chadbourne, and subsequent to that date we received
- 19 some additional American Tobacco documents from
- 20 American Brands.
- 21 Q. And it's my understanding that there were
- 22 approximately 20 million pages of American Tobacco
- 23 Company documents at Chadbourne & Parke at
- 24 approximately that time; correct?
- 25 A. I believe the total that we have currently is 20

- 1 million pages.
- 2 Q. So the amount of documents that was actually at
- 3 Chadbourne & Parke in June of 1995 when the document
- 4 requests would have been served would be 20,000 minus
- 5 whatever documents you received subsequent to that
- 6 date from American Brands; correct?
- 7 A. It would be 20 million.
- 8 MS. YELENICK: Again you misspoke.
- 9 Q. The 20 million, whatever, documents you
- 10 subsequently received from American Brands; correct?
- 11 A. I believe that is correct.
- 12 Q. Who reviewed the documents at Chadbourne & Parke
- 13 to determine whether there were documents in that
- 14 approximately 20 million pages which were responsive
- 15 to the state of Minnesota's requests?
- 16 A. Attorneys.
- 17 Q. From which law firms?
- 18 A. Chadbourne & Parke.
- 19 Q. Chadbourne & Parke attorneys were the only
- 20 attorneys to actually review those documents;
- 21 correct?
- 22 A. The review of the documents, the 20 million
- 23 pages of documents for production in the Minnesota
- 24 case, was conducted at Chadbourne & Parke and only at
- 25 Chadbourne & Parke.

- 1 Q. I didn't ask you where it was done, sir. I
- 2 asked you were Chadbourne & Parke attorneys the only
- 3 attorneys that reviewed those documents for
- 4 responsiveness and production in the Minnesota
- 5 litigation.
- 6 A. I don't understand the distinction you're
- 7 drawing.
- 8 Q. Well you told me where the documents were viewed
- 9 at.
- 10 A. Uh-huh.
- 11 Q. I want to know who employed all of the people
- 12 that reviewed them. Did Chadbourne & Parke in one
- 13 fashion or another employ each and every person who
- 14 reviewed the documents for production in the
- 15 Minnesota litigation?
- 16 A. Yes.
- 17 Q. Attorneys from Leonard, Street & Deinard did not
- 18 take part in that process; correct?
- 19 A. Attorneys from Leonard, Street & Deinard were
- 20 involved in the production process in this case.
- 21 Q. But they did not review the documents; correct?
- 22 A. They did not review all the documents. Well I
- 23 mean -- let's -- let's step back for a minute. When
- 24 you say "reviewed" --
- What do you mean by "review the documents?"

- 1 Let's define --
- 2 Q. Look at them.
- 3 A. Did not look at them?
- 4 Q. Look at them at Chadbourne & Parke.
- 5 A. At Chadbourne & Parke.
- 6 Q. Right.
- 7 A. I believe the involvement of Leonard, Street &
- 8 Deinard attorneys at Chadbourne & Parke in the review
- 9 process was limited.
- 10 Q. Okay. Was it limited or was it non-existent?
- 11 A. I believe it was limited.
- 12 Q. Limited to what?
- 13 A. I recall Byron Starns participating in our
- 14 review efforts.
- 15 Q. Did Byron Starns actually physically review
- 16 American Tobacco Company documents in order to
- 17 determine whether they were responsive or not at
- 18 Chadbourne & Parke?
- 19 A. I don't know whether he -- he actually did that
- 20 or not. He was present and was familiar with the
- 21 process that we were using.
- 22 Q. But did he physically review the documents?
- 23 A. I don't know that he physically reviewed
- 24 documents for production.
- 25 Q. Did people who were deciding what documents

- 1 would be produced actually have a copy of the
- 2 requests for production of documents with them when
- 3 they were doing their review?
- 4 A. On some occasions, yes; on some occasions, no.
- 5 Q. Was there a subsequent scope memo that was done
- 6 to each and every person who was reviewing the
- 7 documents to define what they should be looking for?
- 8 And again, I'm not asking you for the content of this
- 9 document, I'm simply asking you if the document
- 10 exists.
- 11 MS. YELENICK: You can answer that
- 12 question.
- 13 THE WITNESS: Could you repeat the
- 14 question, please.
- 15 (Record read by the court reporter.)
- 16 A. The problem I have in answering that question is
- 17 it assumes that there was a scope memo.
- 18 Q. Were there numerous scope memos?
- 19 A. The criteria for responsiveness in this case was
- 20 not a static one. It was affected by subsequent
- 21 requests, it was reflected -- affected by subsequent
- 22 court orders, and it was affected by subsequent
- 23 agreements with the plaintiff.
- 24 Q. And how was the scope of the search communicated
- 25 to those people actually reviewing the documents?

- 1 Was it done by handing them the actual document
- 2 request or order, or was there some memorandum that
- 3 was done by Chadbourne & Parke that interpreted that
- 4 document request or order?
- 5 A. That question assumes that it was done the same
- 6 way for every person, and it was not.
- 7 Q. Was a scope memo done for at least some of the
- 8 reviewers?
- 9 A. It is my understanding that what you have
- 10 defined as a scope memo -- well let me --
- I'm not sure I can adopt your -- your -- your
- 12 term here. Let me answer the question this way, and
- 13 we can proceed from here. The obligations of the
- 14 company to produce documents in the Minnesota case as
- 15 dictated by the requests in the case, our responses
- 16 to those requests, orders by the court, and
- 17 applicable law, the culmination of that process and
- 18 the requirements dictated by that process were
- 19 communicated to those people who were making a
- 20 determination as to whether a particular document was
- 21 or was not responsive in this case.
- 22 Q. How was that done?
- 23 A. How was what done?
- 24 Q. That communication.
- 25 A. It was -- it was communicated in a variety of

- 1 manners. One, it was communicated --
- 2 First of all, on a global sense it was
- 3 communicated through the measures that were adequate
- 4 and necessary to communicate that information. In
- 5 terms of how specifically that was done, it was done
- 6 orally, and it was done with the kind of document you
- 7 seem to have respond -- referenced, which, as I
- 8 mentioned, was not a static document.
- 9 Q. Okay. So there were scope statements and
- 10 perhaps more than one scope statement.
- 11 A. I believe, as I've indicated, that to the extent
- 12 there were subsequent requests, subsequent court
- 13 orders, subsequent agreements with the plaintiffs,
- 14 that the scope of responsiveness necessarily was
- 15 modified.
- 16 Q. So Chadbourne & Parke attorneys and/or employees
- 17 reviewed the approximately 20 million pages of
- 18 documents at Chadbourne & Parke for responsiveness.
- 19 Who reviewed the documents from American Tobacco
- 20 Company that had been sent to B&W?
- 21 A. Let me correct something in -- in the question
- 22 you just asked me. The review was not entirely
- 23 conducted on the premises of Chadbourne & Parke.
- 24 Q. Where else was it conducted?
- 25 A. It was conducted in part at the warehouse where

- 1 the documents were maintained. We just physically
- 2 could not hold all the pieces of paper.
- 3 Q. Okay. So you have a physical warehouse where
- 4 you -- where you now retain all the documents, this
- 5 20 million pages for the American Tobacco Company;
- 6 correct?
- 7 A. Except -- except for the materials that are
- 8 currently at Chadbourne being reviewed, yes.
- 9 Q. Where is that document depository located?
- 10 A. You're -- it's not a document --
- 11 The term "document depository" in this case has
- 12 a special meaning. This is not a document
- 13 depository.
- 14 Q. Document warehouse.
- 15 A. Well the warehouse. It -- it is located in New
- 16 Jersey.
- 17 Q. Coming back to my original question: Who
- 18 reviewed the documents that had been sent to The
- 19 American Tobacco Company as part of that 1995 review
- 20 process? I'm sorry, strike that.
- 21 Who reviewed the documents that had been sent to
- 22 Brown & Williamson that were sent to Brown &
- 23 Williamson as part of that 1995 review process?
- 24 A. As I believe I've testified, my understanding is
- 25 that Brown & Williamson personnel reviewed The

- 1 American Tobacco Company files for documents which
- 2 were necessary for the ongoing operation of the
- 3 business, and that those materials were either sent
- 4 directly to Brown & Williamson or were retained at
- 5 facilities that -- whose operations were ongoing.
- 6 Q. Yes, I understand that.
- 7 A. Okay.
- 8 Q. Now my question is: Who reviewed that group of
- 9 documents to determine whether or not documents from
- 10 that group should be produced in this litigation?
- 11 A. My -- my understanding is that the review of
- 12 those materials was conducted by another firm.
- 13 Q. What firm is that?
- 14 THE WITNESS: Can I answer that?
- MS. YELENICK: Yes.
- 16 A. King & Spalding.
- 17 Q. And have those documents been produced to the
- 18 depository here in Minnesota?
- 19 A. What do you mean by "those documents?"
- 20 Q. The documents that were reviewed by King &
- 21 Spalding from American Tobacco Company.
- 22 A. My understanding --
- MS. YELENICK: Objection to form.
- 24 A. My understanding is that documents responsive to
- 25 the requests in this case have been produced by King

- 1 & Spalding.
- 2 Q. From The American Tobacco Company documents.
- 3 A. I'm getting a little confused here.
- 4 Q. It's not a confusing question.
- 5 A. Well I just -- I just want --
- 6 Q. I'm not asking about Brown & Williamson Company
- 7 documents, I'm asking about American Tobacco Company
- 8 documents.
- 9 A. Right. But obviously we have to talk about
- 10 what -- what portion of The American Tobacco Company
- 11 we're talking about. I believe you're focusing on
- 12 documents which were transferred to Brown &
- 13 Williamson.
- 14 Q. You know, if that isn't abundantly clear by now,
- 15 I don't know what possibly is.
- 16 A. Well I just -- I just want to make sure. I
- 17 don't want --
- 18 Q. Look. You defined --
- 19 A. This is a deposition that I'm under oath. I'm
- 20 being videotaped. I have to be completely accurate
- 21 in what I say.
- 22 Q. Look. I've defined it that way now. You've
- 23 defined it that way now. I don't know if there's
- 24 anybody in the room other than you who's in question
- 25 about what group of documents we're talking about.

- 1 But lest there be any confusion at all, I'm talking
- 2 about those American Tobacco Company documents that
- 3 were transferred to Brown & Williamson following or
- 4 as part of the review that was conducted in February
- 5 of 1995. Are we clear about that?
- 6 A. Again when you say "transferred," I'm not
- 7 trying --
- 8 Here, I just wanted to make sure I understand
- 9 the question completely. I mean obviously all the
- 10 documents were, quote, transferred to Brown &
- 11 Williamson because they purchased the company. We
- 12 are talking now about the documents that -- when the
- 13 company people came through the facilities and
- 14 retained the documents necessary for the ongoing
- 15 operations of the business, those documents.
- 16 Q. Yes.
- 17 A. And -- okay. And your question is with regard
- 18 to those documents what?
- 19 Q. My question is who reviewed them and produced
- 20 them?
- 21 A. My understanding is that those documents were
- 22 reviewed for responsiveness in this case by attorneys
- 23 from King & Spalding.
- 24 Q. And did they produce those documents on behalf
- 25 of The American Tobacco Company or did they produce

- 1 those documents on behalf of Brown & Williamson?
- 2 MS. YELENICK: Objection to form.
- 3 MR. O'FALLON: What's your objection?
- 4 MS. YELENICK: Did they produce them?
- 5 MR. O'FALLON: Yes.
- 6 MS. YELENICK: The assumption is that they
- 7 were produced.
- 8 MR. O'FALLON: Were none produced?
- 9 MS. YELENICK: The previous question was
- 10 were --
- 11 MR. O'FALLON: If you want to state that,
- 12 I'm more than happy to take that.
- MS. YELENICK: The previous question was
- 14 were they reviewed. If you'd like to change your
- 15 question --
- MR. O'FALLON: No, I really wouldn't.
- 17 MS. YELENICK: Well if you can answer the
- 18 question.
- 19 THE WITNESS: Would you repeat the
- 20 question, please.
- 21 (Record read by the court reporter.)
- 22 A. Just so we can move ahead here, you're asking me
- 23 that when King & Spalding reviewed the documents that
- 24 were transferred to Brown & Williamson which had been
- 25 retained for the ongoing operation of the business as

- 1 opposed to the stuff that we looked at, were those
- 2 documents produced in this case.
- 3 Q. Well that's a good question. How about you
- 4 answer that one.
- 5 A. Well is that the question you're asking? I'm
- 6 trying to understand your question.
- 7 Q. Doesn't matter; you answer what question you
- 8 want to anyhow. You stated the question. Answer
- 9 your own question.
- 10 MS. YELENICK: Objection, counsel.
- MR. O'FALLON: Why don't you read back his
- 12 question so he can answer it.
- 13 (Record read by the court reporter.)
- 14 A. Do you want me to answer that question?
- 15 Q. Yes.
- 16 A. Again, I don't have first-hand knowledge about
- 17 what King & Spalding did or did not do. My
- 18 understanding is they reviewed those documents and,
- 19 to the extent those documents were responsive to the
- 20 requests in this case as modified by the -- the
- 21 responses to those requests that Brown & Williamson
- 22 may have placed, the court orders, agreements with
- 23 plaintiff, they produced the responsive documents.
- 24 Q. Did they produce those documents on behalf of
- 25 Brown & Williamson or did they produce those

- 1 documents on behalf of American Tobacco Company?
- MS. YELENICK: Again, objection to form.
- 3 A. My understanding is that to the extent that King
- 4 & Spalding produced documents, they produced
- 5 documents on behalf of Brown & Williamson.
- 6 Q. So they would have Brown & Williamson Bates
- 7 stamp numbers on them.
- 8 MS. YELENICK: Objection to form.
- 9 A. I don't know what Brown & Williamson Bates stamp
- 10 numbers are.
- 11 Q. Would they have American Tobacco Company Bates
- 12 stamp numbers on those documents?
- 13 A. My understanding that documents produced by King
- 14 & Spalding in this case would not bear the Bates
- 15 number -- Bates numbers of the documents that -- that
- 16 we produced for American Tobacco in this case.
- 17 Q. So they would bear a separate Bates number that
- 18 would be consistent with whatever Bates numbering
- 19 item Brown & Williamson was using.
- 20 A. I don't know how they Bates stamped their
- 21 documents, if they did in fact --
- 22 Well I presume they numbered them some way. I
- 23 just don't know how answer to that question.
- 24 Q. As part of the documents that I designated for
- 25 this deposition, I've included in there American

- 1 Tobacco Company documents produced by Brown &
- 2 Williamson. Have you had a chance to look at those
- 3 documents?
- 4 MS. YELENICK: Do you want to specify
- 5 numbers, counsel, for the record?
- 6 MR. O'FALLON: No. I just want to ask the
- 7 general question for now, ma'am.
- 8 A. I looked at the documents you designated.
- 9 Q. Okay. Do you believe those documents were
- 10 produced by The American Tobacco Company or by Brown
- 11 & Williamson?
- 12 A. I really --
- MS. YELENICK: Objection, form.
- 14 A. I'd like to take a look at the documents you're
- 15 talking about before I make any statements about
- 16 those documents.
- 17 Q. You don't recall?
- 18 A. Frankly, I don't recall. It was a pretty large
- 19 number of -- of materials you designated.
- 20 Q. I didn't designate a large number of materials
- 21 that were American Tobacco Company documents
- 22 containing American Tobacco Company letterhead that
- 23 have been produced by Brown & Williamson; did I?
- 24 A. I don't want to argue what you did or didn't
- 25 designate. If you'd like to show me a document that

- 1 you designated, I'll be happy to take a look at it
- 2 and answer your questions.
- 3 Q. Who do I need to talk about to determine how the
- 4 review process that King & Spalding undertook
- 5 occurred?
- 6 MS. YELENICK: Objection to form.
- 7 A. I -- I think you misstated something in that
- 8 question.
- 9 Q. You do?
- 10 A. Yes.
- 11 Q. What do you think I misstated?
- 12 A. You said who do I need to talk about, and I
- 13 don't know what that means.
- 14 Q. Oh. Who do I need to talk to to find out what
- 15 King & Spalding did in order to produce American
- 16 Tobacco Company documents in this litigation?
- 17 A. Well one -- one problem with the way you're
- 18 phrasing this question is you're phrasing it as
- 19 American Tobacco Company documents. What Brown &
- 20 Williamson produced in this case are Brown &
- 21 Williamson documents.
- 22 Q. Anything else you'd like to say about my
- 23 question?
- 24 A. I'm just trying to make sure I answer.
- 25 Q. Do you understand it?

- 1 THE WITNESS: Could you read the question
- 2 back, please?
- 3 (Record read by the court reporter.)
- 4 A. I would imagine you'd need to talk to someone at
- 5 King & Spalding.
- 6 Q. As you sit here today, you're not prepared to
- 7 talk about that production process.
- 8 A. About King & Spalding's production process?
- 9 Q. Yes.
- 10 A. I don't -- I mean I -- I --
- I don't know how to answer that question.
- 12 Q. How about a "yes" or 'no?"
- 13 A. I'm prepared to talk about the subject matters
- 14 subsumed within my deposition notice. I cannot
- 15 comment on what another firm did.
- 16 Q. In August of 1994 when this case was originally
- 17 sued out, the documents from American Tobacco
- 18 Company's files that King & Spalding has or has not
- 19 produced were not documents of Brown & Williamson;
- 20 correct?
- 21 THE WITNESS: Could you repeat that
- 22 question? I got a little lost.
- 23 (Record read by the court reporter.)
- 24 A. In August of 1994, the documents of the American
- 25 Tobacco Company were the property of the American

- 1 Tobacco Company.
- 2 Q. Let's go back for a minute and look at the Case
- 3 Management Order that's been designated as
- 4 Plaintiffs' Exhibit 1010. And again let's
- 5 specifically look at Exhibit A and paragraph one of
- 6 Exhibit A.
- 7 A. Okay.
- 8 Q. This document states that: "PRESERVATION:
- 9 During the pendency of this litigation, and until a
- 10 final order is entered by the Court closing this
- 11 case, each of the parties herein and their respective
- 12 officers, agents, servants, employees, and attorneys,
- 13 and all persons in active concert or participation
- 14 with them who receive active notice of this order by
- 15 personal service or otherwise, are restrained and
- 16 enjoined from altering, interlining, destroying,
- 17 permitting the destruction of, or in any fashion
- 18 changing any 'document' in the actual or constructive
- 19 care, custody, or control of such person, wherever
- 20 such document is physically located." Correct?
- 21 A. That's what it says.
- 22 Q. American Tobacco received a copy of this order;
- 23 correct?
- 24 A. I believe so.
- 25 Q. American Tobacco destroyed documents in January

1	and February of 1995; correct?
2	MS. YELENICK: Objection.
3	A. American Brands
4	American Tobacco complied in full with the
5	Castano order.
6	Q. Did American Tobacco destroy documents in
7	January and February of 1995?
8	MS. YELENICK: Objection, misstates the
9	Misrepresents the court's order in the Castano
10	case.
11	MR. O'FALLON: I didn't ask anything about
12	the Castano order now; did I? I asked whether
13	American Tobacco destroyed documents in January and
14	February of 1995.
15	A. American Tobacco at no point destroyed any
16	documents, the retention of which was required by
17	this or any other order.
18	THE REPORTER: Can we go off the record a
19	moment, please.
20	(Discussion off the record.)
21	(Deposition recessed at 5:24 o'clock p.m.)
22	
23	
24	
25	

1	CERTIFICATE
2	I, Richard G. Stirewalt, hereby certify
3	that I am qualified as a verbatim shorthand reporter
4	that I took in stenographic shorthand the testimony
5	of LAWRENCE E. SAVELL at the time and place
6	aforesaid; and that the foregoing transcript
7	consisting of pages 1 through 375 is a true and
8	correct, full and complete transcription of said
9	shorthand notes, to the best of my ability.
10	Dated at Minneapolis, Minnesota, this 14th
11	day of April, 1997.
12	
13	
14	
15	RICHARD G. STIREWALT
16	Registered Professional Reporter
17	Notary Public
18	
19	
20	
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25	

http://legacy.library.ucsf.edu/tid/njm@5a00/pdfindustrydocuments.ucsf.edu/docs/jjhd0001

1	CERTIFICATE
2	I, LAWRENCE E. SAVELL, the deponent, hereby
3	certify that I have read the foregoing transcript
4	consisting of pages 1 through 375, and that said
5	transcript is a true and correct, full and complete
6	transcription of my deposition except:
7	
8	
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10	
11	
12	
13	
14	
15	LAWRENCE E. SAVELL
16	Deponent
17	
18	Sworn and subscribed to before me this day
19	of , 1997.
20	
21	
22	
23	Notary Public
24	
25	My commission expires .
	STIREWALT & ASSOCIATES